

Everything you need to know about your Real Estate Market Today!

Compliments of:
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April 2017

Produced and Published by SnapStats® Publishing Co.
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FRASER

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission

VALLEY

EDITION



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	1	NA*
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	2	NA*
500,001 – 600,000	6	5	83%
600,001 – 700,000	32	35	109%*
700,001 – 800,000	102	68	67%
800,001 – 900,000	95	67	71%
900,001 – 1,000,000	80	41	51%
1,000,001 – 1,250,000	134	68	51%
1,250,001 – 1,500,000	120	26	22%
1,500,001 – 1,750,000	32	6	19%
1,750,001 – 2,000,000	22	3	14%
2,000,001 – 2,250,000	6	0	NA
2,250,001 – 2,500,000	13	1	8%
2,500,001 – 2,750,000	7	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	5	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	660	323	49%

2 Bedrooms & Less	24	12	50%
3 to 4 Bedrooms	250	144	58%
5 to 6 Bedrooms	217	105	48%
7 Bedrooms & More	169	62	37%
TOTAL	660	323	49%

SnapStats® Median Data	March	April	Variance
Inventory	642	660	3%
Solds	269	323	20%
Sale Price	\$861,000	\$875,000	2%
Sale Price SQFT	\$344	\$357	4%
Sale to List Price Ratio	99%	100%	1%
Days on Market	20	13	-35%

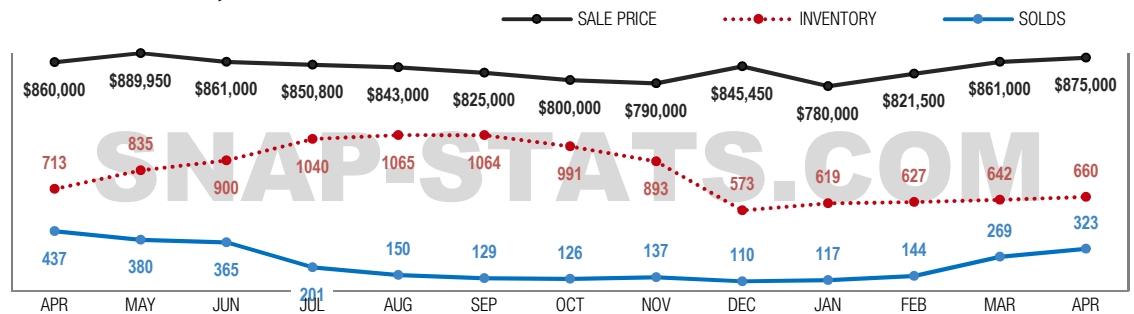
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SURREY DETACHED**: Sellers market at 49% Sales Ratio average (4.9 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 to \$2.5 mil, Fraser Heights, Royal Heights, Whalley and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Bolivar Heights, Bridgeview, Guildford, Sullivan Station and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	21	26	124%*
200,001 – 300,000	122	109	89%
300,001 – 400,000	75	86	115%*
400,001 – 500,000	73	82	112%*
500,001 – 600,000	75	58	77%
600,001 – 700,000	26	20	77%
700,001 – 800,000	9	1	11%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	402	382	95%

0 to 1 Bedroom	85	97	114%*
2 Bedrooms	154	143	93%
3 Bedrooms	129	116	90%
4 Bedrooms & Greater	34	26	76%
TOTAL	402	382	95%

SnapStats® Median Data	March	April	Variance
Inventory	420	402	-4%
Solds	416	382	-8%
Sale Price	\$332,000	\$355,888	7%
Sale Price SQFT	\$309	\$330	7%
Sale to List Price Ratio	98%	102%	4%
Days on Market	9	8	-11%

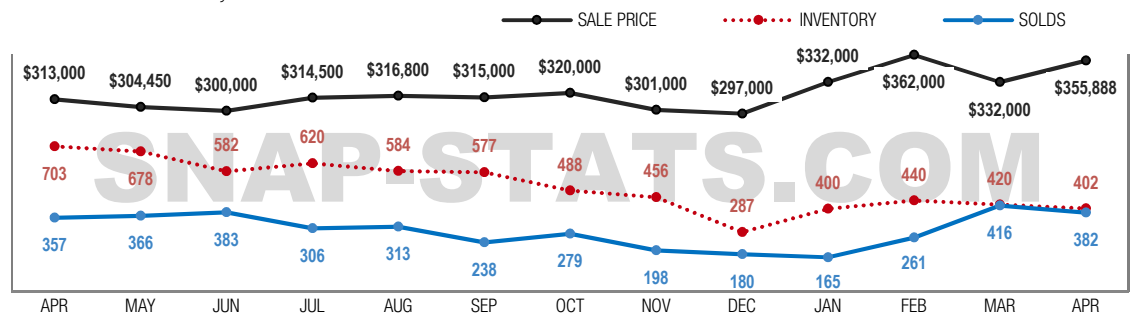
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SURREY ATTACHED**: Sellers market at 95% Sales Ratio average (9.5 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$100,000 to \$200,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Bear Creek Green Timbers, West Newton and minimum 4 bedrooms
- Sellers Best Bet** Selling homes in Fleetwood Tynehead, Guildford, Queen Mary, Sullivan Station, Whalley and up to 1 bedrooms

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	2	NA*
800,001 – 900,000	4	2	50%
900,001 – 1,000,000	15	13	87%
1,000,001 – 1,250,000	77	32	42%
1,250,001 – 1,500,000	99	40	40%
1,500,001 – 1,750,000	60	13	22%
1,750,001 – 2,000,000	49	9	18%
2,000,001 – 2,250,000	21	5	24%
2,250,001 – 2,500,000	59	5	8%
2,500,001 – 2,750,000	20	1	5%
2,750,001 – 3,000,000	38	3	8%
3,000,001 – 3,500,000	36	3	8%
3,500,001 – 4,000,000	23	0	NA
4,000,001 & Greater	17	1	6%
TOTAL	518	129	25%

2 Bedrooms & Less	41	10	24%
3 to 4 Bedrooms	280	88	31%
5 to 6 Bedrooms	173	27	16%
7 Bedrooms & More	24	4	17%
TOTAL	518	129	25%

SnapStats® Median Data	March	April	Variance
Inventory	476	518	9%
Solds	117	129	10%
Sale Price	\$1,320,000	\$1,325,000	NA
Sale Price SQFT	\$461	\$493	7%
Sale to List Price Ratio	96%	98%	2%
Days on Market	30	27	-10%

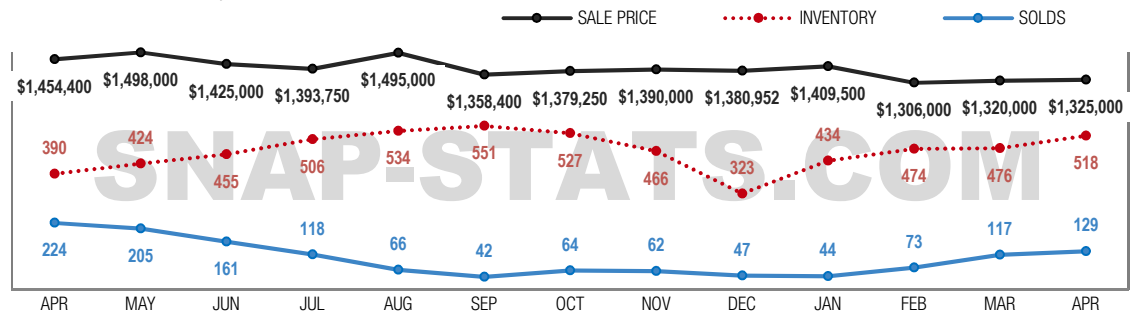
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SOUTH SURREY DETACHED**: Sellers market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 2% below price
- Most Active Price Band** (+/- \$1.5 mil): \$900,000 to \$1 mil (87% Sales Ratio) / \$2 mil to \$2.25 mil (24% Sales Ratio)
- Buyers Best Bet** (+/- \$1.5 mil): Homes between \$1 mil to \$1.5 mil/ \$2.5 to \$2.75 mil, Morgan Creek and Pacific Douglas
- Sellers Best Bet** Selling homes in King George Corridor, Sunnyside Park and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	3	1	33%
200,001 – 300,000	28	10	36%
300,001 – 400,000	31	31	100%
400,001 – 500,000	31	35	113%*
500,001 – 600,000	30	31	103%*
600,001 – 700,000	28	19	68%
700,001 – 800,000	27	12	44%
800,001 – 900,000	24	6	25%
900,001 – 1,000,000	23	3	13%
1,000,001 – 1,250,000	12	3	25%
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	0	1	NA*
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	245	152	62%

0 to 1 Bedroom	33	21	64%
2 Bedrooms	111	76	68%
3 Bedrooms	58	37	64%
4 Bedrooms & Greater	43	18	42%
TOTAL	245	152	62%

SnapStats® Median Data	March	April	Variance
Inventory	220	245	11%
Solds	215	152	-29%
Sale Price	\$454,742	\$499,999	10%
Sale Price SQFT	\$396	\$444	12%
Sale to List Price Ratio	97%	100%	3%
Days on Market	10	10	NA

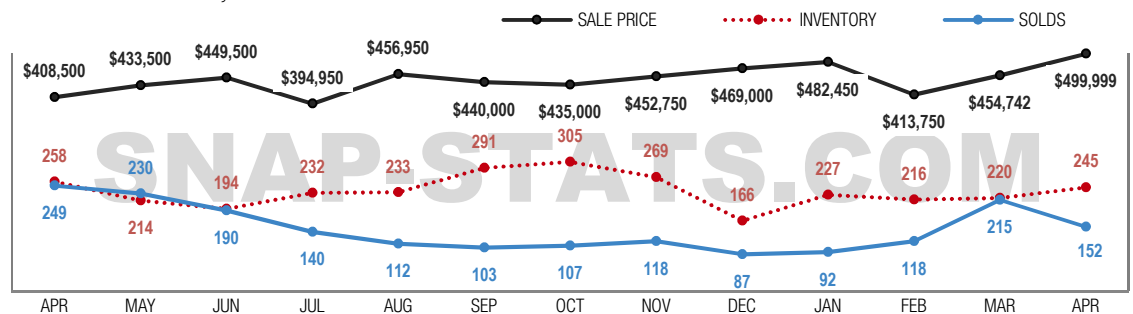
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SOUTH SURREY ATTACHED**: Sellers market at 62% Sales Ratio average (6.2 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Crescent Beach, White Rock and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in King George Corridor, Morgan Creek and 2 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	2	200%*
700,001 – 800,000	12	13	108%*
800,001 – 900,000	35	31	89%
900,001 – 1,000,000	17	9	53%
1,000,001 – 1,250,000	28	9	32%
1,250,001 – 1,500,000	21	7	33%
1,500,001 – 1,750,000	6	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	123	71	58%

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	68	45	66%
5 to 6 Bedrooms	43	21	49%
7 Bedrooms & More	10	5	50%
TOTAL	123	71	58%

SnapStats® Median Data	March	April	Variance
Inventory	121	123	2%
Solds	60	71	18%
Sale Price	\$821,250	\$874,000	6%
Sale Price SQFT	\$371	\$383	3%
Sale to List Price Ratio	98%	100%	2%
Days on Market	11	9	-18%

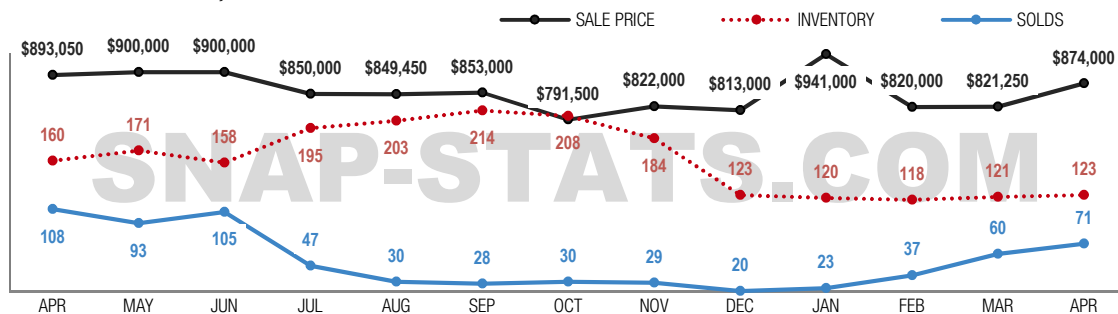
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NORTH DELTA DETACHED**: Sellers market at 58% Sales Ratio average (5.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.5 mil, Scottsdale and minimum 5 bedroom properties
- Sellers Best Bet** Selling homes in Annieville and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	3	2	67%
200,001 – 300,000	5	3	60%
300,001 – 400,000	4	1	25%
400,001 – 500,000	2	4	200%*
500,001 – 600,000	2	0	NA
600,001 – 700,000	1	3	300%*
700,001 – 800,000	2	2	100%
800,001 – 900,000	0	1	NA*
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	21	16	76%

0 to 1 Bedroom	6	3	50%
2 Bedrooms	7	3	43%
3 Bedrooms	6	7	117%*
4 Bedrooms & Greater	2	3	150%*
TOTAL	21	16	76%

SnapStats® Median Data	March	April	Variance
Inventory	25	21	-16%
Solds	20	16	-20%
Sale Price	\$365,000	\$438,950	20%
Sale Price SQFT	\$280	\$341	22%
Sale to List Price Ratio	99%	100%	1%
Days on Market	15	11	-27%

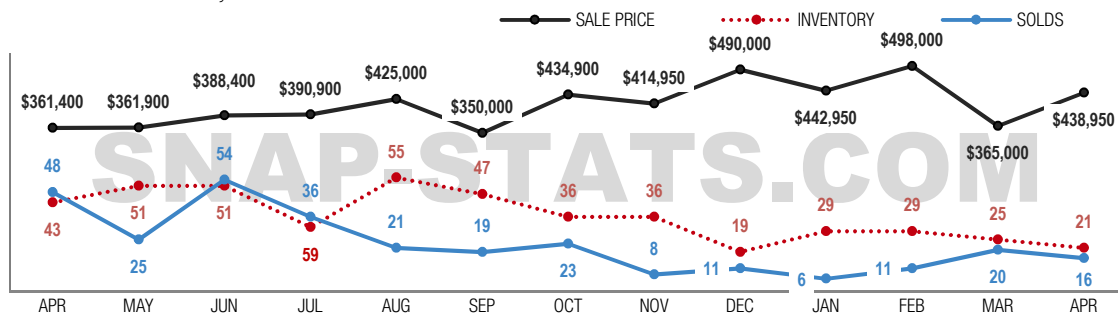
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NORTH DELTA ATTACHED**: Sellers market at 76% Sales Ratio average (7.6 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** *Insufficient data* but with 4 sales \$400,000 to \$500,000
- Buyers Best Bet** *Insufficient data*
- Sellers Best Bet** Selling homes in Scottsdale

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	2	1	50%
700,001 – 800,000	14	15	107%*
800,001 – 900,000	24	33	138%*
900,001 – 1,000,000	19	21	111%*
1,000,001 – 1,250,000	14	21	150%*
1,250,001 – 1,500,000	16	4	25%
1,500,001 – 1,750,000	4	1	25%
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	99	96	97%

2 Bedrooms & Less	5	5	100%
3 to 4 Bedrooms	44	41	93%
5 to 6 Bedrooms	34	40	118%*
7 Bedrooms & More	16	10	63%
TOTAL	99	96	97%

SnapStats® Median Data	March	April	Variance
Inventory	109	99	-9%
Solds	68	96	41%
Sale Price	\$850,000	\$900,000	6%
Sale Price SQFT	\$337	\$324	-4%
Sale to List Price Ratio	100%	100%	NA
Days on Market	9	7	-22%

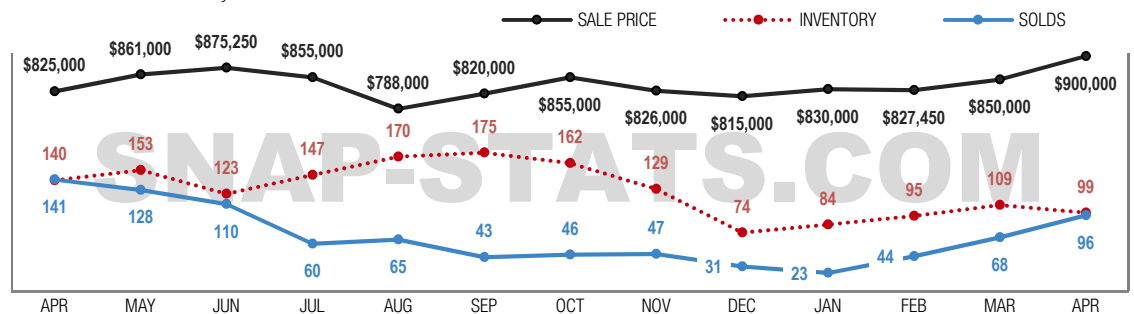
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **CLOVERDALE DETACHED**: Sellers market at 97% Sales Ratio average (9.7 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$700,000 to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton, Cloverdale and 5 to 6 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	4	3	75%
200,001 – 300,000	19	13	68%
300,001 – 400,000	15	15	100%
400,001 – 500,000	30	33	110%*
500,001 – 600,000	21	29	138%*
600,001 – 700,000	6	0	NA
700,001 – 800,000	4	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	100	93	93%

0 to 1 Bedroom	15	14	93%
2 Bedrooms	48	38	79%
3 Bedrooms	30	32	107%*
4 Bedrooms & Greater	7	9	129%*
TOTAL	100	93	93%

SnapStats® Median Data	March	April	Variance
Inventory	74	100	35%
Solds	91	93	2%
Sale Price	\$430,000	\$455,000	6%
Sale Price SQFT	\$357	\$367	3%
Sale to List Price Ratio	102%	103%	1%
Days on Market	6	7	17%

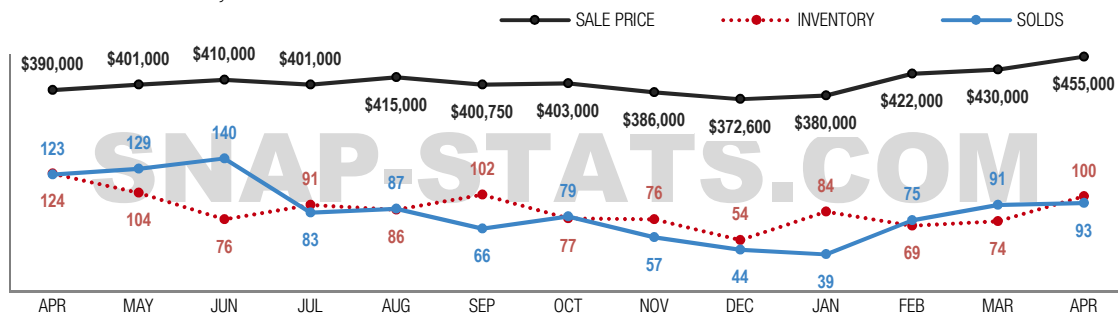
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **CLOVERDALE ATTACHED**: Sellers market at 93% Sales Ratio average (9.3 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$200,000 to \$300,000, Cloverdale and 2 bedroom properties (Sellers market)
- Sellers Best Bet** Selling homes in Clayton and minimum 3 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	1	1	100%
400,001 – 500,000	1	1	100%
500,001 – 600,000	3	1	33%
600,001 – 700,000	10	13	130%*
700,001 – 800,000	16	24	150%*
800,001 – 900,000	22	27	123%*
900,001 – 1,000,000	36	23	64%
1,000,001 – 1,250,000	50	32	64%
1,250,001 – 1,500,000	28	5	18%
1,500,001 – 1,750,000	11	2	18%
1,750,001 – 2,000,000	10	1	10%
2,000,001 – 2,250,000	8	1	13%
2,250,001 – 2,500,000	2	1	50%
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	4	0	NA
TOTAL	207	132	64%

2 Bedrooms & Less	15	3	20%
3 to 4 Bedrooms	112	86	77%
5 to 6 Bedrooms	70	42	60%
7 Bedrooms & More	10	1	10%
TOTAL	207	132	64%

SnapStats® Median Data	March	April	Variance
Inventory	195	207	6%
Solds	149	132	-11%
Sale Price	\$865,000	\$899,500	4%
Sale Price SQFT	\$360	\$341	-5%
Sale to List Price Ratio	101%	100%	-1%
Days on Market	10	10	NA

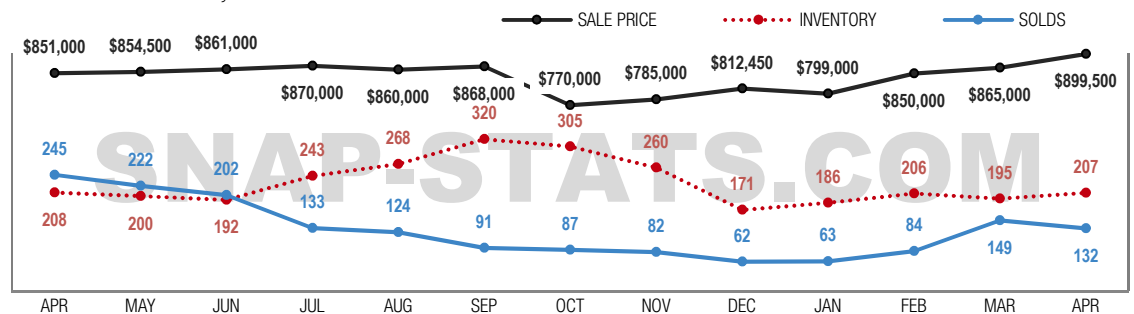
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **LANGLEY DETACHED**: Sellers market at 64% Sales Ratio average (6.4 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$600,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 to \$2 mil, Campbell Valley, Fort Langley, Salmon River and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Willoughby Heights and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	3	300%*
200,001 – 300,000	22	52	236%*
300,001 – 400,000	50	52	104%*
400,001 – 500,000	42	24	57%
500,001 – 600,000	47	27	57%
600,001 – 700,000	25	16	64%
700,001 – 800,000	4	2	50%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	1	100%
1,000,001 – 1,250,000	0	2	NA*
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	192	179	93%

0 to 1 Bedroom	19	40	211%*
2 Bedrooms	73	85	116%*
3 Bedrooms	78	43	55%
4 Bedrooms & Greater	22	11	50%
TOTAL	192	179	93%

SnapStats® Median Data	March	April	Variance
Inventory	158	192	22%
Solds	220	179	-19%
Sale Price	\$398,450	\$360,000	-10%
Sale Price SQFT	\$332	\$323	-3%
Sale to List Price Ratio	100%	103%	3%
Days on Market	6	7	17%

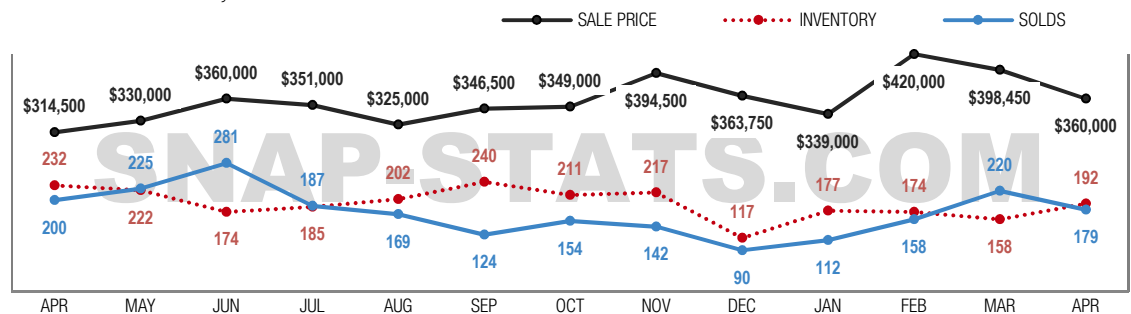
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **LANGLEY ATTACHED**: Sellers market at 93% Sales Ratio average (9.3 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$200,000 to \$400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$600,000, Langley City, Walnut Grove and minimum 3 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville, Willoughby Heights and up to 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	0	NA
400,001 – 500,000	4	2	50%
500,001 – 600,000	28	28	100%
600,001 – 700,000	67	55	82%
700,001 – 800,000	59	34	58%
800,001 – 900,000	35	20	57%
900,001 – 1,000,000	30	10	33%
1,000,001 – 1,250,000	23	6	26%
1,250,001 – 1,500,000	9	6	67%
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	3	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL	270	161	60%

2 Bedrooms & Less	12	4	33%
3 to 4 Bedrooms	122	99	81%
5 to 6 Bedrooms	108	43	40%
7 Bedrooms & More	28	15	54%
TOTAL	270	161	60%

SnapStats® Median Data	March	April	Variance
Inventory	244	270	11%
Solds	140	161	15%
Sale Price	\$672,500	\$691,000	3%
Sale Price SQFT	\$267	\$280	5%
Sale to List Price Ratio	100%	102%	2%
Days on Market	8	8	NA

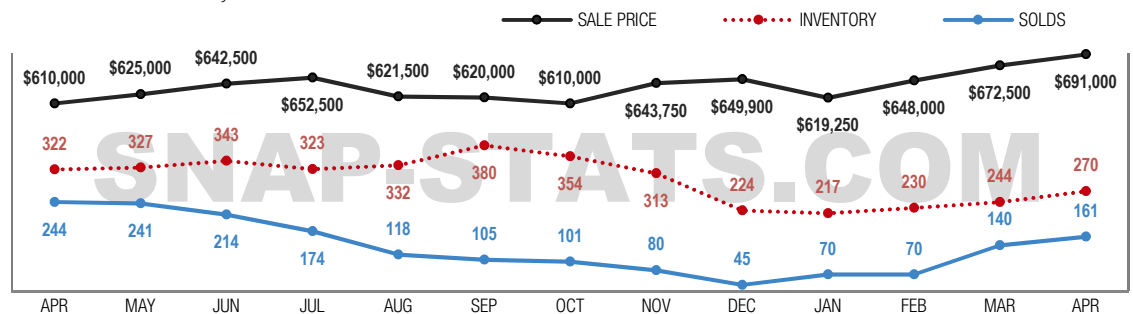
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **ABBOTSFORD DETACHED**: Sellers market at 60% Sales Ratio average (6 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$500,000 to \$600,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Aberdeen and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Poplar and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	2	0	NA
100,001 – 200,000	39	48	123%*
200,001 – 300,000	76	56	74%
300,001 – 400,000	29	32	110%*
400,001 – 500,000	30	22	73%
500,001 – 600,000	16	9	56%
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	0	1	NA*
900,001 – 1,000,000	0	1	NA*
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	194	169	87%

0 to 1 Bedroom	37	28	76%
2 Bedrooms	108	98	91%
3 Bedrooms	40	35	88%
4 Bedrooms & Greater	9	8	89%
TOTAL	194	169	87%

SnapStats® Median Data	March	April	Variance
Inventory	194	194	NA
Solds	174	169	-3%
Sale Price	\$265,000	\$250,500	-5%
Sale Price SQFT	\$232	\$232	NA
Sale to List Price Ratio	99%	98%	-1%
Days on Market	8	8	NA

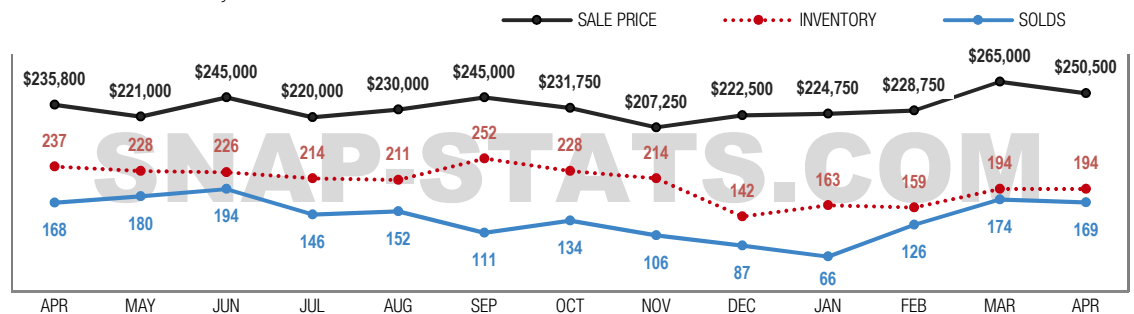
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **ABBOTSFORD ATTACHED**: Sellers market at 87% Sales Ratio average (8.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$100,000 to \$200,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Central Abbotsford and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East, Poplar and 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	3	1	33%
300,001 – 400,000	6	2	33%
400,001 – 500,000	13	11	85%
500,001 – 600,000	22	28	127%*
600,001 – 700,000	26	22	85%
700,001 – 800,000	26	4	15%
800,001 – 900,000	18	3	17%
900,001 – 1,000,000	4	1	25%
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	126	72	57%

2 Bedrooms & Less	12	2	17%
3 to 4 Bedrooms	55	38	69%
5 to 6 Bedrooms	54	30	56%
7 Bedrooms & More	5	2	40%
TOTAL	126	72	57%

SnapStats® Median Data	March	April	Variance
Inventory	129	126	-2%
Solds	52	72	38%
Sale Price	\$571,250	\$581,000	2%
Sale Price SQFT	\$255	\$242	-5%
Sale to List Price Ratio	98%	101%	3%
Days on Market	14	11	-21%

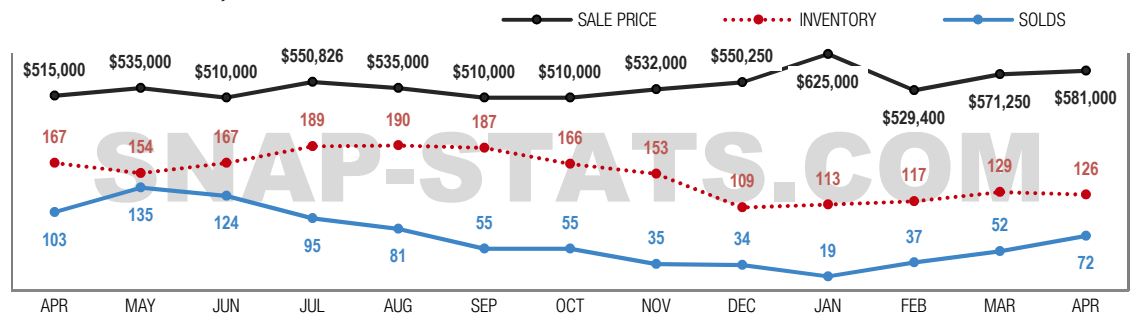
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MISSION DETACHED**: Sellers market at 57% Sales Ratio average (5.7 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$900,000, Hatzic and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	4	3	75%
200,001 – 300,000	5	8	160%*
300,001 – 400,000	3	2	67%*
400,001 – 500,000	0	1	NA*
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	12	14	117%*

0 to 1 Bedroom	3	4	133%*
2 Bedrooms	4	7	175%*
3 Bedrooms	5	3	60%
4 Bedrooms & Greater	0	0	NA
TOTAL	12	14	117%*

SnapStats® Median Data	March	April	Variance
Inventory	14	12	-14%
Solds	27	14	-48%
Sale Price	\$336,000	\$220,000	-35%
Sale Price SQFT	\$262	\$218	-17%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	30	6	-80%

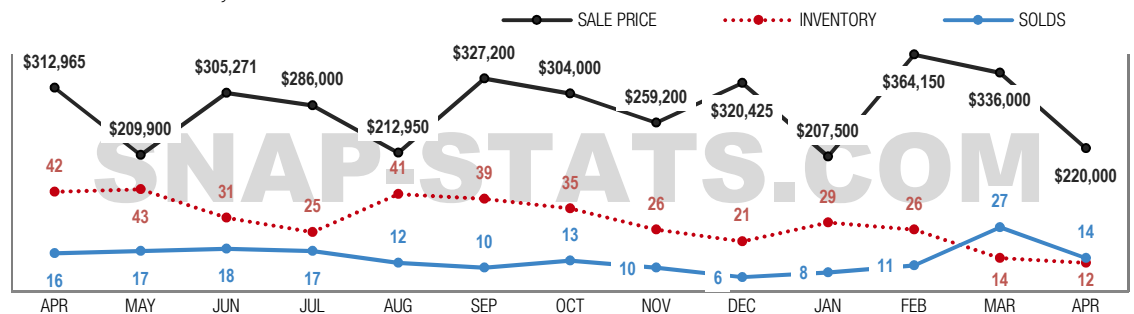
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MISSION ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$200,000 to \$300,000 with >100% Sales Ratio (Sellers market)
- Buyers Best Bet** *Insufficient Data*
- Sellers Best Bet** Selling homes in Mission

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13 Month Market Trend



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