Everything you need to know about your Real Estate Market Today!

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## D A V I D

SMITH HOMES

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Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission




## SnapStats surrey

APRIL 2017

## Price Band \& Bedroom DETACHED HOUSES

| (3) | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 1 | $N A^{*}$ |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 2 | NA* |
| 500,001-600,000 | 6 | 5 | 83\% |
| 600,001-700,000 | 32 | 35 | 109\%* |
| 700,001-800,000 | 102 | 68 | 67\% |
| 800,001-900,000 | 95 | 67 | 71\% |
| 900,001-1,000,000 | 80 | 41 | 51\% |
| 1,000,001-1,250,000 | 134 | 68 | 51\% |
| 1,250,001-1,500,000 | 120 | 26 | 22\% |
| 1,500,001-1,750,000 | 32 | 6 | 19\% |
| 1,750,001-2,000,000 | 22 | 3 | 14\% |
| 2,000,001-2,250,000 | 6 | 0 | NA |
| 2,250,001-2,500,000 | 13 | 1 | 8\% |
| 2,500,001-2,750,000 | 7 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 5 | 0 | NA |
| 3,500,001-4,000,000 | 3 | 0 | NA |
| 4,000,001 \& Greater | 2 | 0 | NA |
| TOTAL | 660 | 323 | 49\% |
| 2 Bedrooms \& Less | 24 | 12 | 50\% |
| 3 to 4 Bedrooms | 250 | 144 | 58\% |
| 5 to 6 Bedrooms | 217 | 105 | 48\% |
| 7 Bedrooms \& More | 169 | 62 | 37\% |
| TOTAL | 660 | 323 | 49\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 642 | 660 | 3\% |
| Solds | 269 | 323 | 20\% |
| Sale Price | \$861,000 | \$875,000 | 2\% |
| Sale Price SQFT | \$344 | \$357 | 4\% |
| Sale to List Price Ratio | 99\% | 100\% | 1\% |
| Days on Market | 20 | 13 | -35\% |

Community DETACHED HOUSES

| Snanstats® | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Bear Creek Green Timbers | 46 | 18 | $39 \%$ |
| Bolivar Heights | 45 | 38 | $84 \%$ |
| Bridgeview | 15 | 11 | $73 \%$ |
| Cedar Hills | 56 | 20 | $36 \%$ |
| East Newton | 81 | 32 | $40 \%$ |
| Fleetwood Tynehead | 63 | 31 | $49 \%$ |
| Fraser Heights | 57 | 18 | $32 \%$ |
| Guildford | 19 | 16 | $84 \%$ |
| Panorama Ridge | 65 | 28 | $43 \%$ |
| Port Kells | 2 | 0 | NA |
| Queen Mary Park | 50 | 31 | $62 \%$ |
| Royal Heights | 21 | 6 | $29 \%$ |
| Sullivan Station | 27 | 19 | $70 \%$ |
| West Newton | 67 | 41 | $61 \%$ |
| Whalley | 46 | 14 | $30 \%$ |
| TOTAL | 660 | 323 | $49 \%$ |


$\square$




*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If >100\% MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type SURREY DETACHED: Sellers market at 49\% Sales Ratio average ( 4.9 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 600,000$ to $\$ 700,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 2.25$ to $\$ 2.5$ mil, Fraser Heights, Royal Heights, Whalley and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Bolivar Heights, Bridgeview, Guildford, Sullivan Station and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats SURREY 

APRIL 2017

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 21 | 26 | 124\%* |
| 200,001-300,000 | 122 | 109 | 89\% |
| 300,001-400,000 | 75 | 86 | 115\%* |
| 400,001-500,000 | 73 | 82 | 112\%* |
| 500,001-600,000 | 75 | 58 | 77\% |
| 600,001-700,000 | 26 | 20 | 77\% |
| 700,001-800,000 | 9 | 1 | 11\% |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 1 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 402 | 382 | 95\% |
| 0 to 1 Bedroom | 85 | 97 | 114\%* |
| 2 Bedrooms | 154 | 143 | 93\% |
| 3 Bedrooms | 129 | 116 | 90\% |
| 4 Bedrooms \& Greater | 34 | 26 | 76\% |
| TOTAL | 402 | 382 | 95\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 420 | 402 | -4\% |
| Solds | 416 | 382 | -8\% |
| Sale Price | \$332,000 | \$355,888 | 7\% |
| Sale Price SQFT | \$309 | \$330 | 7\% |
| Sale to List Price Ratio | 98\% | 102\% | 4\% |
| Days on Market | 9 | 8 | -11\% |

Community CONDOS \& TOWNHOMES

| Snapstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Bear Creek Green Timbers | 8 | 4 |
| Bolivar Heights | 5 | 4 |
| Bridgeview | 2 | 0 |
| Cedar Hills | 1 | 1 |
| East Newton | 48 | 32 |
| Fleetwood Tynehead | 31 | 41 |
| Fraser Heights | 2 | 1 |
| Guildford | 61 | 60 |
| Panorama Ridge | 10 | 7 |
| Port Kells | 0 | 0 |
| Queen Mary Park | 19 | 22 |
| Royal Heights | 1 | 0 |
| Sullivan Station | 48 | 50 |
| West Newton | 49 | 29 |
| Whalley | 117 | 131 |
| TOTAL | 402 | 382 | |  |  |
| :--- | :--- | :--- |


|  |  |  |
| :--- | :--- | :--- |



|  |  |
| :--- | :--- | :--- |

(


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type SURREY ATTACHED: Sellers market at $95 \%$ Sales Ratio average ( 9.5 in 10 homes selling rate)

- Homes are selling on average $2 \%$ above list price
- Most Active Price Band** $\$ 100,000$ to $\$ 200,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Bear Creek Green Timbers, West Newton and minimum 4 bedrooms
- Sellers Best Bet** Selling homes in Fleetwood Tynehead, Guildford, Queen Mary, Sullivan Station, Whalley and up to 1 bedrooms
** With a minimum inventory of 10 in most instances


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# SnapStałs ${ }^{\circ}$ SOUTH SURREY/WHITE ROCK 

## Price Band \& Bedroom DETACHED HOUSES

| Smaplats | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 2 | NA* |
| 800,001-900,000 | 4 | 2 | 50\% |
| 900,001-1,000,000 | 15 | 13 | 87\% |
| 1,000,001-1,250,000 | 77 | 32 | 42\% |
| 1,250,001-1,500,000 | 99 | 40 | 40\% |
| 1,500,001-1,750,000 | 60 | 13 | 22\% |
| 1,750,001-2,000,000 | 49 | 9 | 18\% |
| 2,000,001-2,250,000 | 21 | 5 | 24\% |
| 2,250,001-2,500,000 | 59 | 5 | 8\% |
| 2,500,001-2,750,000 | 20 | 1 | 5\% |
| 2,750,001-3,000,000 | 38 | 3 | 8\% |
| 3,000,001-3,500,000 | 36 | 3 | 8\% |
| 3,500,001-4,000,000 | 23 | 0 | NA |
| 4,000,001 \& Greater | 17 | 1 | 6\% |
| TOTAL | 518 | 129 | 25\% |
| 2 Bedrooms \& Less | 41 | 10 | 24\% |
| 3 to 4 Bedrooms | 280 | 88 | 31\% |
| 5 to 6 Bedrooms | 173 | 27 | 16\% |
| 7 Bedrooms \& More | 24 | 4 | 17\% |
| TOTAL | 518 | 129 | 25\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 476 | 518 | 9\% |
| Solds | 117 | 129 | 10\% |
| Sale Price | \$1,320,000 | \$1,325,000 | NA |
| Sale Price SQFT | \$461 | \$493 | 7\% |
| Sale to List Price Ratio | 96\% | 98\% | 2\% |
| Days on Market | 30 | 27 | -10\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| Crescent Beach Ocean Park | 94 | 21 | 22\% |
| Elgin Chantrell | 76 | 18 | 24\% |
| Grandview | 44 | 13 | 30\% |
| Hazelmere | 7 | 1 | 14\% |
| King George Corridor | 43 | 25 | 58\% |
| Morgan Creek | 43 | 4 | 9\% |
| Pacific Douglas | 30 | 4 | 13\% |
| Sunnyside Park | 39 | 18 | 46\% |
| White Rock | 142 | 25 | 18\% |
| TOTAL | 518 | 129 | 25\% |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type SOUTH SURREY DETACHED: Sellers market at $25 \%$ Sales Ratio average ( 2.5 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below price
- Most Active Price Band** (+/- $\$ 1.5$ mil): $\$ 900,000$ to $\$ 1$ mil ( $87 \%$ Sales Ratio) / $\$ 2$ mil to $\$ 2.25$ mil ( $24 \%$ Sales Ratio)
- Buyers Best Bet** (+/- $\$ 1.5 \mathrm{mil})$ : Homes between $\$ 1$ mil to $\$ 1.5 \mathrm{mil} / \$ 2.5$ to $\$ 2.75$ mil, Morgan Creek and Pacific Douglas
- Sellers Best Bet** Selling homes in King George Corridor, Sunnyside Park and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStałs sOUTH SURREY/WHITE ROCK 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| OSTatso | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 3 | 1 | 33\% |
| 200,001-300,000 | 28 | 10 | 36\% |
| 300,001-400,000 | 31 | 31 | 100\% |
| 400,001-500,000 | 31 | 35 | 113\%* |
| 500,001-600,000 | 30 | 31 | 103\%* |
| 600,001-700,000 | 28 | 19 | 68\% |
| 700,001-800,000 | 27 | 12 | 44\% |
| 800,001-900,000 | 24 | 6 | 25\% |
| 900,001-1,000,000 | 23 | 3 | 13\% |
| 1,000,001-1,250,000 | 12 | 3 | 25\% |
| 1,250,001-1,500,000 | 3 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 1 | $N A^{*}$ |
| 1,750,001-2,000,000 | 2 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 2 | 0 | NA |
| TOTAL | 245 | 152 | 62\% |
| 0 to 1 Bedroom | 33 | 21 | 64\% |
| 2 Bedrooms | 111 | 76 | 68\% |
| 3 Bedrooms | 58 | 37 | 64\% |
| 4 Bedrooms \& Greater | 43 | 18 | 42\% |
| TOTAL | 245 | 152 | 62\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 220 | 245 | 11\% |
| Solds | 215 | 152 | -29\% |
| Sale Price | \$454,742 | \$499,999 | 10\% |
| Sale Price SQFT | \$396 | \$444 | 12\% |
| Sale to List Price Ratio | 97\% | 100\% | 3\% |
| Days on Market | 10 | 10 | NA |

Community CONDOS \& TOWNHOMES

| Snapstats@ | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Crescent Beach Ocean Park | 11 | 2 | $18 \%$ |
| Elgin Chantrell | 2 | 1 | $50 \%$ |
| Grandview | 66 | 44 | $67 \%$ |
| Hazelmere | 0 | 0 | NA |
| King George Corridor | 24 | 24 | $100 \%$ |
| Morgan Creek | 14 | 25 | $179 \%^{*}$ |
| Pacific Douglas | 9 | 5 | $56 \%$ |
| Sunnyside Park | 30 | 20 | $67 \%$ |
| White Rock | 89 | 31 | $35 \%$ |
| TOTAL | 245 | 152 | $62 \%$ |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ / Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type SOUTH SURREY ATTACHED: Sellers market at $62 \%$ Sales Ratio average ( 6.2 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 300,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to $\$ 1$ mil, Crescent Beach, White Rock and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in King George Corridor, Morgan Creek and 2 bedroom properties
** With a minimum inventory of 10 in most instances


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## Price Band \& Bedroom DETACHED HOUSES

| SmanStats | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 1 | 2 | 200\%* |
| 700,001-800,000 | 12 | 13 | 108\%* |
| 800,001-900,000 | 35 | 31 | 89\% |
| 900,001-1,000,000 | 17 | 9 | 53\% |
| 1,000,001-1,250,000 | 28 | 9 | 32\% |
| 1,250,001-1,500,000 | 21 | 7 | 33\% |
| 1,500,001-1,750,000 | 6 | 0 | NA |
| 1,750,001-2,000,000 | 2 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 123 | 71 | 58\% |
| 2 Bedrooms \& Less | 2 | 0 | NA |
| 3 to 4 Bedrooms | 68 | 45 | 66\% |
| 5 to 6 Bedrooms | 43 | 21 | 49\% |
| 7 Bedrooms \& More | 10 | 5 | 50\% |
| TOTAL | 123 | 71 | 58\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 121 | 123 | 2\% |
| Solds | 60 | 71 | 18\% |
| Sale Price | \$821,250 | \$874,000 | 6\% |
| Sale Price SQFT | \$371 | \$383 | 3\% |
| Sale to List Price Ratio | 98\% | 100\% | 2\% |
| Days on Market | 11 | 9 | -18\% |

Community DETACHED HOUSES

| SnapStats@ | Inventory | Sales |
| :--- | :--- | :--- |
| Annieville | 27 | 22 |
| Nordel | 41 | 23 |
| Scoltsdale | 35 | 13 |
| Sunshine Hills Woodio* | 20 | 13 |
| TOTAL | 123 | 71 |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type NORTH DELTA DETACHED: Sellers market at $58 \%$ Sales Ratio average ( 5.8 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 700,000$ to $\$ 800,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.5$ mil, Scottsdale and minimum 5 bedroom properties
- Sellers Best Bet** Selling homes in Annieville and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats NORTH DELTA

APRIL 2017

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| (3) | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 3 | 2 | 67\% |
| 200,001-300,000 | 5 | 3 | 60\% |
| 300,001-400,000 | 4 | 1 | 25\% |
| 400,001-500,000 | 2 | 4 | 200\%* |
| 500,001-600,000 | 2 | 0 | NA |
| 600,001-700,000 | 1 | 3 | 300\%* |
| 700,001-800,000 | 2 | 2 | 100\% |
| 800,001-900,000 | 0 | 1 | NA* |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 2 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 21 | 16 | 76\% |
| 0 to 1 Bedroom | 6 | 3 | 50\% |
| 2 Bedrooms | 7 | 3 | 43\% |
| 3 Bedrooms | 6 | 7 | 117\%* |
| 4 Bedrooms \& Greater | 2 | 3 | 150\%* |
| TOTAL | 21 | 16 | 76\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 25 | 21 | -16\% |
| Solds | 20 | 16 | -20\% |
| Sale Price | \$365,000 | \$438,950 | 20\% |
| Sale Price SQFT | \$280 | \$341 | 22\% |
| Sale to List Price Ratio | 99\% | 100\% | 1\% |
| Days on Market | 15 | 11 | -27\% |

Community CONDOS \& TOWNHOMES

| Snapstati® | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Annieville | 7 | 3 | $43 \%$ |
| Nordel | 5 | 5 | $100 \%$ |
| Scottsdale | 9 | 5 | $56 \%$ |
| Sunshine Hills Woods | 0 | 3 | NA $^{*}$ |
| TOTAL | 21 | 16 | $76 \%$ |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If >100\% MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type NORTH DELTA ATTACHED: Sellers market at $76 \%$ Sales Ratio average ( 7.6 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** Insufficient data but with 4 sales \$400,000 to \$500,000
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Selling homes in Scottsdale
** With a minimum inventory of 10 in most instances


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REALTOR*

## SnapStats cloverdaLe

APRIL 2017
Community DETACHED HOUSES

## Price Band \& Bedroom DETACHED HOUSES

| Smastats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 2 | 1 | 50\% |
| 700,001-800,000 | 14 | 15 | 107\%* |
| 800,001-900,000 | 24 | 33 | 138\%* |
| 900,001-1,000,000 | 19 | 21 | 111\%* |
| 1,000,001-1,250,000 | 14 | 21 | 150\%* |
| 1,250,001-1,500,000 | 16 | 4 | 25\% |
| 1,500,001-1,750,000 | 4 | 1 | 25\% |
| 1,750,001-2,000,000 | 1 | 0 | NA |
| 2,000,001-2,250,000 | 1 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 1 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 2 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 99 | 96 | 97\% |
| 2 Bedrooms \& Less | 5 | 5 | 100\% |
| 3 to 4 Bedrooms | 44 | 41 | 93\% |
| 5 to 6 Bedrooms | 34 | 40 | 118\%* |
| 7 Bedrooms \& More | 16 | 10 | 63\% |
| TOTAL | 99 | 96 | 97\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 109 | 99 | -9\% |
| Solds | 68 | 96 | 41\% |
| Sale Price | \$850,000 | \$900,000 | 6\% |
| Sale Price SQFT | \$337 | \$324 | -4\% |
| Sale to List Price Ratio | 100\% | 100\% | NA |
| Days on Market | 9 | 7 | -22\% |

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary • Official Market Type CLOVERDALE DETACHED: Sellers market at $97 \%$ Sales Ratio average ( 9.7 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 700,000$ to $\$ 1.25$ mil with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton, Cloverdale and 5 to 6 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

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APRIL 2017
Community CONDOS \& TOWNHOMES

| Snapstats@ | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Clayton | 55 | 58 | $105 \%^{*}$ |
| Cloverdale | 0 | 35 | $78 \%$ |
| Serpentine | 100 | 0 | NA |
| TOTAL |  | 93 | $93 \%$ |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If >100\% MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type CLOVERDALE ATTACHED: Sellers market at $93 \%$ Sales Ratio average ( 9.3 in 10 homes selling rate)

- Homes are selling on average 3\% above list price
- Most Active Price Band** $\$ 300,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 200,000$ to $\$ 300,000$, Cloverdale and 2 bedroom properties (Sellers market)
- Sellers Best Bet** Selling homes in Clayton and minimum 3 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStałs LANGLEY 

APRIL 2017

## Price Band \& Bedroom DETACHED HOUSES

| Smaplats@ | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 1 | 0 | NA |
| 300,001-400,000 | 1 | 1 | 100\% |
| 400,001-500,000 | 1 | 1 | 100\% |
| 500,001-600,000 | 3 | 1 | 33\% |
| 600,001-700,000 | 10 | 13 | 130\%* |
| 700,001-800,000 | 16 | 24 | 150\%* |
| 800,001-900,000 | 22 | 27 | 123\%* |
| 900,001-1,000,000 | 36 | 23 | 64\% |
| 1,000,001-1,250,000 | 50 | 32 | 64\% |
| 1,250,001-1,500,000 | 28 | 5 | 18\% |
| 1,500,001-1,750,000 | 11 | 2 | 18\% |
| 1,750,001-2,000,000 | 10 | 1 | 10\% |
| 2,000,001-2,250,000 | 8 | 1 | 13\% |
| 2,250,001-2,500,000 | 2 | 1 | 50\% |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 2 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 4 | 0 | NA |
| TOTAL | 207 | 132 | 64\% |
| 2 Bedrooms \& Less | 15 | 3 | 20\% |
| 3 to 4 Bedrooms | 112 | 86 | 77\% |
| 5 to 6 Bedrooms | 70 | 42 | 60\% |
| 7 Bedrooms \& More | 10 | 1 | 10\% |
| TOTAL | 207 | 132 | 64\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 195 | 207 | 6\% |
| Solds | 149 | 132 | -11\% |
| Sale Price | \$865,000 | \$899,500 | 4\% |
| Sale Price SQFT | \$360 | \$341 | -5\% |
| Sale to List Price Ratio | 101\% | 100\% | -1\% |
| Days on Market | 10 | 10 | NA |

Community DETACHED HOUSES

| Smaptats@ | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| Aldergrove | 12 | 25 | 208\%* |
| Brookswood | 21 | 14 | 67\% |
| Campbell Valley | 11 | 1 | 9\% |
| County Line Glen Valley | 0 | 1 | NA* |
| Fort Langley | 16 | 3 | 19\% |
| Langley City | 39 | 14 | 36\% |
| Murrayville | 15 | 10 | 67\% |
| Otter District | 2 | 0 | NA |
| Salmon River | 14 | 2 | 14\% |
| Walnut Grove | 31 | 22 | 71\% |
| Willoughby Heights | 46 | 40 | 87\% |
| TOTAL | 207 | 132 | 64\% |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ / Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type LANGLEY DETACHED: Sellers market at $64 \%$ Sales Ratio average ( 6.4 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 600,000$ to $\$ 900,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1.75$ to $\$ 2$ mil, Campbell Valley, Fort Langley, Salmon River and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Willoughby Heights and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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APRIL 2017

Price Band \& Bedroom CONDOS \& TOWNHOMES

| is ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 1 | 3 | 300\%* |
| 200,001-300,000 | 22 | 52 | 236\%* |
| 300,001-400,000 | 50 | 52 | 104\%* |
| 400,001-500,000 | 42 | 24 | 57\% |
| 500,001-600,000 | 47 | 27 | 57\% |
| 600,001-700,000 | 25 | 16 | 64\% |
| 700,001-800,000 | 4 | 2 | 50\% |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 1 | 1 | 100\% |
| 1,000,001-1,250,000 | 0 | 2 | NA* |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 192 | 179 | 93\% |
| 0 to 1 Bedroom | 19 | 40 | 211\%* |
| 2 Bedrooms | 73 | 85 | 116\%* |
| 3 Bedrooms | 78 | 43 | 55\% |
| 4 Bedrooms \& Greater | 22 | 11 | 50\% |
| TOTAL | 192 | 179 | 93\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 158 | 192 | 22\% |
| Solds | 220 | 179 | -19\% |
| Sale Price | \$398,450 | \$360,000 | -10\% |
| Sale Price SQFT | \$332 | \$323 | -3\% |
| Sale to List Price Ratio | 100\% | 103\% | 3\% |
| Days on Market | 6 | 7 | 17\% |

Community CONDOS \& TOWNHOMES

| Snapstats® | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Aldergrove | 3 | 4 | $133 \%^{*}$ |
| Brookswood | 0 | 0 | NA |
| Campbell Valley | 0 | 0 | NA |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 5 | 5 | $100 \%$ |
| Langley City | 82 | 69 | $84 \%$ |
| Murrayville | 9 | 13 | $144 \%^{*}$ |
| Otter District | 0 | 0 | NA |
| Salmon River | 2 | 3 | $150 \%^{*}$ |
| Walnut Grove | 36 | 28 | $78 \%$ |
| Willoughby Heights | 55 | 57 | $104 \%^{*}$ |
| TOTAL | 192 | 179 | $93 \%$ |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ / Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type LANGLEY ATTACHED: Sellers market at 93\% Sales Ratio average ( 9.3 in 10 homes selling rate)

- Homes are selling on average 3\% above list price
- Most Active Price Band** $\$ 200,000$ to $\$ 400,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$600,000, Langley City, Walnut Grove and minimum 3 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville, Willoughby Heights and up to 2 bedroom properties
** With a minimum inventory of 10 in most instances


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## Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 2 | 0 | NA |
| 400,001-500,000 | 4 | 2 | 50\% |
| 500,001-600,000 | 28 | 28 | 100\% |
| 600,001-700,000 | 67 | 55 | 82\% |
| 700,001-800,000 | 59 | 34 | 58\% |
| 800,001-900,000 | 35 | 20 | 57\% |
| 900,001-1,000,000 | 30 | 10 | 33\% |
| 1,000,001-1,250,000 | 23 | 6 | 26\% |
| 1,250,001-1,500,000 | 9 | 6 | 67\% |
| 1,500,001-1,750,000 | 3 | 0 | NA |
| 1,750,001-2,000,000 | 2 | 0 | NA |
| 2,000,001-2,250,000 | 3 | 0 | NA |
| 2,250,001-2,500,000 | 3 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL | 270 | 161 | 60\% |
| 2 Bedrooms \& Less | 12 | 4 | 33\% |
| 3 to 4 Bedrooms | 122 | 99 | 81\% |
| 5 to 6 Bedrooms | 108 | 43 | 40\% |
| 7 Bedrooms \& More | 28 | 15 | 54\% |
| TOTAL | 270 | 161 | 60\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 244 | 270 | 11\% |
| Solds | 140 | 161 | 15\% |
| Sale Price | \$672,500 | \$691,000 | 3\% |
| Sale Price SQFT | \$267 | \$280 | 5\% |
| Sale to List Price Ratio | 100\% | 102\% | 2\% |
| Days on Market | 8 | 8 | NA |

Community DETACHED HOUSES

| Snapstats@ | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Abbotsford East | 97 | 66 | $68 \%$ |
| Abbotsford West | 96 | 56 | $58 \%$ |
| Aberdeen | 20 | 8 | $40 \%$ |
| Bradner | 3 | 0 | NA |
| Central Abbotsford | 39 | 20 | $51 \%$ |
| Matsqui | 2 | 1 | $50 \%$ |
| Poplar | 10 | 9 | $90 \%$ |
| Sumas Mountain | 3 | 1 | $33 \%$ |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL | 270 | 161 | $60 \%$ |

S

Market Summary - Official Market Type ABBOTSFORD DETACHED: Sellers market at $60 \%$ Sales Ratio average (6 in 10 homes selling rate)

- Homes are selling on average $2 \%$ above list price
- Most Active Price Band ${ }^{\star \star} \$ 500,000$ to $\$ 600,000$ with average $100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Aberdeen and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Poplar and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats ABBOTSFORD

APRIL 2017

## Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 2 | 0 | NA |
| 100,001-200,000 | 39 | 48 | 123\%* |
| 200,001-300,000 | 76 | 56 | 74\% |
| 300,001-400,000 | 29 | 32 | 110\%* |
| 400,001-500,000 | 30 | 22 | 73\% |
| 500,001-600,000 | 16 | 9 | 56\% |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 2 | 0 | NA |
| 800,001-900,000 | 0 | 1 | NA* |
| 900,001-1,000,000 | 0 | 1 | $N A^{*}$ |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 194 | 169 | 87\% |
| 0 to 1 Bedroom | 37 | 28 | 76\% |
| 2 Bedrooms | 108 | 98 | 91\% |
| 3 Bedrooms | 40 | 35 | 88\% |
| 4 Bedrooms \& Greater | 9 | 8 | 89\% |
| TOTAL | 194 | 169 | 87\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 194 | 194 | NA |
| Solds | 174 | 169 | -3\% |
| Sale Price | \$265,000 | \$250,500 | -5\% |
| Sale Price SQFT | \$232 | \$232 | NA |
| Sale to List Price Ratio | 99\% | 98\% | -1\% |
| Days on Market | 8 | 8 | NA |

Community CONDOS \& TOWNHOMES

| Snanstats® | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Abbotsford East | 14 | 22 | $157 \%^{*}$ |
| Abbotsford West | 79 | 68 | $86 \%$ |
| Aberdeen | 4 | 1 | $25 \%$ |
| Bradner | 0 | 0 | NA |
| Central Abbotsford | 89 | 70 | $79 \%$ |
| Matsqui | 0 | 0 | NA |
| Poplar | 8 | 8 | $100 \%$ |
| Sumas Mountain | 0 | 0 | NA |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL | 194 | 169 | $\mathbf{8 7 \%}$ |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type ABBOTSFORD ATTACHED: Sellers market at $87 \%$ Sales Ratio average ( 8.7 in 10 homes selling rate)

- Homes are selling on average 2\% below list price
- Most Active Price Band** $\$ 100,000$ to $\$ 200,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 500,000$ to $\$ 600,000$, Central Abbotsford and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East, Poplar and 2 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats MISSION 

APRIL 2017

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 3 | 1 | 33\% |
| 300,001-400,000 | 6 | 2 | 33\% |
| 400,001-500,000 | 13 | 11 | 85\% |
| 500,001-600,000 | 22 | 28 | 127\%* |
| 600,001-700,000 | 26 | 22 | 85\% |
| 700,001-800,000 | 26 | 4 | 15\% |
| 800,001-900,000 | 18 | 3 | 17\% |
| 900,001-1,000,000 | 4 | 1 | 25\% |
| 1,000,001-1,250,000 | 2 | 0 | NA |
| 1,250,001-1,500,000 | 2 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 2 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 126 | 72 | 57\% |
| 2 Bedrooms \& Less | 12 | 2 | 17\% |
| 3 to 4 Bedrooms | 55 | 38 | 69\% |
| 5 to 6 Bedrooms | 54 | 30 | 56\% |
| 7 Bedrooms \& More | 5 | 2 | 40\% |
| TOTAL | 126 | 72 | 57\% |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 129 | 126 | -2\% |
| Solds | 52 | 72 | 38\% |
| Sale Price | \$571,250 | \$581,000 | 2\% |
| Sale Price SQFT | \$255 | \$242 | -5\% |
| Sale to List Price Ratio | 98\% | 101\% | 3\% |
| Days on Market | 14 | 11 | -21\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Sewdney Deroche | 2 | 0 | NA |
| Durieu | 0 | 1 | NA $^{*}$ |
| Hatzic | 20 | 3 | $15 \%$ |
| Hemlock | 2 | 0 | NA |
| Lake Errock | 6 | 2 | $33 \%$ |
| Mission | 92 | 66 | $72 \%$ |
| Mission West | 3 | 0 | NA |
| Stave Falls | 0 | 0 | NA |
| Steelhead | 1 | 0 | NA |
| TOTAL | 126 | 72 | $57 \%$ |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type MISSION DETACHED: Sellers market at $57 \%$ Sales Ratio average ( 5.7 in 10 homes selling rate)

- Homes are selling on average 1\% above list price
- Most Active Price Band** $\$ 500,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 900,000$, Hatzic and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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APRIL 2017

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmanStats | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 4 | 3 | 75\% |
| 200,001-300,000 | 5 | 8 | 160\%* |
| 300,001-400,000 | 3 | 2 | 67\% |
| 400,001-500,000 | 0 | 1 | NA* |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 12 | 14 | 117\%* |
| 0 to 1 Bedroom | 3 | 4 | 133\%* |
| 2 Bedrooms | 4 | 7 | 175\%* |
| 3 Bedrooms | 5 | 3 | 60\% |
| 4 Bedrooms \& Greater | 0 | 0 | NA |
| TOTAL | 12 | 14 | 117\%* |
| SnapStats® Median Data | March | April | Variance |
| Inventory | 14 | 12 | -14\% |
| Solds | 27 | 14 | -48\% |
| Sale Price | \$336,000 | \$220,000 | -35\% |
| Sale Price SQFT | \$262 | \$218 | -17\% |
| Sale to List Price Ratio | 99\% | 97\% | -2\% |
| Days on Market | 30 | 6 | -80\% |

Community CONDOS \& TOWNHOMES

| Snanstats | Inventory | Sales |
| :--- | :--- | :--- |
| Dewdney Deroche | 0 | 0 |
| Durieu | 0 | 0 |
| Hatzic | 0 | 0 |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ / Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type MISSION ATTACHED: Sellers market at $>100 \%$ Sales Ratio average ( 10 in 10 homes selling rate)

- Homes are selling on average 3\% below list price
- Most Active Price Band** $\$ 200,000$ to $\$ 300,000$ with $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient Data
- Sellers Best Bet** Selling homes in Mission
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


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