Everything you need to know about your Real Estate Market Today!

Compliments of: David Smith

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Surrey South Surrey White Rock North Delta Cloverdale Langley Abbotsford Mission



Snap Stats SURREY

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	0	1	NA*
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	2	NA*
500,001 - 600,000	6	5	83%
600,001 - 700,000	32	35	109%*
700,001 - 800,000	102	68	67%
800,001 - 900,000	95	67	71%
900,001 - 1,000,000	80	41	51%
1,000,001 - 1,250,000	134	68	51%
1,250,001 - 1,500,000	120	26	22%
1,500,001 - 1,750,000	32	6	19%
1,750,001 - 2,000,000	22	3	14%
2,000,001 - 2,250,000	6	0	NA
2,250,001 - 2,500,000	13	1	8%
2,500,001 - 2,750,000	7	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	5	0	NA
3,500,001 - 4,000,000	3	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	660	323	49%
2 Bedrooms & Less	24	12	50%
3 to 4 Bedrooms	250	144	58%
5 to 6 Bedrooms	217	105	48%
7 Bedrooms & More	169	62	37%
TOTAL	660	323	49%

March

642

269

\$344

99%

20

\$861,000

Community DETACHED HOUSES

community DETACHED	HUUSES		
SnapStats®	Inventory	Sales	Sales Ratio*
Bear Creek Green Timbers	46	18	39%
Bolivar Heights	45	38	84%
Bridgeview	15	11	73%
Cedar Hills	56	20	36%
East Newton	81	32	40%
Fleetwood Tynehead	63	31	49%
Fraser Heights	57	18	32%
Guildford	19	16	84%
Panorama Ridge	65	28	43%
Port Kells	2	0	NA
Queen Mary Park	50	31	62%
Royal Heights	21	6	29%
Sullivan Station	27	19	70%
West Newton	67	41	61%
Whalley	46	14	30%
TOTAL	660	323	49%

APRIL 2017

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Variance

3%

20% 2%

4%

1%

-35%

Market Summary

Sale to List Price Ratio

SnapStats® Median Da.

Inventory

Sale Price

Sale Price SQFT

Days on Market

Solds

• Official Market Type SURREY DETACHED: Sellers market at 49% Sales Ratio average (4.9 in 10 homes selling rate)

Homes are selling on average at list price

April

660

323

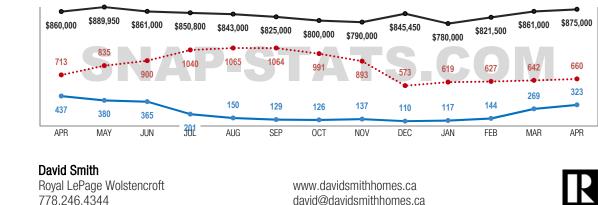
\$357

100%

13

\$875,000

- Most Active Price Band** \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 to \$2.5 mil, Fraser Heights, Royal Heights, Whalley and minimum 7 bedroom properties • Sellers Best Bet** Selling homes in Bolivar Heights, Bridgeview, Guildford, Sullivan Station and 3 to 4 bedroom properties
- ** With a minimum inventory of 10 in most instances SOLDS - SALE PRICE



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13 Month **Market Trend**

Compliments of...

Snap Stats SURREY

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	21	26	124%*
200,001 - 300,000	122	109	89%
300,001 - 400,000	75	86	115%*
400,001 - 500,000	73	82	112%*
500,001 - 600,000	75	58	77%
600,001 - 700,000	26	20	77%
700,001 - 800,000	9	1	11%
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	402	382	95%
0 to 1 Bedroom	85	97	114%*
2 Bedrooms	154	143	93%
3 Bedrooms	129	116	90%
4 Bedrooms & Greater	34	26	76%
TOTAL	402	382	95%

March

420

416

\$309

98%

9

\$332,000

Community CONDOS & TOWNHOMES

Community CUNDUS & TOWNHOMES				
SnapStats®	Inventory	Sales	Sales Ratio*	
Bear Creek Green Timbers	8	4	50%	
Bolivar Heights	5	4	80%	
Bridgeview	2	0	NA	
Cedar Hills	1	1	100%	
East Newton	48	32	67%	
Fleetwood Tynehead	31	41	132%*	
Fraser Heights	2	1	50%	
Guildford	61	60	98%	
Panorama Ridge	10	7	70%	
Port Kells	0	0	NA	
Queen Mary Park	19	22	116%*	
Royal Heights	1	0	NA	
Sullivan Station	48	50	104%*	
West Newton	49	29	59%	
Whalley	117	131	112%*	
TOTAL	402	382	95%	

APRIL 2017

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Variance

-4%

-8%

7%

7%

4%

-11%

Market Summary

Sale to List Price Ratio

Days on Market

SnapStats® Median Da

Inventory

Sale Price Sale Price SQFT

13 Month

Market Trend

Solds

Official Market Type SURREY ATTACHED: Sellers market at 95% Sales Ratio average (9.5 in 10 homes selling rate)

• Homes are selling on average 2% above list price

April

402

382

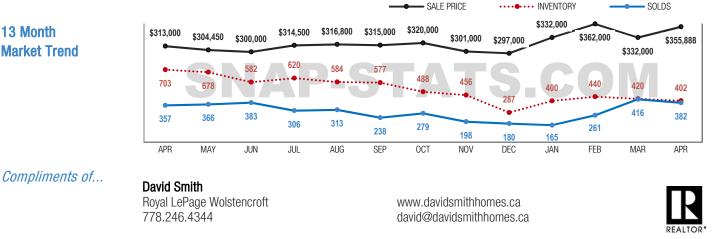
\$330

102%

8

\$355,888

- Most Active Price Band** \$100,000 to \$200,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Bear Creek Green Timbers, West Newton and minimum 4 bedrooms
- · Sellers Best Bet** Selling homes in Fleetwood Tynehead, Guildford, Queen Mary, Sullivan Station, Whalley and up to 1 bedrooms ** With a minimum inventory of 10 in most instances



Snap Stats SOUTH SURREY/WHITE ROCK

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	2	NA*
800,001 - 900,000	4	2	50%
900,001 - 1,000,000	15	13	87%
1,000,001 - 1,250,000	77	32	42%
1,250,001 - 1,500,000	99	40	40%
1,500,001 - 1,750,000	60	13	22%
1,750,001 - 2,000,000	49	9	18%
2,000,001 - 2,250,000	21	5	24%
2,250,001 - 2,500,000	59	5	8%
2,500,001 - 2,750,000	20	1	5%
2,750,001 - 3,000,000	38	3	8%
3,000,001 - 3,500,000	36	3	8%
3,500,001 - 4,000,000	23	0	NA
4,000,001 & Greater	17	1	6%
TOTAL	518	129	25%
2 Bedrooms & Less	41	10	24%
3 to 4 Bedrooms	280	88	31%
5 to 6 Bedrooms	173	27	16%
7 Bedrooms & More	24	4	17%
TOTAL	518	129	25%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
Crescent Beach Ocean Park	94	21	22%
Elgin Chantrell	76	18	24%
Grandview	44	13	30%
Hazelmere	7	1	14%
King George Corridor	43	25	58%
Morgan Creek	43	4	9%
Pacific Douglas	30	4	13%
Sunnyside Park	39	18	46%
White Rock	142	25	18%
TOTAL	518	129	25%

APRIL 2017

SnapStats® Median Data	March	April	Variance
Inventory	476	518	9%
Solds	117	129	10%
Sale Price	\$1,320,000	\$1,325,000	NA
Sale Price SQFT	\$461	\$493	7%
Sale to List Price Ratio	96%	98%	2%
Days on Market	30	27	-10%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

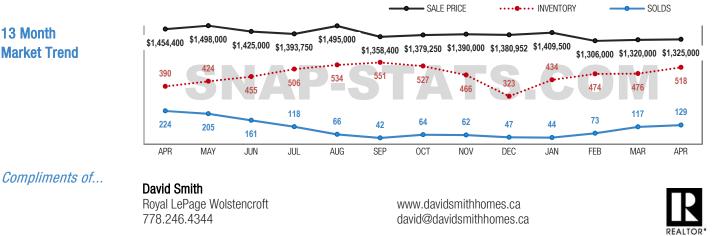
Market Summary

13 Month

Market Trend

Official Market Type SOUTH SURREY DETACHED: Sellers market at 25% Sales Ratio average (2.5 in 10 homes selling rate)

- Homes are selling on average 2% below price
- Most Active Price Band** (+/- \$1.5 mil): \$900,000 to \$1 mil (87% Sales Ratio) / \$2 mil to \$2.25 mil (24% Sales Ratio)
- Buyers Best Bet** (+/- \$1.5 mil): Homes between \$1 mil to \$1.5 mil/ \$2.5 to \$2.75 mil, Morgan Creek and Pacific Douglas
- Sellers Best Bet** Selling homes in King George Corridor, Sunnyside Park and 3 to 4 bedroom properties ** With a minimum inventory of 10 in most instances



Snap Stats SOUTH SURREY/WHITE ROCK

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	3	1	33%
200,001 - 300,000	28	10	36%
300,001 - 400,000	31	31	100%
400,001 - 500,000	31	35	113%*
500,001 - 600,000	30	31	103%*
600,001 - 700,000	28	19	68%
700,001 - 800,000	27	12	44%
800,001 - 900,000	24	6	25%
900,001 - 1,000,000	23	3	13%
1,000,001 - 1,250,000	12	3	25%
1,250,001 - 1,500,000	3	0	NA
1,500,001 - 1,750,000	0	1	NA*
1,750,001 - 2,000,000	2	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	245	152	62%
0 to 1 Bedroom	33	21	64%
2 Bedrooms	111	76	68%
3 Bedrooms	58	37	64%
4 Bedrooms & Greater	43	18	42%
TOTAL	245	152	62%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Crescent Beach Ocean Park	11	2	18%
Elgin Chantrell	2	1	50%
Grandview	66	44	67%
Hazelmere	0	0	NA
King George Corridor	24	24	100%
Morgan Creek	14	25	179%*
Pacific Douglas	9	5	56%
Sunnyside Park	30	20	67%
White Rock	89	31	35%
TOTAL	245	152	62%

APRIL 2017

March	April	Variance
220	245	11%
215	152	-29%
\$454,742	\$499,999	10%
\$396	\$444	12%
97%	100%	3%
10	10	NA
	220 215 \$454,742 \$396 97%	220 245 215 152 \$454,742 \$499,999 \$396 \$444 97% 100%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

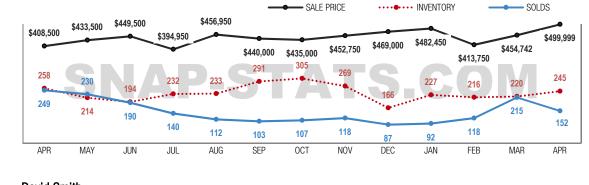
Market Summary

13 Month

Market Trend

• Official Market Type SOUTH SURREY ATTACHED: Sellers market at 62% Sales Ratio average (6.2 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Crescent Beach, White Rock and minimum 4 bedroom properties
 Solvers Best Bet** Solving homes in King Coerce Coercider, Marron Creak and 2 bedroom properties
- Sellers Best Bet** Selling homes in King George Corridor, Morgan Creek and 2 bedroom properties
 ** With a minimum inventory of 10 in most instances



Compliments of...

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SnapStats NORTH DELTA

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	1	2	200%*
700,001 - 800,000	12	13	108%*
800,001 - 900,000	35	31	89%
900,001 - 1,000,000	17	9	53%
1,000,001 - 1,250,000	28	9	32%
1,250,001 - 1,500,000	21	7	33%
1,500,001 - 1,750,000	6	0	NA
1,750,001 - 2,000,000	2	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	123	71	58%
2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	68	45	66%
5 to 6 Bedrooms	43	21	49%
7 Bedrooms & More	10	5	50%
TOTAL	123	71	58%

SnapStats® Median Data	March	April	Variance
Inventory	121	123	2%
Solds	60	71	18%
Sale Price	\$821,250	\$874,000	6%
Sale Price SQFT	\$371	\$383	3%
Sale to List Price Ratio	98%	100%	2%
Days on Market	11	9	-18%

Community	DETACHED	HOUS	SES

SnapStats®	Inventory	Sales	Sales Ratio*
Annieville	27	22	81%
Nordel	41	23	56%
Scottsdale	35	13	37%
Sunshine Hills Woods	20	13	65%
TOTAL	123	71	58%

APRIL 2017

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

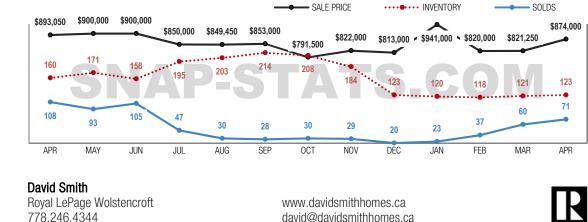
13 Month

Market Trend

Compliments of...

Official Market Type NORTH DELTA DETACHED: Sellers market at 58% Sales Ratio average (5.8 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.5 mil, Scottsdale and minimum 5 bedroom properties
- Sellers Best Bet** Selling homes in Annieville and 3 to 4 bedroom properties ** With a minimum inventory of 10 in most instances



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SnapStats® NORTH DELTA

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	3	2	67%
200,001 - 300,000	5	3	60%
300,001 - 400,000	4	1	25%
400,001 - 500,000	2	4	200%*
500,001 - 600,000	2	0	NA
600,001 - 700,000	1	3	300%*
700,001 - 800,000	2	2	100%
800,001 - 900,000	0	1	NA*
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	21	16	76%
0 to 1 Bedroom	6	3	50%
2 Bedrooms	7	3	43%
3 Bedrooms	6	7	117%*
4 Bedrooms & Greater	2	3	150%*
TOTAL	21	16	76%

March

\$365,000

25

20

\$280

99%

15

Community (CONDOS &	TOWNHOMES
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SnapStats®	Inventory	Sales	Sales Ratio*
Annieville	7	3 5 5 3	43%
Nordel	5	5	100%
Scottsdale	9	5	56%
Sunshine Hills Woods	0	3	NA*
TOTAL	21	16	76%

APRIL 2017

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

Sale to List Price Ratio

SnapStats® Median Dai

Inventory

Sale Price

13 Month

Market Trend

Sale Price SQFT

Days on Market

Solds

• Official Market Type NORTH DELTA ATTACHED: Sellers market at 76% Sales Ratio average (7.6 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** Insufficient data but with 4 sales \$400,000 to \$500,000

Variance

-16%

-20%

20%

22%

-27%

1%

• Buyers Best Bet** Insufficient data

April

21

16

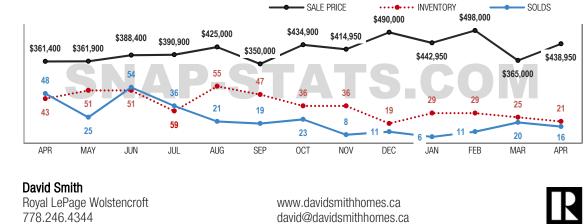
\$341

100%

11

\$438,950

• Sellers Best Bet** Selling homes in Scottsdale ** With a minimum inventory of 10 in most instances



Compliments of...



Snap Stats CLOVERDALE

Price Band & Bedroom DETACHED HOUSES

	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	2	1	50%
700,001 - 800,000	14	15	107%*
800,001 - 900,000	24	33	138%*
900,001 - 1,000,000	19	21	111%*
1,000,001 - 1,250,000	14	21	150%*
1,250,001 - 1,500,000	16	4	25%
1,500,001 - 1,750,000	4	1	25%
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	99	96	97%
2 Bedrooms & Less	5	5	100%
3 to 4 Bedrooms	44	41	93%
5 to 6 Bedrooms	34	40	118%*
7 Bedrooms & More	16	10	63%
TOTAL	99	96	97%

SnapStats® Median Data	March	April	Variance
Inventory	109	99	-9%
Solds	68	96	41%
Sale Price	\$850,000	\$900,000	6%
Sale Price SQFT	\$337	\$324	-4%
Sale to List Price Ratio	100%	100%	NA
Days on Market	9	7	-22%

Days off Market	5	1	22 /0	
*Sales Ratio defines ma	arket speed (higher is faster) and i	market tvne: Buver	rs up to 11% Balanced 12 to 2	10% Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

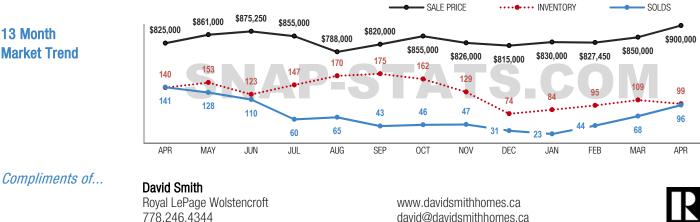
Market Summary

13 Month

Market Trend

• Official Market Type CLOVERDALE DETACHED: Sellers market at 97% Sales Ratio average (9.7 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** \$700,000 to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil and minimum 7 bedroom properties
- · Sellers Best Bet** Selling homes in Clayton, Cloverdale and 5 to 6 bedroom properties ** With a minimum inventory of 10 in most instances



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Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
Clayton Cloverdale	17	19	112%*
Cloverdale	82	77	94%
Serpentine TOTAL	0	0	NA
TOTAL	99	96	97%

APRIL 2017

SnapStats[®] CLOVERDALE

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	4	3	75%
200,001 - 300,000	19	13	68%
300,001 - 400,000	15	15	100%
400,001 - 500,000	30	33	110%*
500,001 - 600,000	21	29	138%*
600,001 - 700,000	6	0	NA
700,001 - 800,000	4	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	100	93	93%
0 to 1 Bedroom	15	14	93%
2 Bedrooms	48	38	79%
3 Bedrooms	30	32	107%*
4 Bedrooms & Greater	7	9	129%*
TOTAL	100	93	93%

SnapStats® Median Data	March	April	Variance
Inventory	74	100	35%
Solds	91	93	2%
Sale Price	\$430,000	\$455,000	6%
Sale Price SQFT	\$357	\$367	3%
Sale to List Price Ratio	102%	103%	1%
Days on Market	6	7	17%

Community	CONDOS &	TOWNHOMES
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	Inventory	Sales	Sales Ratio*
Clayton	55	58	105%*
Clayton Cloverdale	45	35	78%
Sorpontino	0	0	NA
Serpentine TOTAL	100	93	93%
TUTAL	100	93	93%

····• INVENTORY

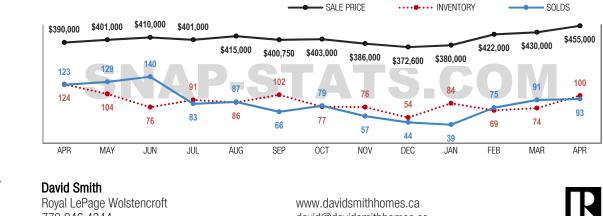
APRIL 2017

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

• Official Market Type CLOVERDALE ATTACHED: Sellers market at 93% Sales Ratio average (9.3 in 10 homes selling rate)

- Homes are selling on average 3% above list price
- Most Active Price Band** \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$200,000 to \$300,000, Cloverdale and 2 bedroom properties (Sellers market)
- · Sellers Best Bet** Selling homes in Clayton and minimum 3 bedroom properties ** With a minimum inventory of 10 in most instances





Compliments of...

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SOLDS

Snap Stats LANGLEY

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	1	0	NA
300,001 - 400,000	1	1	100%
400,001 - 500,000	1	1	100%
500,001 - 600,000	3	1	33%
600,001 - 700,000	10	13	130%*
700,001 - 800,000	16	24	150%*
800,001 - 900,000	22	27	123%*
900,001 - 1,000,000	36	23	64%
1,000,001 - 1,250,000	50	32	64%
1,250,001 - 1,500,000	28	5	18%
1,500,001 - 1,750,000	11	2	18%
1,750,001 - 2,000,000	10	1	10%
2,000,001 - 2,250,000	8	1	13%
2,250,001 - 2,500,000	2	1	50%
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	2	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	4	0	NA
TOTAL	207	132	64%
2 Bedrooms & Less	15	3	20%
3 to 4 Bedrooms	112	86	77%
5 to 6 Bedrooms	70	42	60%
7 Bedrooms & More	10	1	10%
TOTAL	207	132	64%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
Aldergrove	12	25	208%*
Brookswood	21	14	67%
Campbell Valley	11	1	9%
County Line Glen Valley	0	1	NA*
Fort Langley	16	3	19%
Langley City	39	14	36%
Murrayville	15	10	67%
Otter District	2	0	NA
Salmon River	14	2	14%
Walnut Grove	31	22	71%
Willoughby Heights	46	40	87%
TOTAL	207	132	64%

APRIL 2017

March	April	Variance
195	207	6%
149	132	-11%
\$865,000	\$899,500	4%
\$360	\$341	-5%
101%	100%	-1%
10	10	NA
	195 149 \$865,000 \$360 101%	195207149132\$865,000\$899,500\$360\$341101%100%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

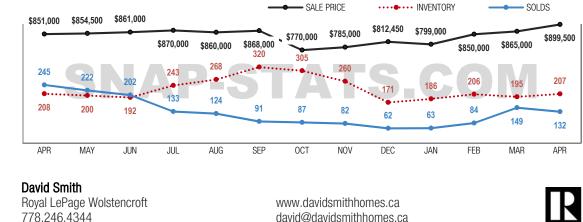
13 Month

Market Trend

Compliments of...

• Official Market Type LANGLEY DETACHED: Sellers market at 64% Sales Ratio average (6.4 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** \$600,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 to \$2 mil, Campbell Valley, Fort Langley, Salmon River and minimum 7 bedroom properties · Sellers Best Bet** Selling homes in Aldergrove, Willoughby Heights and 3 to 4 bedroom properties
 - ** With a minimum inventory of 10 in most instances



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Snap Stats LANGLEY

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	1	3	300%*
200,001 - 300,000	22	52	236%*
300,001 - 400,000	50	52	104%*
400,001 - 500,000	42	24	57%
500,001 - 600,000	47	27	57%
600,001 - 700,000	25	16	64%
700,001 - 800,000	4	2	50%
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	1	100%
1,000,001 - 1,250,000	0	2	NA*
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	192	179	93%
0 to 1 Bedroom	19	40	211%*
2 Bedrooms	73	85	116%*
3 Bedrooms	78	43	55%
4 Bedrooms & Greater	22	11	50%
TOTAL	192	179	93%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Aldergrove	3	4	133%*
Brookswood	0	0	NA
Campbell Valley	0	0	NA
County Line Glen Valley	0	0	NA
Fort Langley	5	5	100%
Langley City	82	69	84%
Murrayville	9	13	144%*
Otter District	0	0	NA
Salmon River	2	3	150%*
Walnut Grove	36	28	78%
Willoughby Heights	55	57	104%*
TOTAL	192	179	93%

APRIL 2017

SnapStats® Median Data	March	April	Variance
Inventory	158	192	22%
Solds	220	179	-19%
Sale Price	\$398,450	\$360,000	-10%
Sale Price SQFT	\$332	\$323	-3%
Sale to List Price Ratio	100%	103%	3%
Days on Market	6	7	17%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

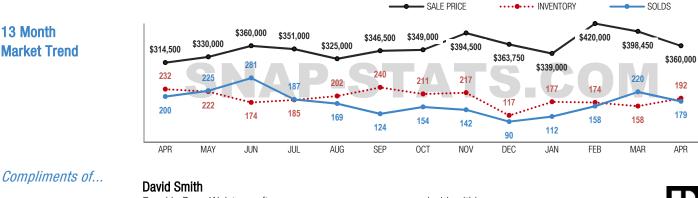
Market Summary

13 Month

Market Trend

Official Market Type LANGLEY ATTACHED: Sellers market at 93% Sales Ratio average (9.3 in 10 homes selling rate)

- Homes are selling on average 3% above list price
- Most Active Price Band** \$200,000 to \$400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$600,000, Langley City, Walnut Grove and minimum 3 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville, Willoughby Heights and up to 2 bedroom properties ** With a minimum inventory of 10 in most instances



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Snap Stats ABBOTSFORD

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	2	0	NA
400,001 - 500,000	4	2	50%
500,001 - 600,000	28	28	100%
600,001 - 700,000	67	55	82%
700,001 - 800,000	59	34	58%
800,001 - 900,000	35	20	57%
900,001 - 1,000,000	30	10	33%
1,000,001 - 1,250,000	23	6	26%
1,250,001 - 1,500,000	9	6	67%
1,500,001 - 1,750,000	3	0	NA
1,750,001 - 2,000,000	2	0	NA
2,000,001 - 2,250,000	3	0	NA
2,250,001 - 2,500,000	3	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL	270	161	60%
2 Bedrooms & Less	12	4	33%
3 to 4 Bedrooms	122	99	81%
5 to 6 Bedrooms	108	43	40%
7 Bedrooms & More	28	15	54%
TOTAL	270	161	60%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
Abbotsford East	97	66	68%
Abbotsford West	96	56	58%
Aberdeen	20	8	40%
Bradner	3	0	NA
Central Abbotsford	39	20	51%
Matsqui	2	1	50%
Poplar	10	9	90%
Sumas Mountain	3	1	33%
Sumas Prairie	0	0	NA
TOTAL	270	161	60%

APRIL 2017

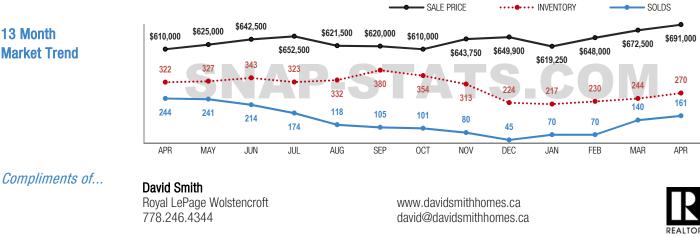
SnapStats® Median Data	March	April	Variance
Inventory	244	270	11%
Solds	140	161	15%
Sale Price	\$672,500	\$691,000	3%
Sale Price SQFT	\$267	\$280	5%
Sale to List Price Ratio	100%	102%	2%
Days on Market	8	8	NA

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

• Official Market Type ABBOTSFORD DETACHED: Sellers market at 60% Sales Ratio average (6 in 10 homes selling rate)

- Homes are selling on average 2% above list price
- Most Active Price Band** \$500,000 to \$600,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Aberdeen and up to 2 bedroom properties
- · Sellers Best Bet** Selling homes in Poplar and 3 to 4 bedroom properties ** With a minimum inventory of 10 in most instances



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13 Month **Market Trend**

Snap Stats ABBOTSFORD

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	2	0	NA
100,001 - 200,000	39	48	123%*
200,001 - 300,000	76	56	74%
300,001 - 400,000	29	32	110%*
400,001 - 500,000	30	22	73%
500,001 - 600,000	16	9	56%
600,001 - 700,000	0	0	NA
700,001 - 800,000	2	0	NA
800,001 - 900,000	0	1	NA*
900,001 - 1,000,000	0	1	NA*
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	194	169	87%
0 to 1 Bedroom	37	28	76%
2 Bedrooms	108	98	91%
3 Bedrooms	40	35	88%
4 Bedrooms & Greater	9	8	89%
TOTAL	194	169	87%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Abbotsford East	14	22	157%*
Abbotsford West	79	68	86%
Aberdeen	4	1	25%
Bradner	0	0	NA
Central Abbotsford	89	70	79%
Matsqui	0	0	NA
Poplar	8	8	100%
Sumas Mountain	0	0	NA
Sumas Prairie	0	0	NA
TOTAL	194	169	87%

APRIL 2017

SnapStats® Median Data	March	April	Variance
Inventory	194	194	NA
Solds	174	169	-3%
Sale Price	\$265,000	\$250,500	-5%
Sale Price SQFT	\$232	\$232	NA
Sale to List Price Ratio	99%	98%	-1%
Days on Market	8	8	NA

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

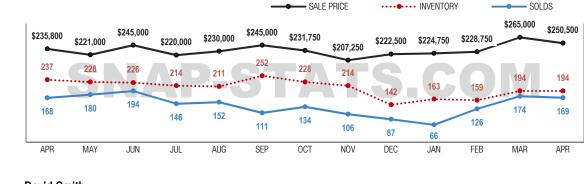
Market Summary

13 Month

Market Trend

Official Market Type ABBOTSFORD ATTACHED: Sellers market at 87% Sales Ratio average (8.7 in 10 homes selling rate)

- Homes are selling on average 2% below list price
- Most Active Price Band** \$100,000 to \$200,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Central Abbotsford and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East, Poplar and 2 bedroom properties ** With a minimum inventory of 10 in most instances



Compliments of...

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SnapStats® MISSION

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	3	1	33%
300,001 - 400,000	6	2	33%
400,001 - 500,000	13	11	85%
500,001 - 600,000	22	28	127%*
600,001 - 700,000	26	22	85%
700,001 - 800,000	26	4	15%
800,001 - 900,000	18	3	17%
900,001 - 1,000,000	4	1	25%
1,000,001 - 1,250,000	2	0	NA
1,250,001 - 1,500,000	2	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	2	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	126	72	57%
2 Bedrooms & Less	12	2	17%
3 to 4 Bedrooms	55	38	69%
5 to 6 Bedrooms	54	30	56%
7 Bedrooms & More	5	2	40%
TOTAL	126	72	57%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
Dewdney Deroche	2	0	NA
Durieu	0	1	NA*
Hatzic	20	3	15%
Hemlock	2	0	NA
Lake Errock	6	2	33%
Mission	92	66	72%
Mission West	3	0	NA
Stave Falls	0	0	NA
Steelhead	1	0	NA
TOTAL	126	72	57%

APRIL 2017

SnapStats® Median Data	March	April	Variance
Inventory	129	126	-2%
Solds	52	72	38%
Sale Price	\$571,250	\$581,000	2%
Sale Price SQFT	\$255	\$242	-5%
Sale to List Price Ratio	98%	101%	3%
Days on Market	14	11	-21%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

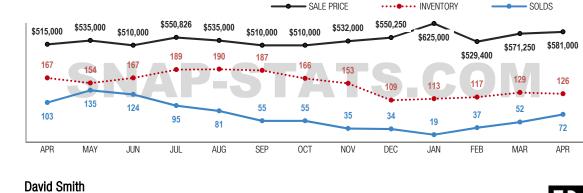
Market Summary

13 Month

Market Trend

• Official Market Type **MISSION DETACHED:** Sellers market at 57% Sales Ratio average (5.7 in 10 homes selling rate)

- Homes are selling on average 1% above list price
- Most Active Price Band** \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$900,000, Hatzic and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 to 4 bedroom properties ** With a minimum inventory of 10 in most instances



Compliments of...

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SnapStats® MISSION

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0-100,000	0	0	NA
100,001 - 200,000	4	3	75%
200,001 - 300,000	5	8	160%*
300,001 - 400,000	3	2	67%
400,001 - 500,000	0	1	NA*
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	12	14	117%*
0 to 1 Bedroom	3	4	133%*
2 Bedrooms	4	7	175%*
3 Bedrooms	5	3	60%
4 Bedrooms & Greater	0	0	NA
TOTAL	12	14	117%*

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Dewdney Deroche	0	0	NA
Durieu	0	0	NA
Hatzic	0	0	NA
Hemlock	4	1	25%
Lake Errock	0	0	NA
Mission	8	13	163%*
Mission West	0	0	NA
Stave Falls	0	0	NA
Steelhead	0	0	NA
TOTAL	12	14	117%*

APRIL 2017

SnapStats® Median Data	March	April	Variance
Inventory	14	12	-14%
Solds	27	14	-48%
Sale Price	\$336,000	\$220,000	-35%
Sale Price SQFT	\$262	\$218	-17%
Sale to List Price Ratio	99%	97%	-2%
Davs on Market	30	6	-80%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

• Official Market Type MISSION ATTACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)

- Homes are selling on average 3% below list price
- Most Active Price Band** \$200,000 to \$300,000 with >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient Data
- Sellers Best Bet** Selling homes in Mission ** With a minimum inventory of 10 in most instances



Compliments of...

