

Everything you need to know about your Real Estate Market Today!

Compliments of:
David Smith

778.246.4344
david@davidsmithhomes.ca
www.davidsmithhomes.ca

Royal LePage Wolstencroft
110 - 19925 Willowbrook Drive
Langley, BC V2Y 1A7



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info@snap-stats.com | www.snap-stats.com

GREATER

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge

VANCOUVER

EDITION



Price Band & Bedroom DETACHED HOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 0 | 0 | NA |
| 800,001 – 900,000 | 0 | 0 | NA |
| 900,001 – 1,000,000 | 1 | 1 | 100% |
| 1,000,001 – 1,250,000 | 7 | 11 | 157%* |
| 1,250,001 – 1,500,000 | 52 | 23 | 44% |
| 1,500,001 – 1,750,000 | 75 | 33 | 44% |
| 1,750,001 – 2,000,000 | 58 | 14 | 24% |
| 2,000,001 – 2,250,000 | 31 | 14 | 45% |
| 2,250,001 – 2,500,000 | 37 | 5 | 14% |
| 2,500,001 – 2,750,000 | 39 | 4 | 10% |
| 2,750,001 – 3,000,000 | 31 | 0 | NA |
| 3,000,001 – 3,500,000 | 21 | 0 | NA |
| 3,500,001 – 4,000,000 | 10 | 0 | NA |
| 4,000,001 & Greater | 10 | 0 | NA |
| TOTAL | 372 | 105 | 28% |

| | | | |
|-------------------|------------|------------|------------|
| 2 Bedrooms & Less | 6 | 6 | 100% |
| 3 to 4 Bedrooms | 113 | 41 | 36% |
| 5 to 6 Bedrooms | 160 | 45 | 28% |
| 7 Bedrooms & More | 93 | 13 | 14% |
| TOTAL | 372 | 105 | 28% |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 363 | 372 | 2% |
| Solds | 99 | 105 | 6% |
| Sale Price | \$1,625,000 | \$1,600,000 | -2% |
| Sale Price SQFT | \$648 | \$627 | -3% |
| Sale to List Price Ratio | 98% | 100% | 2% |
| Days on Market | 19 | 16 | -16% |

Community DETACHED HOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------------|------------|------------|--------------|
| Big Bend | 5 | 0 | NA |
| Brentwood Park | 6 | 1 | 17% |
| Buckingham Heights | 10 | 1 | 10% |
| Burnaby Hospital | 10 | 3 | 30% |
| Burnaby Lake | 19 | 0 | NA |
| Cariboo | 0 | 0 | NA |
| Capitol Hill | 28 | 10 | 36% |
| Central | 8 | 2 | 25% |
| Central Park | 1 | 3 | 300%* |
| Deer Lake | 10 | 0 | NA |
| Deer Lake Place | 8 | 4 | 50% |
| East Burnaby | 20 | 17 | 85% |
| Edmonds | 13 | 1 | 8% |
| Forest Glen | 22 | 1 | 5% |
| Forest Hills | 2 | 0 | NA |
| Garden Village | 5 | 0 | NA |
| Government Road | 21 | 3 | 14% |
| Greentree Village | 7 | 0 | NA |
| Highgate | 9 | 2 | 22% |
| Metrotown | 11 | 5 | 45% |
| Montecito | 17 | 3 | 18% |
| Oakdale | 2 | 0 | NA |
| Oaklands | 0 | 0 | NA |
| Parkcrest | 17 | 9 | 53% |
| Simon Fraser Hills | 0 | 0 | NA |
| Simon Fraser University SFU | 4 | 1 | 25% |
| South Slope | 39 | 7 | 18% |
| Sperling-Duthie | 16 | 5 | 31% |
| Sullivan Heights | 5 | 1 | 20% |
| Suncrest | 9 | 1 | 11% |
| The Crest | 8 | 3 | 38% |
| Upper Deer Lake | 14 | 4 | 29% |
| Vancouver Heights | 9 | 6 | 67% |
| Westridge | 6 | 4 | 67% |
| Willingdon Heights | 11 | 8 | 73% |
| TOTAL | 372 | 105 | 28% |

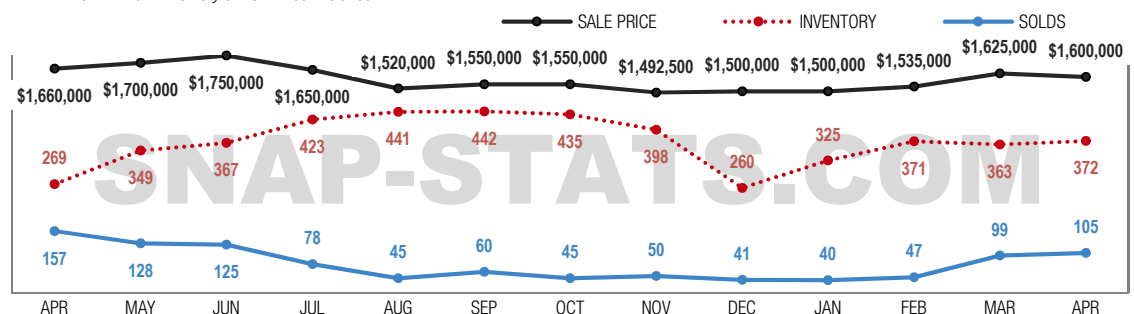
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **BURNABY DETACHED**: Sellers market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.5 mil to \$2.75 mil, Buckingham Heights, Edmonds, Forest Glen, Government Rd & Suncrest
- Sellers Best Bet** Selling homes in East Burnaby, Vancouver Heights, Willingdon Heights and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instance

13 Month Market Trend



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Royal LePage Wolstencroft
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david@davidsmithhomes.ca



Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 13 | 9 | 69% |
| 300,001 – 400,000 | 33 | 40 | 121%* |
| 400,001 – 500,000 | 75 | 70 | 93% |
| 500,001 – 600,000 | 64 | 64 | 100% |
| 600,001 – 700,000 | 67 | 44 | 66% |
| 700,001 – 800,000 | 40 | 27 | 68% |
| 800,001 – 900,000 | 24 | 15 | 63% |
| 900,001 – 1,000,000 | 9 | 11 | 122%* |
| 1,000,001 – 1,250,000 | 11 | 1 | 9% |
| 1,250,001 – 1,500,000 | 9 | 0 | NA |
| 1,500,001 – 1,750,000 | 3 | 0 | NA |
| 1,750,001 – 2,000,000 | 2 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 350 | 281 | 80% |

| | | | |
|----------------------|------------|------------|------------|
| 0 to 1 Bedroom | 70 | 79 | 113%* |
| 2 Bedrooms | 201 | 167 | 83% |
| 3 Bedrooms | 74 | 26 | 35% |
| 4 Bedrooms & Greater | 5 | 9 | 180%* |
| TOTAL | 350 | 281 | 80% |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 331 | 350 | 6% |
| Solds | 273 | 281 | 3% |
| Sale Price | \$530,000 | \$535,000 | 1% |
| Sale Price SQFT | \$605 | \$609 | 1% |
| Sale to List Price Ratio | 102% | 102% | NA |
| Days on Market | 9 | 9 | NA |

Community CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------------|------------|------------|--------------|
| Big Bend | 0 | 1 | NA* |
| Brentwood Park | 52 | 53 | 102%* |
| Buckingham Heights | 0 | 0 | NA |
| Burnaby Hospital | 0 | 5 | NA* |
| Burnaby Lake | 5 | 0 | NA |
| Cariboo | 7 | 8 | 114%* |
| Capitol Hill | 2 | 4 | 200%* |
| Central | 10 | 8 | 80% |
| Central Park | 11 | 6 | 55% |
| Deer Lake | 0 | 0 | NA |
| Deer Lake Place | 0 | 0 | NA |
| East Burnaby | 2 | 0 | NA |
| Edmonds | 26 | 17 | 65% |
| Forest Glen | 22 | 9 | 41% |
| Forest Hills | 6 | 4 | 67% |
| Garden Village | 0 | 0 | NA |
| Government Road | 14 | 12 | 86% |
| Greentree Village | 3 | 0 | NA |
| Highgate | 29 | 16 | 55% |
| Metrotown | 67 | 64 | 96% |
| Montecito | 4 | 0 | NA |
| Oakdale | 0 | 0 | NA |
| Oaklands | 6 | 1 | 17% |
| Parkcrest | 6 | 1 | 17% |
| Simon Fraser Hills | 6 | 4 | 67% |
| Simon Fraser University SFU | 27 | 14 | 52% |
| South Slope | 19 | 25 | 132%* |
| Sperling-Duthie | 2 | 0 | NA |
| Sullivan Heights | 12 | 13 | 108%* |
| Suncrest | 0 | 0 | NA |
| The Crest | 4 | 3 | 75% |
| Upper Deer Lake | 0 | 0 | NA |
| Vancouver Heights | 4 | 7 | 175%* |
| Westridge | 2 | 1 | 50% |
| Willingdon Heights | 2 | 5 | 250%* |
| TOTAL | 350 | 281 | 80% |

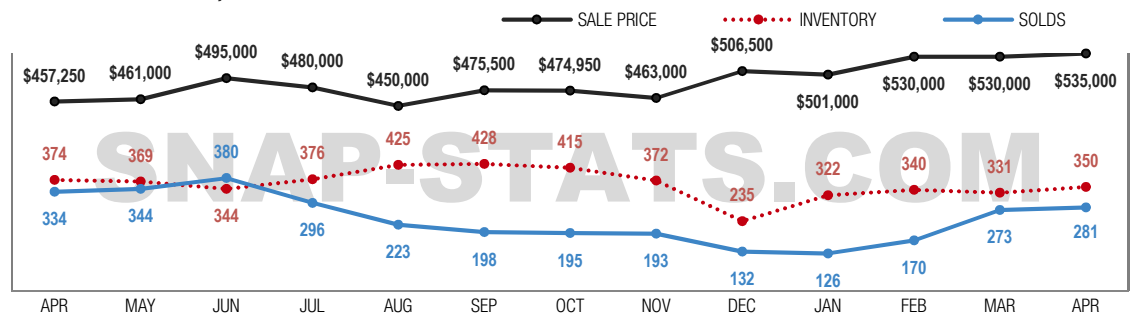
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **BURNABY ATTACHED**: Sellers market at 80% Sales Ratio average (8 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$900,000 to \$1 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Central Park, Forest Glen, Highgate and 3 bedroom properties
- Sellers Best Bet** Selling homes in Brentwood Park, Cariboo, South Slope, Sullivan Heights and minimum 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Royal LePage Wolstencroft
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david@davidsmithhomes.ca



Price Band & Bedroom DETACHED HOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|-----------|-----------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 1 | 0 | NA |
| 700,001 – 800,000 | 3 | 1 | 33% |
| 800,001 – 900,000 | 1 | 2 | 200%* |
| 900,001 – 1,000,000 | 5 | 3 | 60% |
| 1,000,001 – 1,250,000 | 22 | 14 | 64% |
| 1,250,001 – 1,500,000 | 17 | 3 | 18% |
| 1,500,001 – 1,750,000 | 3 | 3 | 100% |
| 1,750,001 – 2,000,000 | 3 | 1 | 33% |
| 2,000,001 – 2,250,000 | 2 | 1 | 50% |
| 2,250,001 – 2,500,000 | 2 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 2 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 61 | 28 | 46% |

| | | | |
|-------------------|-----------|-----------|------------|
| 2 Bedrooms & Less | 5 | 4 | 80% |
| 3 to 4 Bedrooms | 25 | 16 | 64% |
| 5 to 6 Bedrooms | 27 | 8 | 30% |
| 7 Bedrooms & More | 4 | 0 | NA |
| TOTAL | 61 | 28 | 46% |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 58 | 61 | 5% |
| Solds | 25 | 28 | 12% |
| Sale Price | \$1,090,000 | \$1,107,500 | 2% |
| Sale Price SQFT | \$484 | \$479 | -1% |
| Sale to List Price Ratio | 99% | 101% | 2% |
| Days on Market | 11 | 10 | -9% |

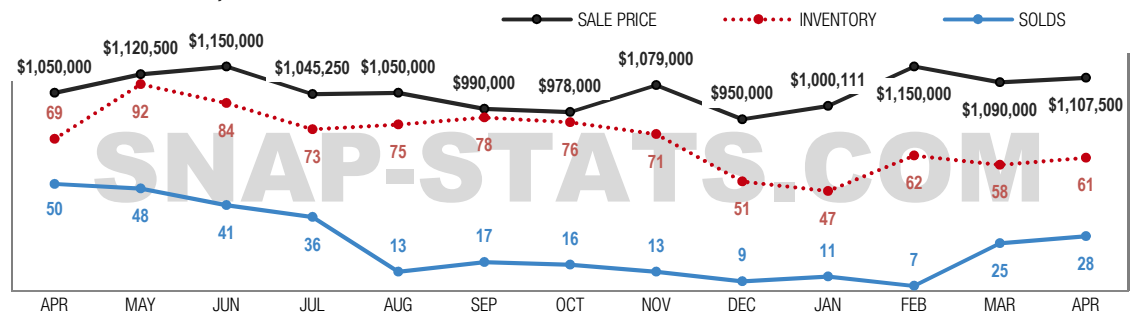
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NEW WESTMINSTER DETACHED**: Sellers market at 46% Sales Ratio average (4.6 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 64% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Queensborough and 5 to 6 bedroom properties
- Sellers Best Bet** Homes in Westend and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Royal LePage Wolstencroft
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david@davidsmithhomes.ca



Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 6 | 1 | 17% |
| 200,001 – 300,000 | 20 | 15 | 75% |
| 300,001 – 400,000 | 23 | 35 | 152%* |
| 400,001 – 500,000 | 28 | 41 | 146%* |
| 500,001 – 600,000 | 21 | 35 | 167%* |
| 600,001 – 700,000 | 16 | 12 | 75% |
| 700,001 – 800,000 | 17 | 8 | 47% |
| 800,001 – 900,000 | 7 | 1 | 14% |
| 900,001 – 1,000,000 | 4 | 0 | NA |
| 1,000,001 – 1,250,000 | 3 | 1 | 33% |
| 1,250,001 – 1,500,000 | 2 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 147 | 149 | 101%* |

| | | | |
|----------------------|------------|------------|--------------|
| 0 to 1 Bedroom | 31 | 49 | 158%* |
| 2 Bedrooms | 95 | 89 | 94% |
| 3 Bedrooms | 21 | 10 | 48% |
| 4 Bedrooms & Greater | 0 | 1 | NA* |
| TOTAL | 147 | 149 | 101%* |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 150 | 147 | -2% |
| Solds | 138 | 149 | 8% |
| Sale Price | \$455,000 | \$467,000 | 3% |
| Sale Price SQFT | \$495 | \$510 | 3% |
| Sale to List Price Ratio | 106% | 102% | -4% |
| Days on Market | 10 | 9 | -10% |

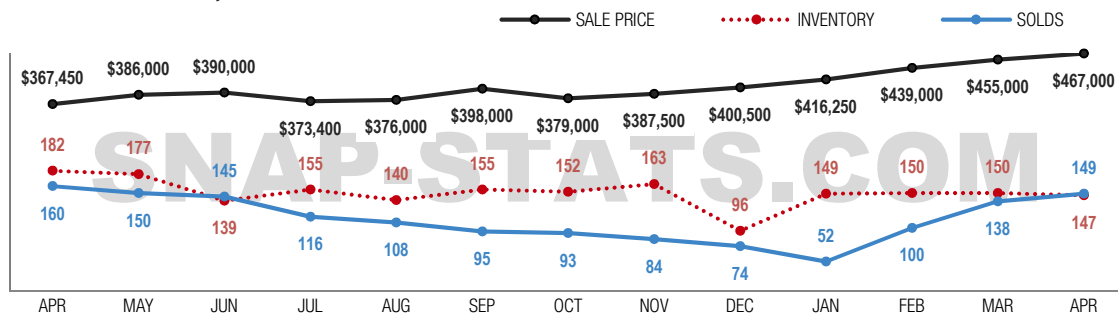
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NEW WESTMINSTER ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Queensborough and 3 bedroom properties
- Sellers Best Bet** Homes in Fraserview, Quay, Uptown and up to 1 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 1 | NA* |
| 600,001 – 700,000 | 2 | 0 | NA |
| 700,001 – 800,000 | 3 | 2 | 67% |
| 800,001 – 900,000 | 5 | 7 | 140%* |
| 900,001 – 1,000,000 | 12 | 5 | 42% |
| 1,000,001 – 1,250,000 | 34 | 34 | 100% |
| 1,250,001 – 1,500,000 | 100 | 38 | 38% |
| 1,500,001 – 1,750,000 | 32 | 18 | 56% |
| 1,750,001 – 2,000,000 | 26 | 3 | 12% |
| 2,000,001 – 2,250,000 | 10 | 2 | 20% |
| 2,250,001 – 2,500,000 | 14 | 3 | 21% |
| 2,500,001 – 2,750,000 | 12 | 0 | NA |
| 2,750,001 – 3,000,000 | 6 | 0 | NA |
| 3,000,001 – 3,500,000 | 2 | 0 | NA |
| 3,500,001 – 4,000,000 | 4 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 262 | 113 | 43% |

| | | | |
|-------------------|------------|------------|------------|
| 2 Bedrooms & Less | 5 | 1 | 20% |
| 3 to 4 Bedrooms | 88 | 57 | 65% |
| 5 to 6 Bedrooms | 126 | 45 | 36% |
| 7 Bedrooms & More | 43 | 10 | 23% |
| TOTAL | 262 | 113 | 43% |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 228 | 262 | 15% |
| Solds | 93 | 113 | 22% |
| Sale Price | \$1,234,250 | \$1,310,000 | 6% |
| Sale Price SQFT | \$467 | \$504 | 8% |
| Sale to List Price Ratio | 99% | 102% | 3% |
| Days on Market | 12 | 12 | NA |

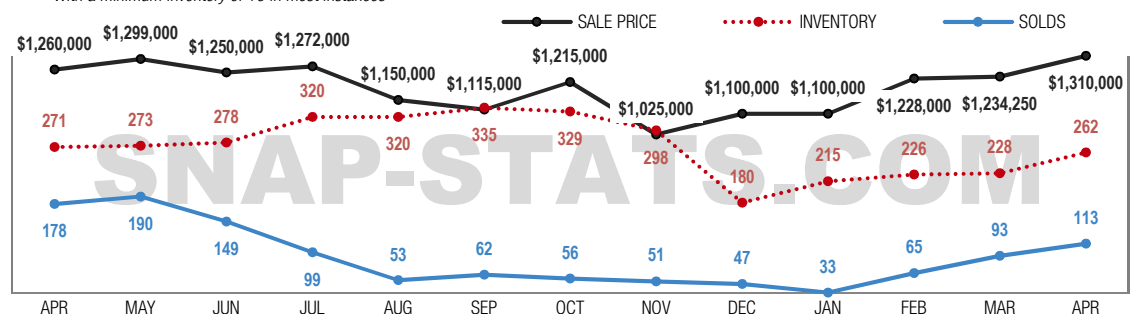
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **COQUITLAM DETACHED**: Sellers market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average at 2% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Maillardville and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Burke Mountain, Ranch Park and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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david@davidsmithhomes.ca



Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 2 | 1 | 50% |
| 200,001 – 300,000 | 12 | 7 | 58% |
| 300,001 – 400,000 | 22 | 30 | 136%* |
| 400,001 – 500,000 | 32 | 41 | 128%* |
| 500,001 – 600,000 | 34 | 37 | 109%* |
| 600,001 – 700,000 | 21 | 28 | 133%* |
| 700,001 – 800,000 | 14 | 18 | 129%* |
| 800,001 – 900,000 | 13 | 8 | 62% |
| 900,001 – 1,000,000 | 7 | 3 | 43% |
| 1,000,001 – 1,250,000 | 1 | 1 | 100% |
| 1,250,001 – 1,500,000 | 1 | 0 | NA |
| 1,500,001 – 1,750,000 | 1 | 0 | NA |
| 1,750,001 – 2,000,000 | 1 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 161 | 174 | 108%* |

| | | | |
|----------------------|------------|------------|--------------|
| 0 to 1 Bedroom | 35 | 40 | 114%* |
| 2 Bedrooms | 77 | 91 | 118%* |
| 3 Bedrooms | 41 | 38 | 93% |
| 4 Bedrooms & Greater | 8 | 5 | 63% |
| TOTAL | 161 | 174 | 108%* |

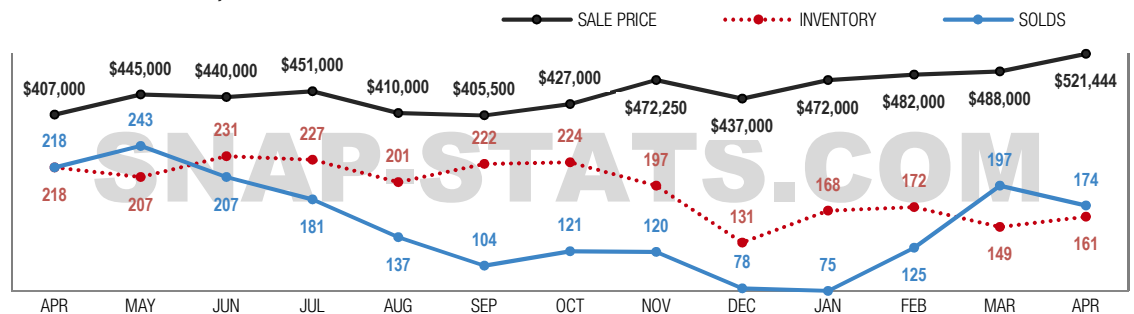
| SnapStats® Median Data | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 149 | 161 | 8% |
| Solds | 197 | 174 | -12% |
| Sale Price | \$488,000 | \$521,444 | 7% |
| Sale Price SQFT | \$510 | \$539 | 6% |
| Sale to List Price Ratio | 102% | 102% | NA |
| Days on Market | 9 | 10 | 11% |

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **COQUITLAM ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
 - Homes are selling on average 2% above list price
 - Most Active Price Band** \$300,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
 - Buyers Best Bet** Homes between \$200,000 to \$300,000, Maillardville and minimum 4 bedroom properties
 - Sellers Best Bet** Selling homes in Burke Mountain, Coquitlam West, New Horizons, Westwood Plateau and up to 2 bedrooms
- ** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|-----------|-----------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 5 | 3 | 60% |
| 800,001 – 900,000 | 16 | 15 | 94% |
| 900,001 – 1,000,000 | 15 | 18 | 120%* |
| 1,000,001 – 1,250,000 | 25 | 8 | 32% |
| 1,250,001 – 1,500,000 | 12 | 2 | 17% |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 1 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 1 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 1 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 1 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 77 | 46 | 60% |

| | | | |
|-------------------|-----------|-----------|------------|
| 2 Bedrooms & Less | 5 | 1 | 20% |
| 3 to 4 Bedrooms | 51 | 30 | 59% |
| 5 to 6 Bedrooms | 17 | 14 | 82% |
| 7 Bedrooms & More | 4 | 1 | 25% |
| TOTAL | 77 | 46 | 60% |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 76 | 77 | 1% |
| Solds | 49 | 46 | -6% |
| Sale Price | \$870,000 | \$935,000 | 7% |
| Sale Price SQFT | \$386 | \$439 | 14% |
| Sale to List Price Ratio | 99% | 104% | 5% |
| Days on Market | 8 | 10 | 25% |

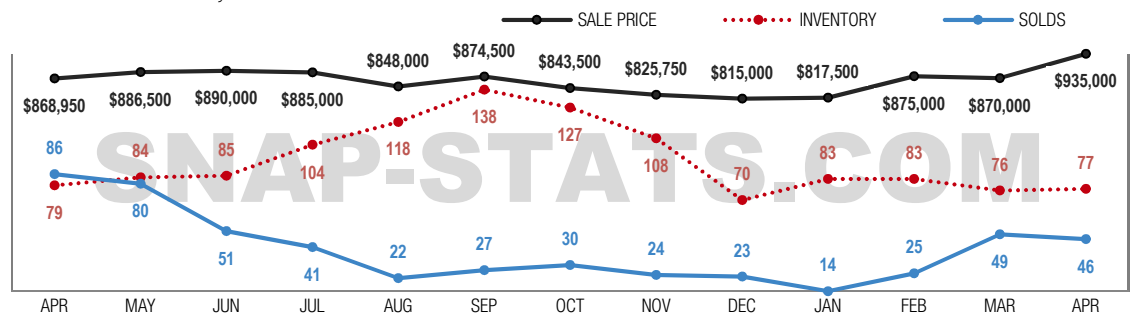
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT COQUITLAM DETACHED**: Sellers market at 60% Sales Ratio average (6 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** \$900,000 to \$1 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Woodland Acres and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Glenwood and 5 to 6 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

David Smith
Royal LePage Wolstencroft
778.246.4344

www.davidsmithhomes.ca
david@davidsmithhomes.ca



Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|-----------|-----------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 2 | 1 | 50% |
| 200,001 – 300,000 | 7 | 13 | 186%* |
| 300,001 – 400,000 | 18 | 26 | 144%* |
| 400,001 – 500,000 | 15 | 11 | 73% |
| 500,001 – 600,000 | 9 | 16 | 178%* |
| 600,001 – 700,000 | 9 | 6 | 67% |
| 700,001 – 800,000 | 9 | 1 | 11% |
| 800,001 – 900,000 | 2 | 1 | 50% |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 1 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 72 | 75 | 104%* |

| | | | |
|----------------------|-----------|-----------|--------------|
| 0 to 1 Bedroom | 16 | 18 | 113%* |
| 2 Bedrooms | 31 | 40 | 129%* |
| 3 Bedrooms | 20 | 15 | 75% |
| 4 Bedrooms & Greater | 5 | 2 | 40% |
| TOTAL | 72 | 75 | 104%* |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 80 | 72 | -10% |
| Solds | 88 | 75 | -15% |
| Sale Price | \$398,500 | \$389,900 | -2% |
| Sale Price SQFT | \$395 | \$381 | -4% |
| Sale to List Price Ratio | 100% | 100% | NA |
| Days on Market | 7 | 11 | 57% |

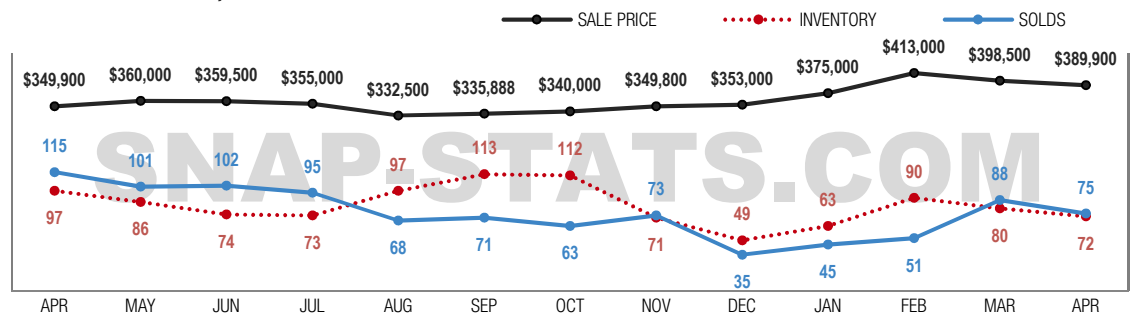
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT COQUITLAM ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$200,000 to \$300,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Glenwood, Riverwood and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coquitlam and up to 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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David Smith
Royal LePage Wolstencroft
778.246.4344

www.davidsmithhomes.ca
david@davidsmithhomes.ca



Price Band & Bedroom DETACHED HOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|-----------|-----------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 1 | 0 | NA |
| 800,001 – 900,000 | 0 | 0 | NA |
| 900,001 – 1,000,000 | 1 | 0 | NA |
| 1,000,001 – 1,250,000 | 8 | 11 | 138%* |
| 1,250,001 – 1,500,000 | 15 | 5 | 33% |
| 1,500,001 – 1,750,000 | 9 | 3 | 33% |
| 1,750,001 – 2,000,000 | 7 | 2 | 29% |
| 2,000,001 – 2,250,000 | 1 | 0 | NA |
| 2,250,001 – 2,500,000 | 2 | 1 | 50% |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 4 | 0 | NA |
| 3,000,001 – 3,500,000 | 4 | 0 | NA |
| 3,500,001 – 4,000,000 | 1 | 0 | NA |
| 4,000,001 & Greater | 7 | 0 | NA |
| TOTAL | 60 | 22 | 37% |

| | | | |
|-------------------|-----------|-----------|------------|
| 2 Bedrooms & Less | 0 | 0 | NA |
| 3 to 4 Bedrooms | 34 | 17 | 50% |
| 5 to 6 Bedrooms | 23 | 5 | 22% |
| 7 Bedrooms & More | 3 | 0 | NA |
| TOTAL | 60 | 22 | 37% |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 50 | 60 | 20% |
| Solds | 21 | 22 | 5% |
| Sale Price | \$1,260,000 | \$1,264,500 | NA |
| Sale Price SQFT | \$451 | \$470 | 4% |
| Sale to List Price Ratio | 97% | 103% | 6% |
| Days on Market | 15 | 14 | -7% |

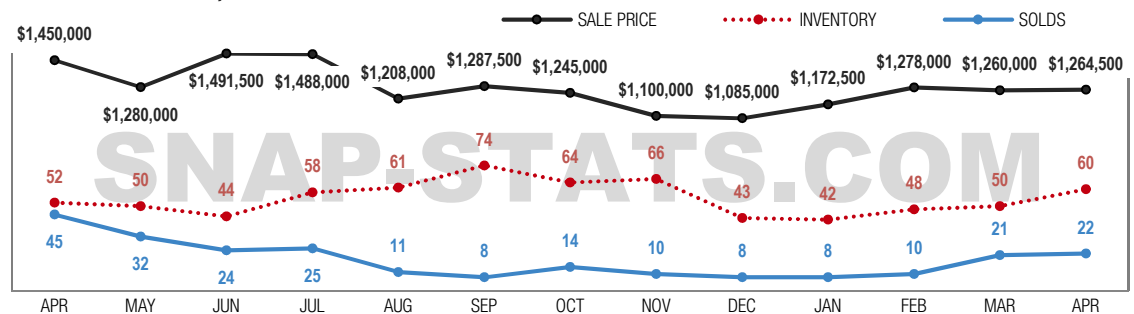
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT MOODY DETACHED**: Sellers market at 37% Sales Ratio average (3.7 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Anmore and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in College Park and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

David Smith
Royal LePage Wolstencroft
778.246.4344

www.davidsmithhomes.ca
david@davidsmithhomes.ca



Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|-----------|-----------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 5 | 1 | 20% |
| 300,001 – 400,000 | 3 | 3 | 100% |
| 400,001 – 500,000 | 10 | 10 | 100% |
| 500,001 – 600,000 | 10 | 14 | 140%* |
| 600,001 – 700,000 | 11 | 15 | 136%* |
| 700,001 – 800,000 | 7 | 6 | 86% |
| 800,001 – 900,000 | 6 | 6 | 100% |
| 900,001 – 1,000,000 | 5 | 3 | 60% |
| 1,000,001 – 1,250,000 | 3 | 0 | NA |
| 1,250,001 – 1,500,000 | 1 | 1 | 100% |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 61 | 59 | 97% |

| | | | |
|----------------------|-----------|-----------|------------|
| 0 to 1 Bedroom | 7 | 7 | 100% |
| 2 Bedrooms | 28 | 35 | 125%* |
| 3 Bedrooms | 19 | 14 | 74% |
| 4 Bedrooms & Greater | 7 | 3 | 43% |
| TOTAL | 61 | 59 | 97% |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 53 | 61 | 15% |
| Solds | 60 | 59 | -2% |
| Sale Price | \$500,450 | \$604,000 | 21% |
| Sale Price SQFT | \$541 | \$564 | 4% |
| Sale to List Price Ratio | 103% | 101% | -2% |
| Days on Market | 10 | 7 | -30% |

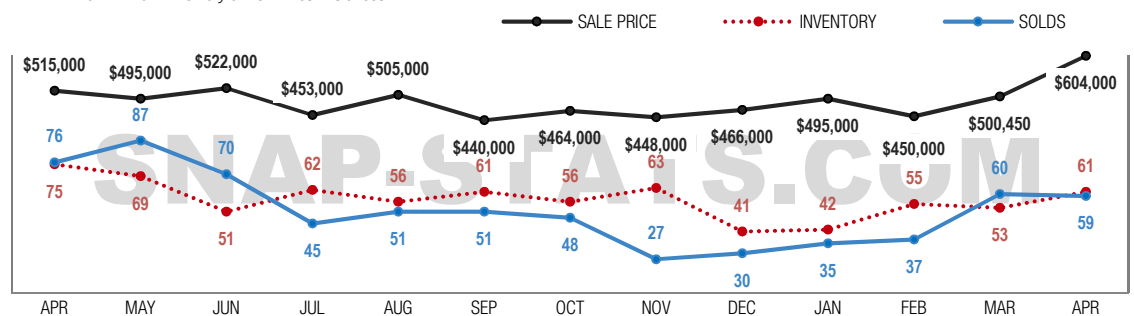
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT MOODY ATTACHED**: Sellers market at 97% Sales ratio average (9.7 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$400,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes in College Park and 3 bedroom properties
- Sellers Best Bet** Selling homes in North Shore, Port Moody Centre and 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

David Smith
Royal LePage Wolstencroft
778.246.4344

www.davidsmithhomes.ca
david@davidsmithhomes.ca



Price Band & Bedroom DETACHED HOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|-----------|-----------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 2 | 1 | 50% |
| 700,001 – 800,000 | 2 | 6 | 300%* |
| 800,001 – 900,000 | 3 | 6 | 200%* |
| 900,001 – 1,000,000 | 4 | 2 | 50% |
| 1,000,001 – 1,250,000 | 2 | 0 | NA |
| 1,250,001 – 1,500,000 | 1 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 1 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 15 | 15 | 100% |

| | | | |
|-------------------|-----------|-----------|-------------|
| 2 Bedrooms & Less | 0 | 0 | NA |
| 3 to 4 Bedrooms | 11 | 11 | 100% |
| 5 to 6 Bedrooms | 4 | 3 | 75% |
| 7 Bedrooms & More | 0 | 1 | NA* |
| TOTAL | 15 | 15 | 100% |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 13 | 15 | 15% |
| Solds | 13 | 15 | 15% |
| Sale Price | \$742,500 | \$814,900 | 10% |
| Sale Price SQFT | \$327 | \$376 | 15% |
| Sale to List Price Ratio | 98% | 102% | 4% |
| Days on Market | 7 | 9 | 29% |

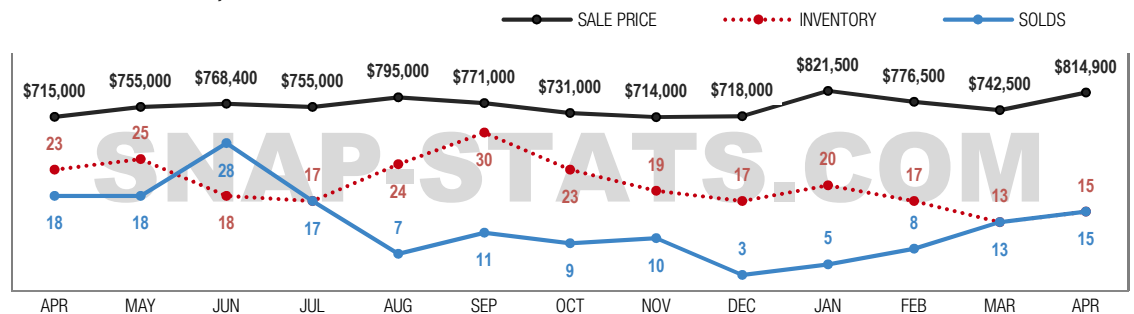
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PITT MEADOWS DETACHED**: Sellers market at 100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** *Insufficient data but based on sales \$700,000 to \$900,000 with 12 sales for the month*
- Buyers Best Bet** *Insufficient data*
- Sellers Best Bet** Homes with 3 to 4 bedrooms

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

David Smith
Royal LePage Wolstencroft
778.246.4344

www.davidsmithhomes.ca
david@davidsmithhomes.ca



Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|-----------|-----------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 4 | 6 | 150%* |
| 300,001 – 400,000 | 20 | 22 | 110%* |
| 400,001 – 500,000 | 11 | 7 | 64% |
| 500,001 – 600,000 | 3 | 2 | 67% |
| 600,001 – 700,000 | 2 | 2 | 100% |
| 700,001 – 800,000 | 1 | 0 | NA |
| 800,001 – 900,000 | 0 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 1 | 0 | NA |
| 1,250,001 – 1,500,000 | 1 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 43 | 39 | 91% |

| | | | |
|----------------------|-----------|-----------|------------|
| 0 to 1 Bedroom | 9 | 5 | 56% |
| 2 Bedrooms | 28 | 29 | 104%* |
| 3 Bedrooms | 6 | 5 | 83% |
| 4 Bedrooms & Greater | 0 | 0 | NA |
| TOTAL | 43 | 39 | 91% |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 36 | 43 | 19% |
| Solds | 30 | 39 | 30% |
| Sale Price | \$389,200 | \$382,900 | -2% |
| Sale Price SQFT | \$408 | \$406 | NA |
| Sale to List Price Ratio | 100% | 100% | NA |
| Days on Market | 8 | 6 | -25% |

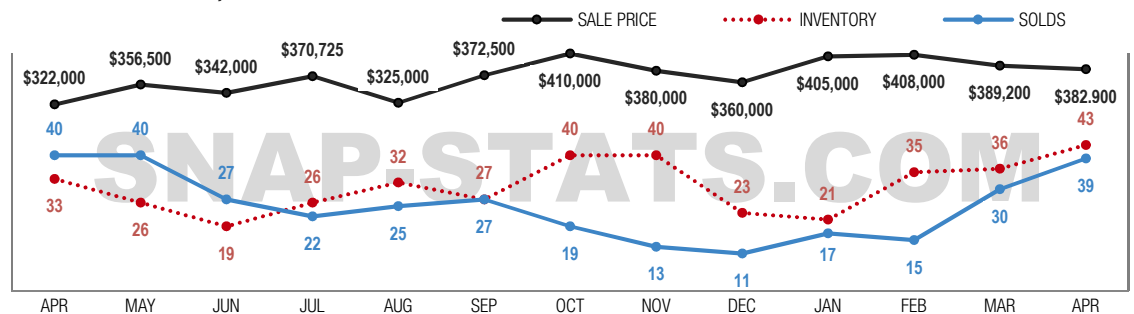
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PITT MEADOWS ATTACHED**: Sellers market at 91% Sales Ratio average (9.1 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$300,000 to \$400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000, Central Meadows and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Mid Meadows and 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

David Smith
Royal LePage Wolstencroft
778.246.4344

www.davidsmithhomes.ca
david@davidsmithhomes.ca



Price Band & Bedroom DETACHED HOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|--------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 1 | 2 | 200%* |
| 500,001 – 600,000 | 7 | 5 | 71% |
| 600,001 – 700,000 | 19 | 25 | 132%* |
| 700,001 – 800,000 | 28 | 36 | 129%* |
| 800,001 – 900,000 | 41 | 27 | 66% |
| 900,001 – 1,000,000 | 40 | 14 | 35% |
| 1,000,001 – 1,250,000 | 30 | 5 | 17% |
| 1,250,001 – 1,500,000 | 11 | 1 | 9% |
| 1,500,001 – 1,750,000 | 7 | 0 | NA |
| 1,750,001 – 2,000,000 | 3 | 0 | NA |
| 2,000,001 – 2,250,000 | 1 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 1 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 2 | 0 | NA |
| TOTAL | 191 | 115 | 60% |

| | | | |
|-------------------|------------|------------|------------|
| 2 Bedrooms & Less | 14 | 6 | 43% |
| 3 to 4 Bedrooms | 101 | 74 | 73% |
| 5 to 6 Bedrooms | 67 | 31 | 46% |
| 7 Bedrooms & More | 9 | 4 | 44% |
| TOTAL | 191 | 115 | 60% |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 186 | 191 | 3% |
| Solds | 101 | 115 | 14% |
| Sale Price | \$740,000 | \$772,000 | 4% |
| Sale Price SQFT | \$328 | \$331 | 1% |
| Sale to List Price Ratio | 100% | 102% | 2% |
| Days on Market | 11 | 9 | -18% |

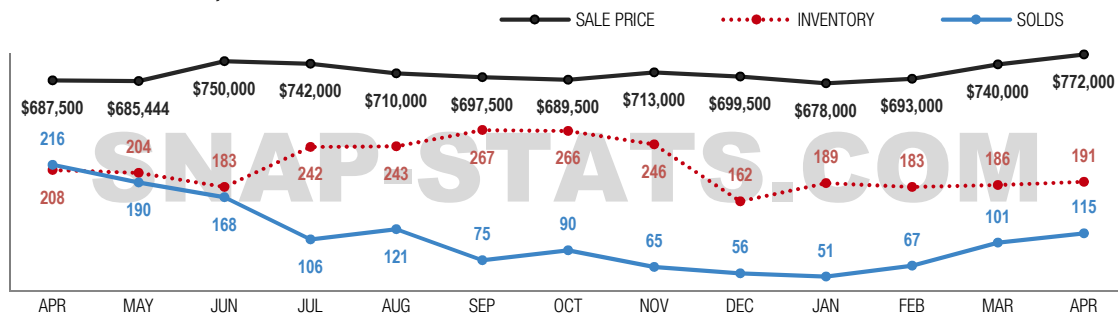
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MAPLE RIDGE DETACHED**: Sellers market at 60% Sales Ratio average (6 in 10 homes selling rate)
- Homes are selling on average at 2% above list price
- Most Active Price Band** \$600,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Thornhill, Websters Corners and all but 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Albion, Southwest, West Central and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Royal LePage Wolstencroft
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david@davidsmithhomes.ca



Price Band & Bedroom CONDOS & TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|--------------|
| \$0 – 100,000 | 2 | 0 | NA |
| 100,001 – 200,000 | 4 | 4 | 100% |
| 200,001 – 300,000 | 19 | 29 | 153%* |
| 300,001 – 400,000 | 30 | 41 | 137%* |
| 400,001 – 500,000 | 18 | 26 | 144%* |
| 500,001 – 600,000 | 22 | 18 | 82% |
| 600,001 – 700,000 | 6 | 1 | 17% |
| 700,001 – 800,000 | 2 | 0 | NA |
| 800,001 – 900,000 | 1 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 104 | 119 | 114%* |

| | | | |
|----------------------|------------|------------|--------------|
| 0 to 1 Bedroom | 13 | 20 | 154%* |
| 2 Bedrooms | 46 | 47 | 102%* |
| 3 Bedrooms | 41 | 47 | 115%* |
| 4 Bedrooms & Greater | 4 | 5 | 125%* |
| TOTAL | 104 | 119 | 114%* |

| SnapStats® Median Data | March | April | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 135 | 104 | -23% |
| Solds | 137 | 119 | -13% |
| Sale Price | \$350,000 | \$375,000 | 7% |
| Sale Price SQFT | \$320 | \$320 | NA |
| Sale to List Price Ratio | 103% | 100% | -3% |
| Days on Market | 6 | 8 | 33% |

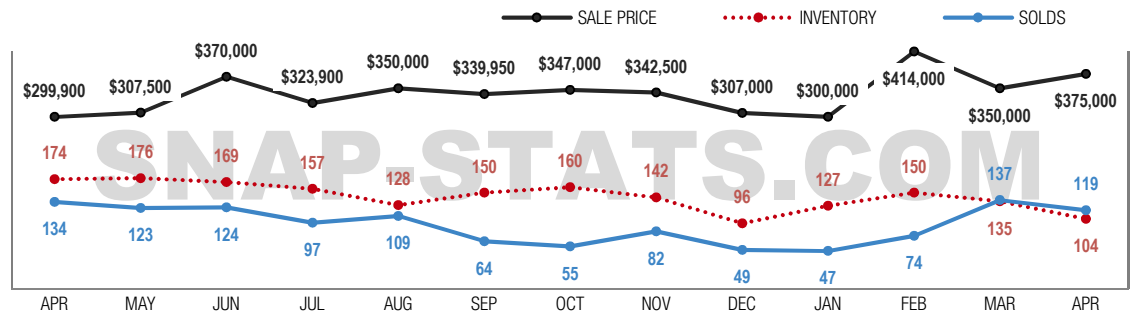
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MAPLE RIDGE ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$200,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Albion and West Central
- Sellers Best Bet** Selling homes in Cottonwood, East Central, Silver Valley and up to 3 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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