Everything you need to know about your Real Estate Market Today!

Compliments of:
David Smith
778.246.4344
david@davidsmithhomes.ca
unw.davidsmithhomes.ca
Royal LePage Wolstencroft
110-19925 Willowbrook Drive
Langley, BC V2Y 1A7

## D A V I D

 S M I TH HOMES
## Snapstats

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Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission




## SnapStats surrey

FEBRUARY 2017

## Price Band \& Bedroom DETACHED HOUSES

| SmanStats | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 1 | 1 | 100\% |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 17 | 5 | 29\% |
| 600,001-700,000 | 55 | 16 | 29\% |
| 700,001-800,000 | 103 | 37 | 36\% |
| 800,001-900,000 | 100 | 36 | 36\% |
| 900,001-1,000,000 | 69 | 17 | 25\% |
| 1,000,001-1,250,000 | 135 | 25 | 19\% |
| 1,250,001-1,500,000 | 78 | 5 | 6\% |
| 1,500,001-1,750,000 | 25 | 1 | 4\% |
| 1,750,001-2,000,000 | 17 | 1 | 6\% |
| 2,000,001-2,250,000 | 5 | 0 | NA |
| 2,250,001-2,500,000 | 12 | 0 | NA |
| 2,500,001-2,750,000 | 4 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 2 | 0 | NA |
| 3,500,001-4,000,000 | 2 | 0 | NA |
| 4,000,001 \& Greater | 2 | 0 | NA |
| TOTAL | 627 | 144 | 23\% |
| 2 Bedrooms \& Less | 31 | 6 | 19\% |
| 3 to 4 Bedrooms | 237 | 63 | 27\% |
| 5 to 6 Bedrooms | 222 | 55 | 25\% |
| 7 Bedrooms \& More | 137 | 20 | 15\% |
| TOTAL | 627 | 144 | 23\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 619 | 627 | 1\% |
| Solds | 117 | 144 | 23\% |
| Sale Price | \$780,000 | \$821,500 | 5\% |
| Sale Price SQFT | \$331 | \$348 | 5\% |
| Sale to List Price Ratio | 98\% | 98\% | NA |
| Days on Market | 35 | 20 | -43\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Bear Creek Green Timbers | 41 | 16 | $39 \%$ |
| Bolivar Heights | 64 | 10 | $16 \%$ |
| Bridgeview | 19 | 2 | $11 \%$ |
| Cedar Hills | 47 | 9 | $19 \%$ |
| East Newton | 60 | 20 | $33 \%$ |
| Fleetwood Tynehead | 62 | 15 | $24 \%$ |
| Fraser Heights | 45 | 9 | $20 \%$ |
| Guildford | 24 | 7 | $29 \%$ |
| Panorama Ridge | 49 | 8 | $16 \%$ |
| Port Kells | 1 | 2 | $200 \%{ }^{*}$ |
| Queen Mary Park | 49 | 13 | $27 \%$ |
| Royal Heights | 21 | 4 | $19 \%$ |
| Sullivan Station | 38 | 13 | $34 \%$ |
| West Newton | 54 | 10 | $19 \%$ |
| Whalley | 53 | 6 | $11 \%$ |
| TOTAL | 627 | 144 | $23 \%$ | |  |  |  |
| :--- | :--- | :--- |

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*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type SURREY DETACHED: Sellers market at $23 \%$ Sales Ratio average ( 2.3 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** \$700,000 to \$900,000 with average 36\% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 2$ mil, Bridgeview, Panorama Ridge, Whalley and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Bear Creek Green Timbers, East Newton, Sullivan Station and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


Compliments of...

David Smith
Royal LePage Wolstencroft 778.246 .4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca

Community CONDOS \& TOWNHOMES

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 27 | 23 | 85\% |
| 200,001-300,000 | 120 | 62 | 52\% |
| 300,001-400,000 | 107 | 65 | 61\% |
| 400,001-500,000 | 83 | 59 | 71\% |
| 500,001-600,000 | 77 | 46 | 60\% |
| 600,001-700,000 | 18 | 5 | 28\% |
| 700,001-800,000 | 5 | 1 | 20\% |
| 800,001-900,000 | 2 | 0 | NA |
| 900,001-1,000,000 | 1 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 440 | 261 | 59\% |
| 0 to 1 Bedroom | 123 | 54 | 44\% |
| 2 Bedrooms | 152 | 93 | 61\% |
| 3 Bedrooms | 130 | 96 | 74\% |
| 4 Bedrooms \& Greater | 35 | 18 | 51\% |
| TOTAL | 440 | 261 | 59\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 400 | 440 | 10\% |
| Solds | 165 | 261 | 58\% |
| Sale Price | \$332,000 | \$362,000 | 9\% |
| Sale Price SQFT | \$310 | \$302 | -3\% |
| Sale to List Price Ratio | 101\% | 99\% | -2\% |
| Days on Market | 15 | 11 | -27\% |


|  | Inventory | Sales |
| :--- | :--- | :--- |
| Bear Creek Green Timbers | 11 | 4 |
| Bolivar Heights | 8 | 6 |
| Bridgeview | 2 | 1 |
| Cedar Hills | 0 | 2 |
| East Newton | 45 | 20 |
| Fleetwood Tynehead | 37 | 28 |
| Fraser Heights | 1 | 0 |
| Guildford | 58 | 35 |
| Panorama Ridge | 11 | 13 |

(

|  |  |  |
| :--- | :--- | :--- |






*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type SURREY ATTACHED: Sellers market at $59 \%$ Sales Ratio average ( 5.9 in 10 homes selling rate)

- Homes are selling on average 1\% below list price
- Most Active Price Band ${ }^{\star \star} \$ 100,000$ to $\$ 200,000$ with average $85 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 600,000$ to $\$ 700,000$, Bear Creek, East Newton, Sullivan Station and up to 1 bedroom
- Sellers Best Bet** Selling homes in Panorama Ridge, Queen Mary Park, West Newton and 3 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

David Smith
Royal LePage Wolstencroft
778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca
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# SnapStałs south surrey/white rock 

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {P }}$ | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 1 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 2 | 0 | NA |
| 800,001-900,000 | 10 | 4 | 40\% |
| 900,001-1,000,000 | 18 | 6 | 33\% |
| 1,000,001-1,250,000 | 64 | 21 | 33\% |
| 1,250,001-1,500,000 | 102 | 18 | 18\% |
| 1,500,001-1,750,000 | 51 | 11 | 22\% |
| 1,750,001-2,000,000 | 31 | 4 | 13\% |
| 2,000,001-2,250,000 | 25 | 2 | 8\% |
| 2,250,001-2,500,000 | 51 | 0 | NA |
| 2,500,001-2,750,000 | 22 | 4 | 18\% |
| 2,750,001-3,000,000 | 31 | 1 | 3\% |
| 3,000,001-3,500,000 | 28 | 1 | 4\% |
| 3,500,001-4,000,000 | 23 | 0 | NA |
| 4,000,001 \& Greater | 15 | 1 | 7\% |
| TOTAL | 474 | 73 | 15\% |
| 2 Bedrooms \& Less | 42 | 4 | 10\% |
| 3 to 4 Bedrooms | 260 | 49 | 19\% |
| 5 to 6 Bedrooms | 147 | 18 | 12\% |
| 7 Bedrooms \& More | 25 | 2 | 8\% |
| TOTAL | 474 | 73 | 15\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 434 | 474 | 9\% |
| Solds | 44 | 73 | 66\% |
| Sale Price | \$1,409,500 | \$1,306,000 | -7\% |
| Sale Price SQFT | \$468 | \$527 | 13\% |
| Sale to List Price Ratio | 98\% | 97\% | -1\% |
| Days on Market | 34 | 16 | -53\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Crescent Beach Ocean Park | 90 | 12 | $13 \%$ |
| Elgin Chantrell | 68 | 4 | $6 \%$ |
| Grandview | 30 | 8 | $27 \%$ |
| Hazelmere | 6 | 1 | $17 \%$ |
| King George Corridor | 47 | 11 | $23 \%$ |
| Morgan Creek | 40 | 6 | $15 \%$ |
| Pacific Douglas | 29 | 4 | $14 \%$ |
| Sunnyside Park | 35 | 12 | $34 \%$ |
| White Rock | 129 | 15 | $12 \%$ |
| TOTAL | 474 | 73 | $15 \%$ |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type SOUTH SURREY DETACHED: Balanced market at $15 \%$ Sales Ratio average ( 1.5 in 10 homes selling rate)

- Homes are selling on average 3\% below price
- Most Active Price Band ${ }^{\star \star}$ (+/- \$1.5 mil): \$800,000 to \$900,000 (40\% Sales Ratio) / \$1.5 to \$1.75 mil (22\% Sales Ratio)
- Buyers Best Bet** (+/- $\$ 1.5$ mil): Homes between $\$ 1.25$ mil to $\$ 1.5$ mil/ $\$ 2.75$ to $\$ 3$ mil, Elgin Chantrell and $7+$ bedrooms
- Sellers Best Bet** Selling homes in Grandview, Sunnyside Park and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances



## Market Trend

13 Month


Compliments of...

David Smith
Royal LePage Wolstencroft
778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca
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# SnapStałs south surrey/white rock 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| Snanstaisa | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 5 | 0 | NA |
| 200,001-300,000 | 14 | 21 | 150\%* |
| 300,001-400,000 | 30 | 36 | 120\%* |
| 400,001-500,000 | 38 | 26 | 68\% |
| 500,001-600,000 | 38 | 15 | 39\% |
| 600,001-700,000 | 35 | 7 | 20\% |
| 700,001-800,000 | 18 | 6 | 33\% |
| 800,001-900,000 | 16 | 3 | 19\% |
| 900,001-1,000,000 | 6 | 2 | 33\% |
| 1,000,001-1,250,000 | 9 | 1 | 11\% |
| 1,250,001-1,500,000 | 3 | 0 | NA |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 1 | 1 | 100\% |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 1 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 216 | 118 | 55\% |
| 0 to 1 Bedroom | 26 | 14 | 54\% |
| 2 Bedrooms | 105 | 70 | 67\% |
| 3 Bedrooms | 53 | 23 | 43\% |
| 4 Bedrooms \& Greater | 32 | 11 | 34\% |
| TOTAL | 216 | 118 | 55\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 227 | 216 | -5\% |
| Solds | 92 | 118 | 28\% |
| Sale Price | \$482,450 | \$413,750 | -14\% |
| Sale Price SQFT | \$394 | \$394 | NA |
| Sale to List Price Ratio | 101\% | 99\% | -2\% |
| Days on Market | 13 | 7 | -46\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales |
| :--- | :--- | :--- |
| Crescent Beach Ocean Park | 3 | 0 |
| Elgin Chantrell | 2 | 1 |
| Grandview | 61 | 35 |
| Hazelmere | 0 | 0 |
| King George Corridor | 19 | 19 |
| Morgan Creek | 34 | 23 |
| Pacific Douglas | 7 | 2 |
| Sunnyside Park | 24 | 16 |
| White Rock | 66 | 22 |
| TOTAL | 216 | 118 |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If >100\% MLS® data reported previous month's sales exceeded current inventory.

- Homes are selling on average $1 \%$ below list price
- Most Active Price Band** $\$ 200,000$ to $\$ 400,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, White Rock and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in King George Corridor, Morgan Creek, Sunnyside Park and 2 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

## David Smith

Royal LePage Wolstencroft 778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca

## SnapStats ${ }^{\circ}$ north delta

## Price Band \& Bedroom DETACHED HOUSES

| (3) | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 3 | 3 | 100\% |
| 700,001-800,000 | 21 | 12 | 57\% |
| 800,001-900,000 | 29 | 12 | 41\% |
| 900,001-1,000,000 | 17 | 5 | 29\% |
| 1,000,001-1,250,000 | 23 | 5 | 22\% |
| 1,250,001-1,500,000 | 20 | 0 | NA |
| 1,500,001-1,750,000 | 4 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 1 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 118 | 37 | 31\% |
| 2 Bedrooms \& Less | 3 | 0 | NA |
| 3 to 4 Bedrooms | 63 | 26 | 41\% |
| 5 to 6 Bedrooms | 41 | 10 | 24\% |
| 7 Bedrooms \& More | 11 | 1 | 9\% |
| TOTAL | 118 | 37 | 31\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 120 | 118 | -2\% |
| Solds | 23 | 37 | 61\% |
| Sale Price | \$941,000 | \$820,000 | -13\% |
| Sale Price SQFT | \$390 | \$373 | -4\% |
| Sale to List Price Ratio | 100\% | 98\% | -2\% |
| Days on Market | 40 | 21 | -48\% |

Community DETACHED HOUSES

|  | Inventory | Sales |
| :--- | :--- | :--- |
| SnapStati® | Sales Ratio* |  |
| Annieville | 31 | 10 |
| Nordel | 46 | 8 |
| Scottsdale | 17 | 6 |
| Sunshine Hills Woods | 24 | 13 |

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ / Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type NORTH DELTA DETACHED: Sellers market at $31 \%$ Sales Ratio average ( 3.1 in 10 homes selling rate)

- Homes are selling on average $2 \%$ below list price
- Most Active Price Band** $\$ 700,000$ to $\$ 800,000$ with average $57 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Nordel and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Sunshine Hills Woods and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

David Smith
Royal LePage Wolstencroft 778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca

## SnapStats ${ }^{\circ}$ NORTH DELTA

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 1 | 0 | NA |
| 100,001-200,000 | 3 | 0 | NA |
| 200,001-300,000 | 4 | 0 | NA |
| 300,001-400,000 | 4 | 5 | 125\%* |
| 400,001-500,000 | 2 | 1 | 50\% |
| 500,001-600,000 | 4 | 3 | 75\% |
| 600,001-700,000 | 4 | 0 | NA |
| 700,001-800,000 | 4 | 2 | 50\% |
| 800,001-900,000 | 1 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 2 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 29 | 11 | 38\% |
| 0 to 1 Bedroom | 6 | 1 | 17\% |
| 2 Bedrooms | 6 | 3 | 50\% |
| 3 Bedrooms | 12 | 4 | 33\% |
| 4 Bedrooms \& Greater | 5 | 3 | 60\% |
| TOTAL | 29 | 11 | 38\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 29 | 29 | NA |
| Solds | 6 | 11 | 83\% |
| Sale Price | \$442,950 | \$498,000 | 12\% |
| Sale Price SQFT | \$465 | \$364 | -22\% |
| Sale to List Price Ratio | 100\% | 100\% | NA |
| Days on Market | 31 | 16 | -48\% |

Community CONDOS \& TOWNHOMES

| SnapStats@ | Inventory | Sales |
| :--- | :--- | :--- |
| Annieville | 6 | 2 |
| Sales Ratio* |  |  |
| Nordel | 14 | 4 |
| Scottsdale | 9 | 4 |
| Sunshine Hills Woods | 0 | 1 |
| TOTAL | 29 | 11 |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type NORTH DELTA ATTACHED: Sellers market at $38 \%$ Sales Ratio average ( 3.8 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** Insufficient data but with 5 sales \$300,000 to \$400,000
- Buyers Best Bet** Homes in Nordel (Sellers market)
- Sellers Best Bet** Selling homes in Scottsdale
** With a minimum inventory of 10 in most instances


Compliments of...

## David Smith

Royal LePage Wolstencroft 778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca

## SnapStats cloverdale

FEBRUARY 2017

## Price Band \& Bedroom DETACHED HOUSES

| SmanStats | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 4 | 1 | 25\% |
| 700,001-800,000 | 20 | 15 | 75\% |
| 800,001-900,000 | 14 | 17 | 121\%* |
| 900,001-1,000,000 | 17 | 3 | 18\% |
| 1,000,001-1,250,000 | 21 | 8 | 38\% |
| 1,250,001-1,500,000 | 10 | 0 | NA |
| 1,500,001-1,750,000 | 4 | 0 | NA |
| 1,750,001-2,000,000 | 2 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 1 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 1 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 95 | 44 | 46\% |
| 2 Bedrooms \& Less | 5 | 0 | NA |
| 3 to 4 Bedrooms | 40 | 22 | 55\% |
| 5 to 6 Bedrooms | 38 | 19 | 50\% |
| 7 Bedrooms \& More | 12 | 3 | 25\% |
| TOTAL | 95 | 44 | 46\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 84 | 95 | 13\% |
| Solds | 23 | 44 | 91\% |
| Sale Price | \$830,000 | \$827,450 | NA |
| Sale Price SQFT | \$333 | \$299 | -10\% |
| Sale to List Price Ratio | 98\% | 100\% | 2\% |
| Days on Market | 14 | 9 | -36\% |

Community DETACHED HOUSES

|  | Inventory | Sales |
| :--- | :--- | :--- |
| Snanstats® | 15 | 13 |
| Clayton | 79 | 31 |
| Cloverdale | 1 | 0 |
| Serpentine | 95 | 44 |

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If >100\% MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type CLOVERDALE DETACHED: Sellers market at $46 \%$ Sales Ratio average ( 4.6 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 800,000$ to $\$ 900,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 900,000$ to $\$ 1$ mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

## David Smith

Royal LePage Wolstencroft 778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca

Price Band \& Bedroom CONDOS \& TOWNHOMES

| Snanstatso | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 1 | 0 | NA |
| 100,001-200,000 | 3 | 3 | 100\% |
| 200,001-300,000 | 11 | 15 | 136\%* |
| 300,001-400,000 | 16 | 15 | 94\% |
| 400,001-500,000 | 20 | 21 | 105\%* |
| 500,001-600,000 | 16 | 17 | 106\%* |
| 600,001-700,000 | 1 | 4 | 400\%* |
| 700,001-800,000 | 1 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 69 | 75 | 109\%* |
| 0 to 1 Bedroom | 11 | 13 | 118\%* |
| 2 Bedrooms | 27 | 25 | 93\% |
| 3 Bedrooms | 27 | 29 | 107\%* |
| 4 Bedrooms \& Greater | 4 | 8 | 200\%* |
| TOTAL | 69 | 75 | 109\%* |
| SnapStats Median Data | January | February | Variance |
| Inventory | 84 | 69 | -18\% |
| Solds | 39 | 75 | 92\% |
| Sale Price | \$380,000 | \$422,000 | 11\% |
| Sale Price SQFT | \$360 | \$329 | -9\% |
| Sale to List Price Ratio | 98\% | 103\% | 5\% |
| Days on Market | 14 | 7 | -50\% |

Community CONDOS \& TOWNHOMES

| SnapStats | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| Clayton | 39 | 45 | 115\%* |
| Cloverdale | 30 | 30 | 100\% |
| Serpentine | 0 | 0 | NA |
| TOTAL | 69 | 75 | 109\%* |

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If >100\% MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type CLOVERDALE ATTACHED: Sellers market at >100\% Sales Ratio average (10 in 10 homes selling rate)

- Homes are selling on average 3\% above list price
- Most Active Price Band** $\$ 200,000$ to $\$ 300,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$300,000 to \$400,000 and 2 bedroom properties (Sellers market)
- Sellers Best Bet** Selling homes in Clayton, Cloverdale and minimum 4 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


Compliments of...

David Smith
Royal LePage Wolstencroft 778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca

## SnapStarss LANGLEY

## Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 4 | 1 | 25\% |
| 500,001-600,000 | 6 | 3 | 50\% |
| 600,001-700,000 | 27 | 14 | 52\% |
| 700,001-800,000 | 30 | 15 | 50\% |
| 800,001-900,000 | 29 | 22 | 76\% |
| 900,001-1,000,000 | 29 | 15 | 52\% |
| 1,000,001-1,250,000 | 30 | 10 | 33\% |
| 1,250,001-1,500,000 | 16 | 3 | 19\% |
| 1,500,001-1,750,000 | 10 | 1 | 10\% |
| 1,750,001-2,000,000 | 8 | 0 | NA |
| 2,000,001-2,250,000 | 6 | 0 | NA |
| 2,250,001-2,500,000 | 4 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 2 | 0 | NA |
| 3,500,001-4,000,000 | 2 | 0 | NA |
| 4,000,001 \& Greater | 2 | 0 | NA |
| TOTAL | 206 | 84 | 41\% |
| 2 Bedrooms \& Less | 10 | 2 | 20\% |
| 3 to 4 Bedrooms | 118 | 56 | 47\% |
| 5 to 6 Bedrooms | 68 | 26 | 38\% |
| 7 Bedrooms \& More | 10 | 0 | NA |
| TOTAL | 206 | 84 | 41\% |
| SnapStats ${ }^{\text {a }}$ Median Data | January | February | Variance |
| Inventory | 186 | 206 | 11\% |
| Solds | 63 | 84 | 33\% |
| Sale Price | \$799,000 | \$850,000 | 6\% |
| Sale Price SQFT | \$372 | \$362 | -3\% |
| Sale to List Price Ratio | 98\% | 100\% | 2\% |
| Days on Market | 46 | 11 | -76\% |

Community DETACHED HOUSES

| SnapStats@ | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Aldergrove | 34 | 11 | $32 \%$ |
| Brookswood | 21 | 10 | $48 \%$ |
| Campbell Valley | 8 | 1 | $13 \%$ |
| County Line Glen Valley | 1 | 0 | NA |
| Fort Langley | 10 | 1 | $10 \%$ |
| Langley City | 34 | 14 | $41 \%$ |
| Murrayville | 16 | 5 | $31 \%$ |
| Otter District | 1 | 1 | $100 \%$ |
| Salmon River | 17 | 5 | $29 \%$ |
| Walnut Grove | 29 | 21 | $72 \%$ |
| Willoughby Heights | 35 | 15 | $43 \%$ |
| TOTAL | 206 | 84 | $41 \%$ |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If >100\% MLS® data reported previous month's sales exceeded current inventory.
Market Summary • Official Market Type LANGLEY DETACHED: Sellers market at $41 \%$ Sales Ratio average (4.1 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 800,000$ to $\$ 900,000$ with average $76 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 1.5$ mil to $\$ 1.75$ mil, Campbell Valley, Fort Langley and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Brookswood, Walnut Grove and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


## 13 Month Market Trend

Compliments of...

## David Smith

Royal LePage Wolstencroft 778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 6 | 6 | 100\% |
| 200,001-300,000 | 39 | 38 | 97\% |
| 300,001-400,000 | 38 | 31 | 82\% |
| 400,001-500,000 | 41 | 36 | 88\% |
| 500,001-600,000 | 34 | 36 | 106\%* |
| 600,001-700,000 | 16 | 11 | 69\% |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 174 | 158 | 91\% |
| 0 to 1 Bedroom | 27 | 30 | 111\%* |
| 2 Bedrooms | 74 | 57 | 77\% |
| 3 Bedrooms | 63 | 61 | 97\% |
| 4 Bedrooms \& Greater | 10 | 10 | 100\% |
| TOTAL | 174 | 158 | 91\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 177 | 174 | -2\% |
| Solds | 112 | 158 | 41\% |
| Sale Price | \$339,000 | \$420,000 | 24\% |
| Sale Price SQFT | \$291 | \$330 | 13\% |
| Sale to List Price Ratio | 99\% | 99\% | NA |
| Days on Market | 8 | 9 | 13\% |

Community CONDOS \& TOWNHOMES

| Snapstats® | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Aldergrove | 4 | 5 | $125 \%^{*}$ |
| Brookswood | 0 | 0 | NA |
| Campbell Valley | 0 | 0 | NA |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 4 | 0 | NA |
| Langley City | 55 | 41 | $75 \%$ |
| Murrayville | 16 | 7 | $44 \%$ |
| Otter District | 0 | 0 | NA |
| Salmon River | 1 | 5 | $500 \%^{*}$ |
| Walnut Grove | 29 | 20 | $69 \%^{*}$ |
| Willoughby Heights | 65 | 80 | $123 \%^{*}$ |
| TOTAL | 174 | 158 | $91 \%$ |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If >100\% MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type LANGLEY ATTACHED: Sellers market at $91 \%$ Sales Ratio average ( 9.1 in 10 homes selling rate)

- Homes are selling on average 1\% below list price
- Most Active Price Band** $\$ 500,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 600,000$ to $\$ 700,000$, Murrayville and 2 bedroom properties
- Sellers Best Bet** Selling homes in Langley City, Willoughby Heights and all but 2 bedroom properties
** With a minimum inventory of 10 in most instances
$\longrightarrow$ SALE PRICE $\ldots$ I.... INVENTORY $\quad$ SOLDS
13 Month
Market Trend


Compliments of...

David Smith
Royal LePage Wolstencroft
778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca
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## Snapstats ABBOTSFORD

## Price Band \& Bedroom DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 1 | 0 | NA |
| 300,001-400,000 | 2 | 0 | NA |
| 400,001-500,000 | 10 | 5 | 50\% |
| 500,001-600,000 | 38 | 20 | 53\% |
| 600,001-700,000 | 59 | 21 | 36\% |
| 700,001-800,000 | 42 | 12 | 29\% |
| 800,001-900,000 | 25 | 7 | 28\% |
| 900,001-1,000,000 | 18 | 1 | 6\% |
| 1,000,001-1,250,000 | 15 | 4 | 27\% |
| 1,250,001-1,500,000 | 12 | 0 | NA |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 1 | 0 | NA |
| 2,000,001-2,250,000 | 1 | 0 | NA |
| 2,250,001-2,500,000 | 3 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL | 230 | 70 | 30\% |
| 2 Bedrooms \& Less | 10 | 2 | 20\% |
| 3 to 4 Bedrooms | 103 | 38 | 37\% |
| 5 to 6 Bedrooms | 95 | 27 | 28\% |
| 7 Bedrooms \& More | 22 | 3 | 14\% |
| TOTAL | 230 | 70 | 30\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 217 | 230 | 6\% |
| Solds | 70 | 70 | NA |
| Sale Price | \$619,250 | \$648,000 | 5\% |
| Sale Price SQFT | \$249 | \$263 | 6\% |
| Sale to List Price Ratio | 100\% | 99\% | -1\% |
| Days on Market | 53 | 12 | -77\% |

Community DETACHED HOUSES

|  | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Abbotsford East | 75 | 26 | $35 \%$ |
| Abbotsford West | 92 | 20 | $22 \%$ |
| Aberdeen | 21 | 3 | $14 \%$ |
| Bradner | 1 | 0 | NA |
| Central Abbotsford | 22 | 16 | $73 \%$ |
| Matsqui | 6 | 0 | NA |
| Poplar | 10 | 4 | $40 \%$ |
| Sumas Mountain | 3 | 1 | $33 \%$ |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL | 230 | 70 | $30 \%$ |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If >100\% MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type ABBOTSFORD DETACHED: Sellers market at $30 \%$ Sales Ratio average ( 3 in 10 homes selling rate)

- Homes are selling on average 1\% below list price
- Most Active Price Band** $\$ 500,000$ to $\$ 600,000$ with average 53\% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 900,000$ to $\$ 1$ mil, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Central Abbotsford and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


Compliments of...

## David Smith

Royal LePage Wolstencroft 778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca

REALTOR*

# SnapStats ABBOTSFORD 

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnapStats(1) | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 40 | 47 | 118\%* |
| 200,001-300,000 | 58 | 42 | 72\% |
| 300,001-400,000 | 28 | 18 | 64\% |
| 400,001-500,000 | 22 | 15 | 68\% |
| 500,001-600,000 | 8 | 3 | 38\% |
| 600,001-700,000 | 0 | 1 | $N A^{*}$ |
| 700,001-800,000 | 2 | 0 | NA |
| 800,001-900,000 | 1 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 159 | 126 | 79\% |
| 0 to 1 Bedroom | 17 | 19 | 112\%* |
| 2 Bedrooms | 107 | 77 | 72\% |
| 3 Bedrooms | 27 | 25 | 93\% |
| 4 Bedrooms \& Greater | 8 | 5 | 63\% |
| TOTAL | 159 | 126 | 79\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 163 | 159 | -2\% |
| Solds | 66 | 126 | 91\% |
| Sale Price | \$224,750 | \$228,750 | 2\% |
| Sale Price SQFT | \$213 | \$217 | 2\% |
| Sale to List Price Ratio | 98\% | 99\% | 1\% |
| Days on Market | 28 | 14 | -50\% |

Community CONDOS \& TOWNHOMES

| SnapStats® | Inventory | Sales | Sales Ratio* |
| :--- | :--- | :--- | :--- |
| Abbotsford East | 16 | 16 | $100 \%$ |
| Abbotsford West | 72 | 45 | $63 \%$ |
| Aberdeen | 0 | 1 | NA* |
| Bradner | 0 | 0 | NA |
| Central Abbotsford | 64 | 60 | $94 \%$ |
| Matsqui | 0 | 0 | NA |
| Poplar | 7 | 4 | $57 \%$ |
| Sumas Mountain | 0 | 0 | NA |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL | 159 | 126 | $\mathbf{7 9 \%}$ |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ I Sellers $21 \%$ plus. If >100\% MLS® data reported previous month's sales exceeded current inventory.

- Homes are selling on average 1\% below list price
- Most Active Price Band** $\$ 100,000$ to $\$ 200,000$ with average $>100 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Abbotsford West and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East, Central Abbotsford and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

David Smith
Royal LePage Wolstencroft 778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca

## SnapStałs MISSION

## Price Band \& Bedroom DETACHED HOUSES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 2 | 0 | NA |
| 300,001-400,000 | 6 | 2 | 33\% |
| 400,001-500,000 | 18 | 12 | 67\% |
| 500,001-600,000 | 26 | 9 | 35\% |
| 600,001-700,000 | 21 | 8 | 38\% |
| 700,001-800,000 | 21 | 2 | 10\% |
| 800,001-900,000 | 14 | 4 | 29\% |
| 900,001-1,000,000 | 2 | 0 | NA |
| 1,000,001-1,250,000 | 3 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 1 | 0 | NA |
| 1,750,001-2,000,000 | 1 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 1 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 117 | 37 | 32\% |
| 2 Bedrooms \& Less | 10 | 5 | 50\% |
| 3 to 4 Bedrooms | 60 | 17 | 28\% |
| 5 to 6 Bedrooms | 43 | 14 | 33\% |
| 7 Bedrooms \& More | 4 | 1 | 25\% |
| TOTAL | 117 | 37 | 32\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 113 | 117 | 4\% |
| Solds | 19 | 37 | 95\% |
| Sale Price | \$625,000 | \$529,400 | -15\% |
| Sale Price SQFT | \$237 | \$222 | -6\% |
| Sale to List Price Ratio | 96\% | 100\% | 4\% |
| Days on Market | 53 | 15 | -72\% |

Community DETACHED HOUSES

| Snanstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Dewdney Deroche | 1 | 0 |
| Durieu | 1 | 0 |
| Hatzic | 15 | 3 |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ / Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.

- Official Market Type MISSION DETACHED: Sellers market at 32\% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band ${ }^{\star *} \$ 400,000$ to $\$ 500,000$ with average $67 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Hatzic and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Mission and up to 2 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

David Smith
Royal LePage Wolstencroft
778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca
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# SnapStałs ${ }^{\circ}$ MISSION 

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio* |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 1 | NA* |
| 100,001-200,000 | 6 | 2 | 33\% |
| 200,001-300,000 | 6 | 2 | 33\% |
| 300,001-400,000 | 10 | 4 | 40\% |
| 400,001-500,000 | 4 | 2 | 50\% |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL | 26 | 11 | 42\% |
| 0 to 1 Bedroom | 3 | 1 | 33\% |
| 2 Bedrooms | 8 | 4 | 50\% |
| 3 Bedrooms | 15 | 6 | 40\% |
| 4 Bedrooms \& Greater | 0 | 0 | NA |
| TOTAL | 26 | 11 | 42\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 29 | 26 | -10\% |
| Solds | 8 | 11 | 38\% |
| Sale Price | \$207,500 | \$364,150 | 75\% |
| Sale Price SQFT | \$195 | \$387 | 98\% |
| Sale to List Price Ratio | 99\% | 101\% | 2\% |
| Days on Market | 10 | 12 | 20\% |

Community CONDOS \& TOWNHOMES

| Snanstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Dewdney Deroche | 0 | 0 |
| Durieu | 0 | 0 |
| Hatzic | 0 | 0 |
| Hemlock | 5 | 1 |


*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to $11 \%$ I Balanced 12 to $20 \%$ / Sellers $21 \%$ plus. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory.
Market Summary - Official Market Type MISSION ATTACHED: Sellers market at $42 \%$ Sales Ratio average ( 4.2 in 10 homes selling rate)

- Homes are selling on average $1 \%$ above list price
- Most Active Price Band ${ }^{\star *} \$ 300,000$ to $\$ 400,000$ with $40 \%$ Sales Ratio (Sellers market)
- Buyers Best Bet** Homes with 3 bedrooms
- Sellers Best Bet** Selling homes in Mission and 2 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of..

David Smith
Royal LePage Wolstencroft 778.246.4344
www.davidsmithhomes.ca
david@davidsmithhomes.ca
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