

Everything you need to know about your Real Estate Market Today!

Compliments of:
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FRASER

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission

VALLEY

EDITION



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	1	100%
400,001 – 500,000	0	0	NA
500,001 – 600,000	17	5	29%
600,001 – 700,000	55	16	29%
700,001 – 800,000	103	37	36%
800,001 – 900,000	100	36	36%
900,001 – 1,000,000	69	17	25%
1,000,001 – 1,250,000	135	25	19%
1,250,001 – 1,500,000	78	5	6%
1,500,001 – 1,750,000	25	1	4%
1,750,001 – 2,000,000	17	1	6%
2,000,001 – 2,250,000	5	0	NA
2,250,001 – 2,500,000	12	0	NA
2,500,001 – 2,750,000	4	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	627	144	23%

2 Bedrooms & Less	31	6	19%
3 to 4 Bedrooms	237	63	27%
5 to 6 Bedrooms	222	55	25%
7 Bedrooms & More	137	20	15%
TOTAL	627	144	23%

SnapStats® Median Data	January	February	Variance
Inventory	619	627	1%
Solds	117	144	23%
Sale Price	\$780,000	\$821,500	5%
Sale Price SQFT	\$331	\$348	5%
Sale to List Price Ratio	98%	98%	NA
Days on Market	35	20	-43%

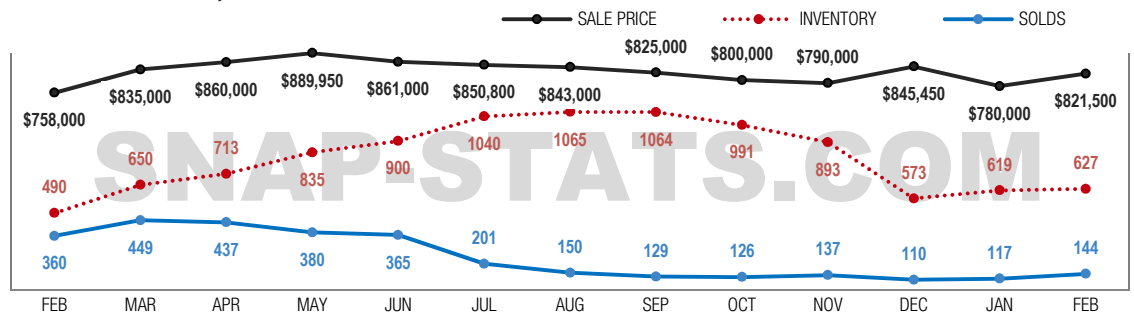
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SURREY DETACHED**: Sellers market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$700,000 to \$900,000 with average 36% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$2 mil, Bridgeview, Panorama Ridge, Whalley and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Bear Creek Green Timbers, East Newton, Sullivan Station and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	27	23	85%
200,001 – 300,000	120	62	52%
300,001 – 400,000	107	65	61%
400,001 – 500,000	83	59	71%
500,001 – 600,000	77	46	60%
600,001 – 700,000	18	5	28%
700,001 – 800,000	5	1	20%
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	440	261	59%

0 to 1 Bedroom	123	54	44%
2 Bedrooms	152	93	61%
3 Bedrooms	130	96	74%
4 Bedrooms & Greater	35	18	51%
TOTAL	440	261	59%

SnapStats® Median Data	January	February	Variance
Inventory	400	440	10%
Solds	165	261	58%
Sale Price	\$332,000	\$362,000	9%
Sale Price SQFT	\$310	\$302	-3%
Sale to List Price Ratio	101%	99%	-2%
Days on Market	15	11	-27%

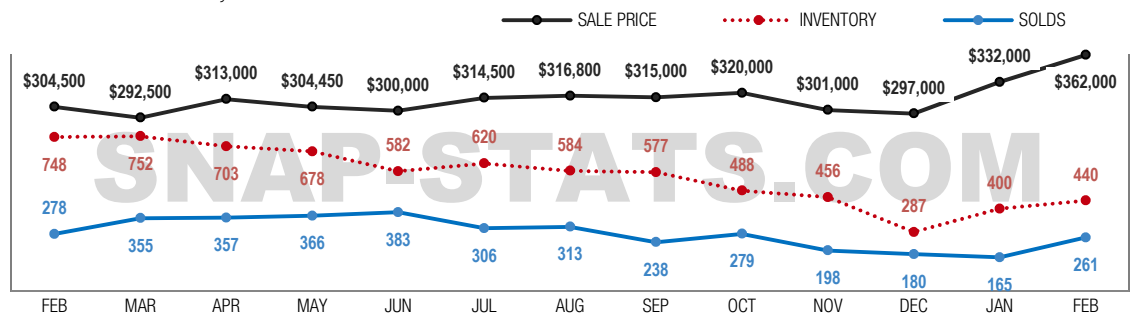
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SURREY ATTACHED**: Sellers market at 59% Sales Ratio average (5.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$100,000 to \$200,000 with average 85% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Bear Creek, East Newton, Sullivan Station and up to 1 bedroom
- Sellers Best Bet** Selling homes in Panorama Ridge, Queen Mary Park, West Newton and 3 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	10	4	40%
900,001 – 1,000,000	18	6	33%
1,000,001 – 1,250,000	64	21	33%
1,250,001 – 1,500,000	102	18	18%
1,500,001 – 1,750,000	51	11	22%
1,750,001 – 2,000,000	31	4	13%
2,000,001 – 2,250,000	25	2	8%
2,250,001 – 2,500,000	51	0	NA
2,500,001 – 2,750,000	22	4	18%
2,750,001 – 3,000,000	31	1	3%
3,000,001 – 3,500,000	28	1	4%
3,500,001 – 4,000,000	23	0	NA
4,000,001 & Greater	15	1	7%
TOTAL	474	73	15%

2 Bedrooms & Less	42	4	10%
3 to 4 Bedrooms	260	49	19%
5 to 6 Bedrooms	147	18	12%
7 Bedrooms & More	25	2	8%
TOTAL	474	73	15%

SnapStats® Median Data	January	February	Variance
Inventory	434	474	9%
Solds	44	73	66%
Sale Price	\$1,409,500	\$1,306,000	-7%
Sale Price SQFT	\$468	\$527	13%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	34	16	-53%

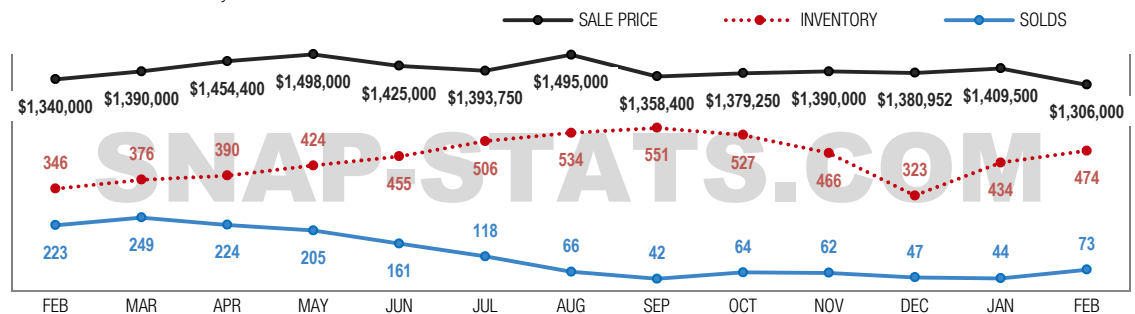
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SOUTH SURREY DETACHED**: Balanced market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 3% below price
- Most Active Price Band** (+/- \$1.5 mil): \$800,000 to \$900,000 (40% Sales Ratio) / \$1.5 to \$1.75 mil (22% Sales Ratio)
- Buyers Best Bet** (+/- \$1.5 mil): Homes between \$1.25 mil to \$1.5 mil/ \$2.75 to \$3 mil, Elgin Chantrell and 7+ bedrooms
- Sellers Best Bet** Selling homes in Grandview, Sunnyside Park and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	5	0	NA
200,001 – 300,000	14	21	150%*
300,001 – 400,000	30	36	120%*
400,001 – 500,000	38	26	68%
500,001 – 600,000	38	15	39%
600,001 – 700,000	35	7	20%
700,001 – 800,000	18	6	33%
800,001 – 900,000	16	3	19%
900,001 – 1,000,000	6	2	33%
1,000,001 – 1,250,000	9	1	11%
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	1	1	100%
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	216	118	55%

0 to 1 Bedroom	26	14	54%
2 Bedrooms	105	70	67%
3 Bedrooms	53	23	43%
4 Bedrooms & Greater	32	11	34%
TOTAL	216	118	55%

SnapStats® Median Data	January	February	Variance
Inventory	227	216	-5%
Solds	92	118	28%
Sale Price	\$482,450	\$413,750	-14%
Sale Price SQFT	\$394	\$394	NA
Sale to List Price Ratio	101%	99%	-2%
Days on Market	13	7	-46%

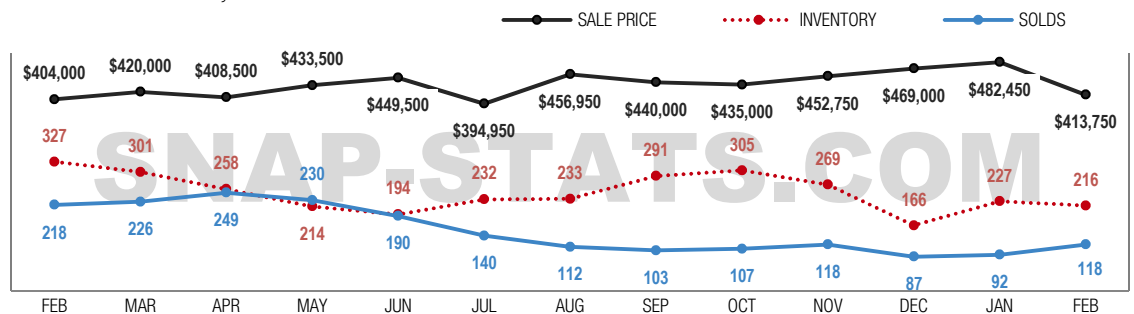
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SOUTH SURREY ATTACHED**: Sellers market at 55% Sales Ratio average (5.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$200,000 to \$400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, White Rock and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in King George Corridor, Morgan Creek, Sunnyside Park and 2 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	3	3	100%
700,001 – 800,000	21	12	57%
800,001 – 900,000	29	12	41%
900,001 – 1,000,000	17	5	29%
1,000,001 – 1,250,000	23	5	22%
1,250,001 – 1,500,000	20	0	NA
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	118	37	31%

2 Bedrooms & Less	3	0	NA
3 to 4 Bedrooms	63	26	41%
5 to 6 Bedrooms	41	10	24%
7 Bedrooms & More	11	1	9%
TOTAL	118	37	31%

SnapStats® Median Data	January	February	Variance
Inventory	120	118	-2%
Solds	23	37	61%
Sale Price	\$941,000	\$820,000	-13%
Sale Price SQFT	\$390	\$373	-4%
Sale to List Price Ratio	100%	98%	-2%
Days on Market	40	21	-48%

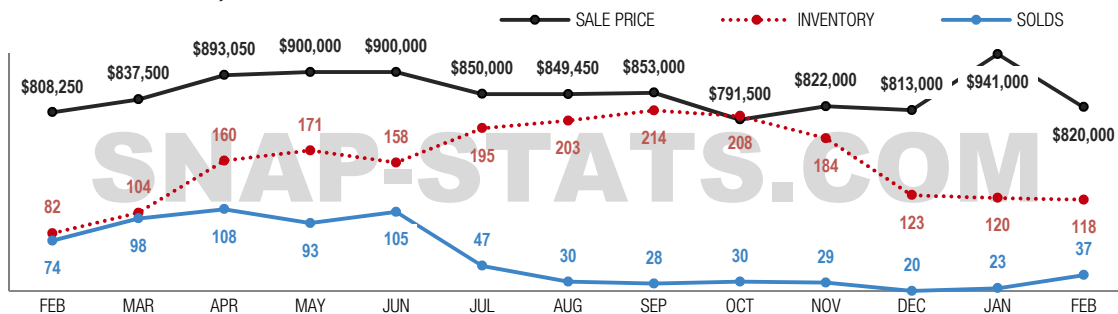
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NORTH DELTA DETACHED**: Sellers market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 57% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Nordel and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Sunshine Hills Woods and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	1	0	NA
100,001 – 200,000	3	0	NA
200,001 – 300,000	4	0	NA
300,001 – 400,000	4	5	125%*
400,001 – 500,000	2	1	50%
500,001 – 600,000	4	3	75%
600,001 – 700,000	4	0	NA
700,001 – 800,000	4	2	50%
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	29	11	38%

0 to 1 Bedroom	6	1	17%
2 Bedrooms	6	3	50%
3 Bedrooms	12	4	33%
4 Bedrooms & Greater	5	3	60%
TOTAL	29	11	38%

SnapStats® Median Data	January	February	Variance
Inventory	29	29	NA
Solds	6	11	83%
Sale Price	\$442,950	\$498,000	12%
Sale Price SQFT	\$465	\$364	-22%
Sale to List Price Ratio	100%	100%	NA
Days on Market	31	16	-48%

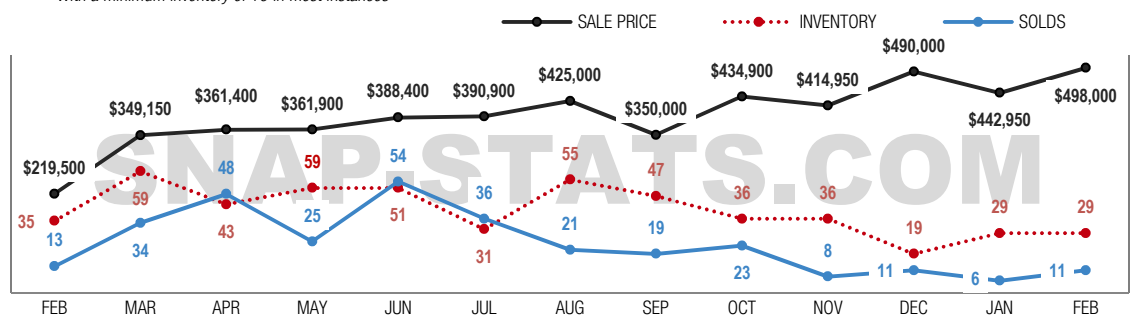
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NORTH DELTA ATTACHED**: Sellers market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** *Insufficient data* but with 5 sales \$300,000 to \$400,000
- Buyers Best Bet** Homes in Nordel (Sellers market)
- Sellers Best Bet** Selling homes in Scottsdale

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	4	1	25%
700,001 – 800,000	20	15	75%
800,001 – 900,000	14	17	121%*
900,001 – 1,000,000	17	3	18%
1,000,001 – 1,250,000	21	8	38%
1,250,001 – 1,500,000	10	0	NA
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	95	44	46%

2 Bedrooms & Less	5	0	NA
3 to 4 Bedrooms	40	22	55%
5 to 6 Bedrooms	38	19	50%
7 Bedrooms & More	12	3	25%
TOTAL	95	44	46%

SnapStats® Median Data	January	February	Variance
Inventory	84	95	13%
Solds	23	44	91%
Sale Price	\$830,000	\$827,450	NA
Sale Price SQFT	\$333	\$299	-10%
Sale to List Price Ratio	98%	100%	2%
Days on Market	14	9	-36%

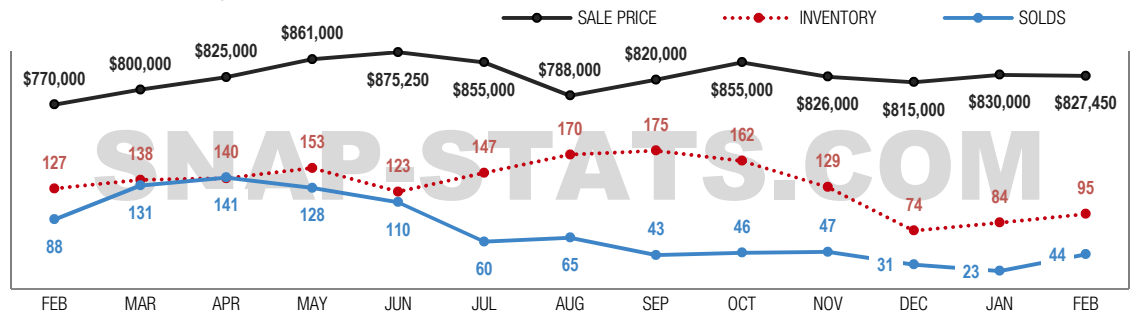
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Market Summary

- Official Market Type **CLOVERDALE DETACHED**: Sellers market at 46% Sales Ratio average (4.6 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	1	0	NA
100,001 – 200,000	3	3	100%
200,001 – 300,000	11	15	136%*
300,001 – 400,000	16	15	94%*
400,001 – 500,000	20	21	105%*
500,001 – 600,000	16	17	106%*
600,001 – 700,000	1	4	400%*
700,001 – 800,000	1	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	69	75	109%*

0 to 1 Bedroom	11	13	118%*
2 Bedrooms	27	25	93%
3 Bedrooms	27	29	107%*
4 Bedrooms & Greater	4	8	200%*
TOTAL	69	75	109%*

SnapStats® Median Data	January	February	Variance
Inventory	84	69	-18%
Solds	39	75	92%
Sale Price	\$380,000	\$422,000	11%
Sale Price SQFT	\$360	\$329	-9%
Sale to List Price Ratio	98%	103%	5%
Days on Market	14	7	-50%

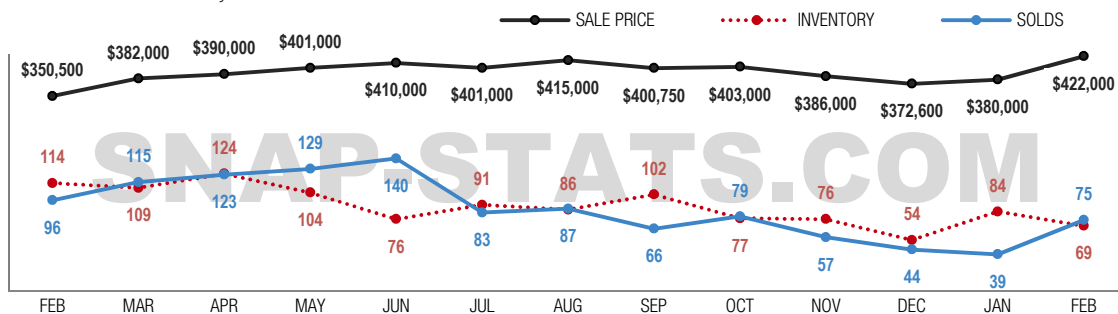
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **CLOVERDALE ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$200,000 to \$300,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$300,000 to \$400,000 and 2 bedroom properties (Sellers market)
- Sellers Best Bet** Selling homes in Clayton, Cloverdale and minimum 4 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	4	1	25%
500,001 – 600,000	6	3	50%
600,001 – 700,000	27	14	52%
700,001 – 800,000	30	15	50%
800,001 – 900,000	29	22	76%
900,001 – 1,000,000	29	15	52%
1,000,001 – 1,250,000	30	10	33%
1,250,001 – 1,500,000	16	3	19%
1,500,001 – 1,750,000	10	1	10%
1,750,001 – 2,000,000	8	0	NA
2,000,001 – 2,250,000	6	0	NA
2,250,001 – 2,500,000	4	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	206	84	41%

2 Bedrooms & Less	10	2	20%
3 to 4 Bedrooms	118	56	47%
5 to 6 Bedrooms	68	26	38%
7 Bedrooms & More	10	0	NA
TOTAL	206	84	41%

SnapStats® Median Data	January	February	Variance
Inventory	186	206	11%
Solds	63	84	33%
Sale Price	\$799,000	\$850,000	6%
Sale Price SQFT	\$372	\$362	-3%
Sale to List Price Ratio	98%	100%	2%
Days on Market	46	11	-76%

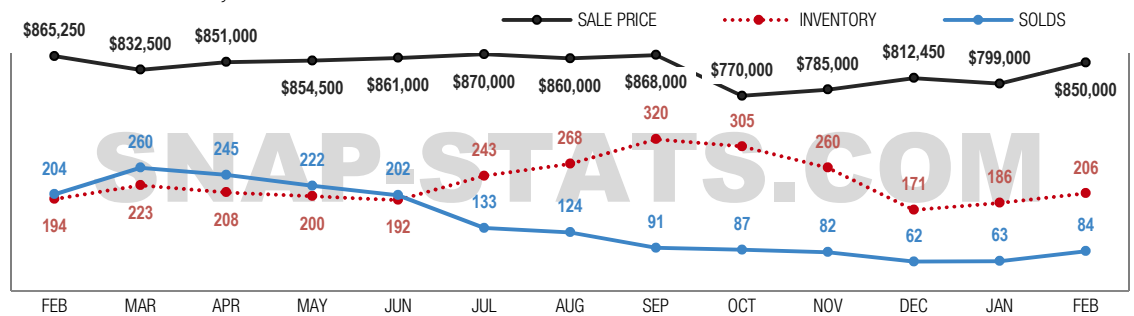
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **LANGLEY DETACHED**: Sellers market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$800,000 to \$900,000 with average 76% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Campbell Valley, Fort Langley and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Brookwood, Walnut Grove and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	6	6	100%
200,001 – 300,000	39	38	97%
300,001 – 400,000	38	31	82%
400,001 – 500,000	41	36	88%
500,001 – 600,000	34	36	106%*
600,001 – 700,000	16	11	69%
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	174	158	91%

0 to 1 Bedroom	27	30	111%*
2 Bedrooms	74	57	77%
3 Bedrooms	63	61	97%
4 Bedrooms & Greater	10	10	100%
TOTAL	174	158	91%

SnapStats® Median Data	January	February	Variance
Inventory	177	174	-2%
Solds	112	158	41%
Sale Price	\$339,000	\$420,000	24%
Sale Price SQFT	\$291	\$330	13%
Sale to List Price Ratio	99%	99%	NA
Days on Market	8	9	13%

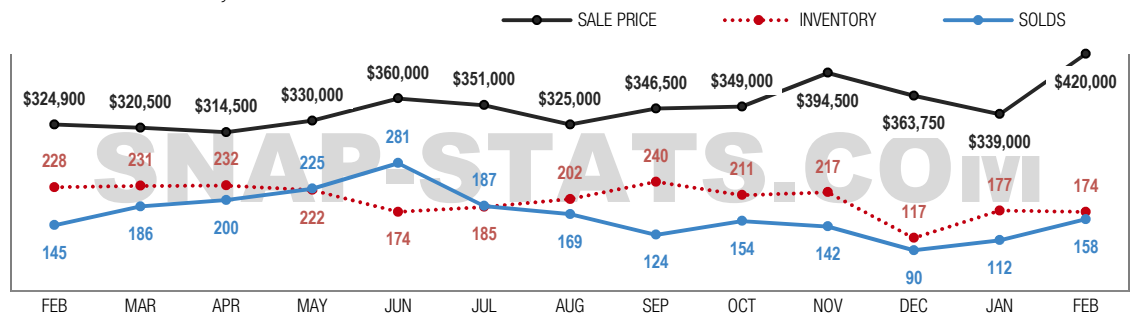
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **LANGLEY ATTACHED**: Sellers market at 91% Sales Ratio average (9.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Murrayville and 2 bedroom properties
- Sellers Best Bet** Selling homes in Langley City, Willoughby Heights and all but 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	2	0	NA
400,001 – 500,000	10	5	50%
500,001 – 600,000	38	20	53%
600,001 – 700,000	59	21	36%
700,001 – 800,000	42	12	29%
800,001 – 900,000	25	7	28%
900,001 – 1,000,000	18	1	6%
1,000,001 – 1,250,000	15	4	27%
1,250,001 – 1,500,000	12	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL	230	70	30%

2 Bedrooms & Less	10	2	20%
3 to 4 Bedrooms	103	38	37%
5 to 6 Bedrooms	95	27	28%
7 Bedrooms & More	22	3	14%
TOTAL	230	70	30%

SnapStats® Median Data	January	February	Variance
Inventory	217	230	6%
Solds	70	70	NA
Sale Price	\$619,250	\$648,000	5%
Sale Price SQFT	\$249	\$263	6%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	53	12	-77%

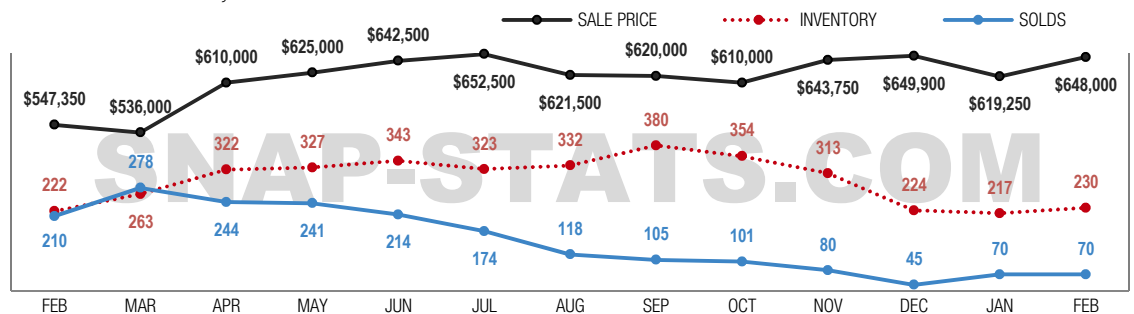
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **ABBOTSFORD DETACHED**: Sellers market at 30% Sales Ratio average (3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 53% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Central Abbotsford and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	40	47	118%*
200,001 – 300,000	58	42	72%
300,001 – 400,000	28	18	64%
400,001 – 500,000	22	15	68%
500,001 – 600,000	8	3	38%
600,001 – 700,000	0	1	NA*
700,001 – 800,000	2	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	159	126	79%

0 to 1 Bedroom	17	19	112%*
2 Bedrooms	107	77	72%
3 Bedrooms	27	25	93%
4 Bedrooms & Greater	8	5	63%
TOTAL	159	126	79%

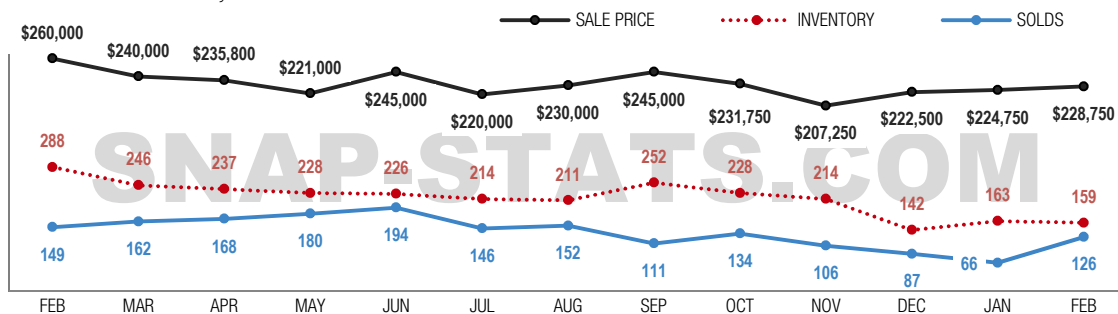
SnapStats® Median Data	January	February	Variance
Inventory	163	159	-2%
Solds	66	126	91%
Sale Price	\$224,750	\$228,750	2%
Sale Price SQFT	\$213	\$217	2%
Sale to List Price Ratio	98%	99%	1%
Days on Market	28	14	-50%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **ABBOTSFORD ATTACHED**: Sellers market at 79% Sales Ratio average (7.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$100,000 to \$200,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Abbotsford West and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East, Central Abbotsford and up to 1 bedroom properties

** With a minimum inventory of 10 in most instances



13 Month Market Trend

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	0	NA
300,001 – 400,000	6	2	33%
400,001 – 500,000	18	12	67%
500,001 – 600,000	26	9	35%
600,001 – 700,000	21	8	38%
700,001 – 800,000	21	2	10%
800,001 – 900,000	14	4	29%
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	3	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	117	37	32%

2 Bedrooms & Less	10	5	50%
3 to 4 Bedrooms	60	17	28%
5 to 6 Bedrooms	43	14	33%
7 Bedrooms & More	4	1	25%
TOTAL	117	37	32%

SnapStats® Median Data	January	February	Variance
Inventory	113	117	4%
Solds	19	37	95%
Sale Price	\$625,000	\$529,400	-15%
Sale Price SQFT	\$237	\$222	-6%
Sale to List Price Ratio	96%	100%	4%
Days on Market	53	15	-72%

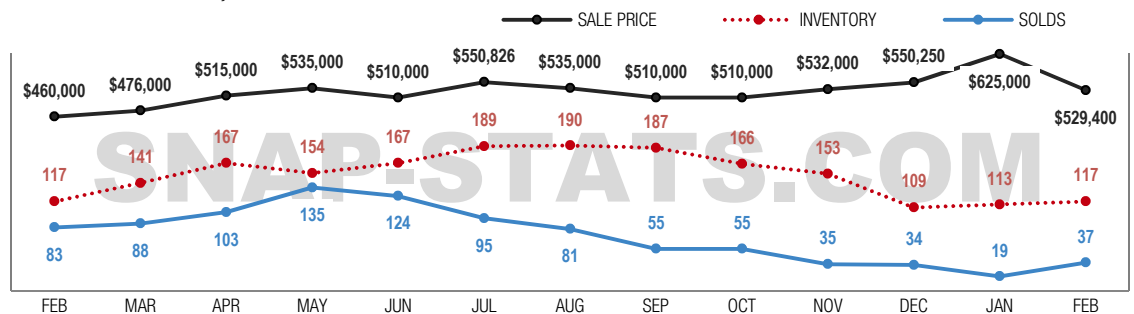
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MISSION DETACHED**: Sellers market at 32% Sales Ratio average (3.2 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$400,000 to \$500,000 with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Hatzic and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Mission and up to 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	1	NA*
100,001 – 200,000	6	2	33%
200,001 – 300,000	6	2	33%
300,001 – 400,000	10	4	40%
400,001 – 500,000	4	2	50%
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	26	11	42%

0 to 1 Bedroom	3	1	33%
2 Bedrooms	8	4	50%
3 Bedrooms	15	6	40%
4 Bedrooms & Greater	0	0	NA
TOTAL	26	11	42%

SnapStats® Median Data	January	February	Variance
Inventory	29	26	-10%
Solds	8	11	38%
Sale Price	\$207,500	\$364,150	75%
Sale Price SQFT	\$195	\$387	98%
Sale to List Price Ratio	99%	101%	2%
Days on Market	10	12	20%

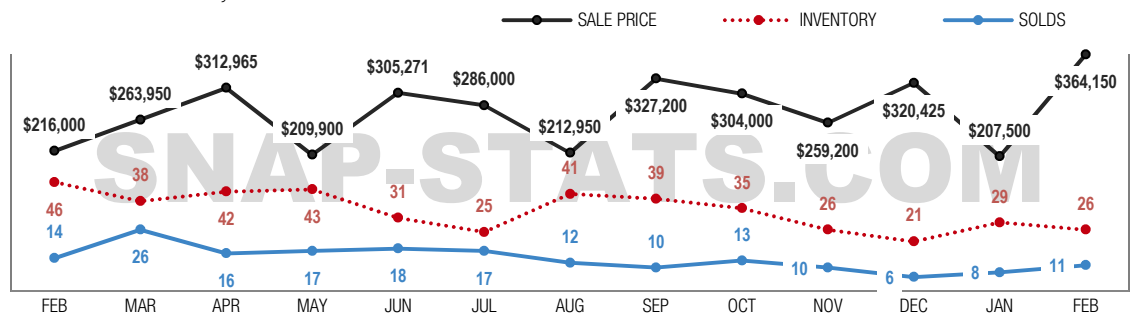
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MISSION ATTACHED**: Sellers market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$300,000 to \$400,000 with 40% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes with 3 bedrooms
- Sellers Best Bet** Selling homes in Mission and 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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