

Everything you need to know about your Real Estate Market Today!

Compliments of:
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FRASER

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission

VALLEY

EDITION





SALES RATIO % OFFICIAL MARKET TYPE GUIDE

WHAT IS SALES RATIO PERCENT AS REPORTED?

The speed of which the current inventory of homes are selling. It is also known as the Sales-to-Active Listing Ratio and defines the official market type.

THE FORMULA:

$$\text{Sales for the Month} \div \text{Active Listings (Inventory)}^* = \% \text{ of Homes Selling Rate}$$

EXAMPLES OF SALES RATIO CALCULATIONS:

- 10% Sales Ratio = 1 in 10 Homes Selling Rate
- 33% Sales Ratio = 1 in 3 Homes Selling Rate
- 54% Sales Ratio = 1 in 2 Homes Selling Rate

REAL ESTATE BOARD OF GREATER VANCOUVER	
SALES RATIO %	OFFICIAL MARKET TYPE
21% & Greater	Sellers Market
15 to 20%	Balanced Market
14% & Less	Buyers Market
<i>NOTE: Fraser Valley Real Estate Board defines an official Buyers Market as 11% & Less</i>	

REAL ESTATE BOARD OF FRASER VALLEY	
SALES RATIO %	OFFICIAL MARKET TYPE
21% & Greater	Sellers Market
12 to 20%	Balanced Market
11% & Less	Buyers Market
<i>NOTE: Greater Vancouver Real Estate Board defines an official Buyers Market as 14% & Less</i>	

**Active listings are what is called dynamic data and can change minute to minute. SnapStats inventory counts (active listings) data are pulled on the first business day of each month for an accurate and consistent report month to month. SnapStats takes great pride in providing statistics strived to be 100% accurate sourced from your local MLS®.*

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	2	100%
500,001 – 600,000	11	1	9%
600,001 – 700,000	39	34	87%
700,001 – 800,000	104	63	61%
800,001 – 900,000	103	65	63%
900,001 – 1,000,000	75	35	47%
1,000,001 – 1,250,000	127	50	39%
1,250,001 – 1,500,000	103	12	12%
1,500,001 – 1,750,000	28	6	21%
1,750,001 – 2,000,000	19	0	NA
2,000,001 – 2,250,000	5	1	20%
2,250,001 – 2,500,000	12	0	NA
2,500,001 – 2,750,000	6	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	642	269	42%

2 Bedrooms & Less	31	6	19%
3 to 4 Bedrooms	243	110	45%
5 to 6 Bedrooms	218	112	51%
7 Bedrooms & More	150	41	27%
TOTAL	642	269	42%

SnapStats® Median Data	February	March	Variance
Inventory	627	642	2%
Solds	144	269	87%
Sale Price	\$821,500	\$861,000	5%
Sale Price SQFT	\$348	\$344	-1%
Sale to List Price Ratio	98%	99%	1%
Days on Market	20	20	NA

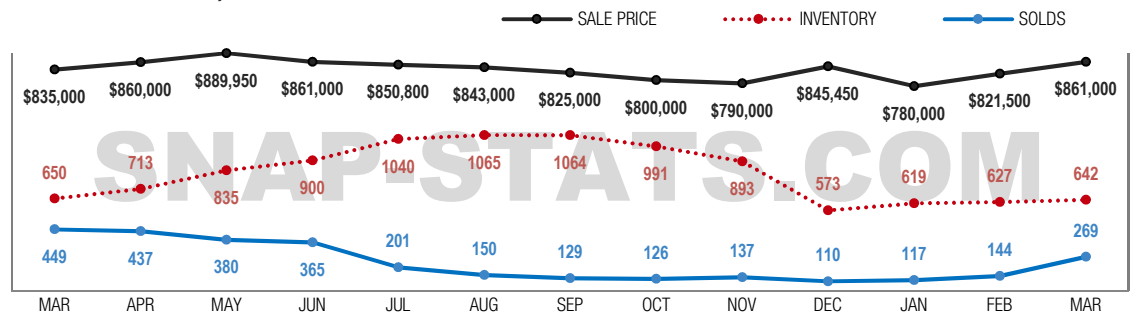
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SURREY DETACHED**: Sellers market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 87% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Bridgeview, Cedar Hills, Whalley and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Bear Creek Green Timbers, Guildford, Sullivan Station and 5 to 6 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	31	28	90%
200,001 – 300,000	129	136	105%*
300,001 – 400,000	76	100	132%*
400,001 – 500,000	81	82	101%*
500,001 – 600,000	70	55	79%
600,001 – 700,000	26	11	42%
700,001 – 800,000	6	4	67%
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	420	416	99%

0 to 1 Bedroom	102	117	115%*
2 Bedrooms	164	148	90%
3 Bedrooms	125	125	100%
4 Bedrooms & Greater	29	26	90%
TOTAL	420	416	99%

SnapStats® Median Data	February	March	Variance
Inventory	440	420	-5%
Solds	261	416	59%
Sale Price	\$362,000	\$332,000	-8%
Sale Price SQFT	\$302	\$309	2%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	11	9	-18%

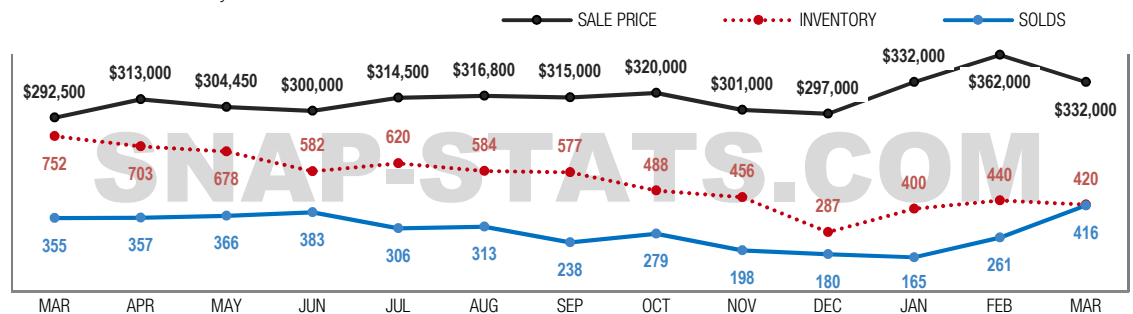
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SURREY ATTACHED**: Sellers market at 99% Sales Ratio average (9.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$200,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, West Newton and Panorama Ridge
- Sellers Best Bet** Selling homes in Bear Creek Green Timbers, Fleetwood Tynehead, Guildford, Queen Mary and Sullivan Station

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	1	NA*
600,001 – 700,000	0	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	6	10	167%*
900,001 – 1,000,000	17	13	76%
1,000,001 – 1,250,000	71	26	37%
1,250,001 – 1,500,000	104	28	27%
1,500,001 – 1,750,000	44	13	30%
1,750,001 – 2,000,000	41	10	24%
2,000,001 – 2,250,000	23	8	35%
2,250,001 – 2,500,000	47	3	6%
2,500,001 – 2,750,000	20	4	20%
2,750,001 – 3,000,000	33	1	3%
3,000,001 – 3,500,000	31	0	NA
3,500,001 – 4,000,000	22	0	NA
4,000,001 & Greater	16	0	NA
TOTAL	476	117	25%

2 Bedrooms & Less	43	6	14%
3 to 4 Bedrooms	251	70	28%
5 to 6 Bedrooms	156	38	24%
7 Bedrooms & More	26	3	12%
TOTAL	476	117	25%

SnapStats® Median Data	February	March	Variance
Inventory	474	476	NA
Solds	73	117	60%
Sale Price	\$1,306,000	\$1,320,000	1%
Sale Price SQFT	\$527	\$461	-13%
Sale to List Price Ratio	97%	96%	-1%
Days on Market	16	30	88%

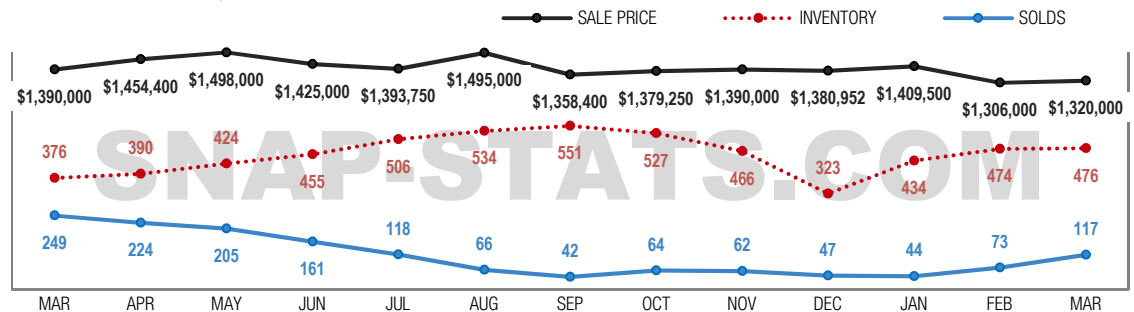
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SOUTH SURREY DETACHED**: Sellers market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 4% below price
- Most Active Price Band** (+/- \$1.5 mil): \$800,000 to \$900,000 (>100% Sales Ratio) / \$2 mil to \$2.25 mil (35% Sales Ratio)
- Buyers Best Bet** (+/- \$1.5 mil): Homes between \$1.25 mil to \$1.5 mil/ \$2.75 to \$3 mil, Elgin Chantrell and White Rock
- Sellers Best Bet** Selling homes in Grandview, King George Corridor, Sunnyside Park and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	2	4	200%*
200,001 – 300,000	21	28	133%*
300,001 – 400,000	25	47	188%*
400,001 – 500,000	41	50	122%*
500,001 – 600,000	27	35	130%*
600,001 – 700,000	35	21	60%
700,001 – 800,000	23	18	78%
800,001 – 900,000	16	8	50%
900,001 – 1,000,000	10	0	NA
1,000,001 – 1,250,000	13	2	15%
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	0	1	NA*
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	0	1	NA*
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	220	215	98%

0 to 1 Bedroom	30	36	120%*
2 Bedrooms	99	118	119%*
3 Bedrooms	55	43	78%
4 Bedrooms & Greater	36	18	50%
TOTAL	220	215	98%

SnapStats® Median Data	February	March	Variance
Inventory	216	220	2%
Solds	118	215	82%
Sale Price	\$413,750	\$454,742	10%
Sale Price SQFT	\$394	\$396	1%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	7	10	43%

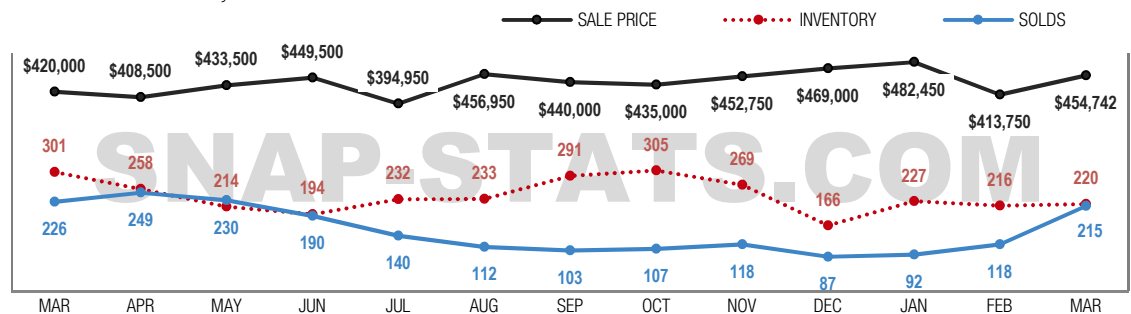
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **SOUTH SURREY ATTACHED**: Sellers market at 98% Sales Ratio average (9.8 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$200,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Pacific Douglas and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Grandview, King George Corridor, Morgan Creek and up to 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	3	300%*
700,001 – 800,000	16	19	119%*
800,001 – 900,000	36	17	47%
900,001 – 1,000,000	22	9	41%
1,000,001 – 1,250,000	20	9	45%
1,250,001 – 1,500,000	19	3	16%
1,500,001 – 1,750,000	6	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	121	60	50%

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	66	42	64%
5 to 6 Bedrooms	43	15	35%
7 Bedrooms & More	10	3	30%
TOTAL	121	60	50%

SnapStats® Median Data	February	March	Variance
Inventory	118	121	3%
Solds	37	60	62%
Sale Price	\$820,000	\$821,250	NA
Sale Price SQFT	\$373	\$371	-1%
Sale to List Price Ratio	98%	98%	NA
Days on Market	21	11	-48%

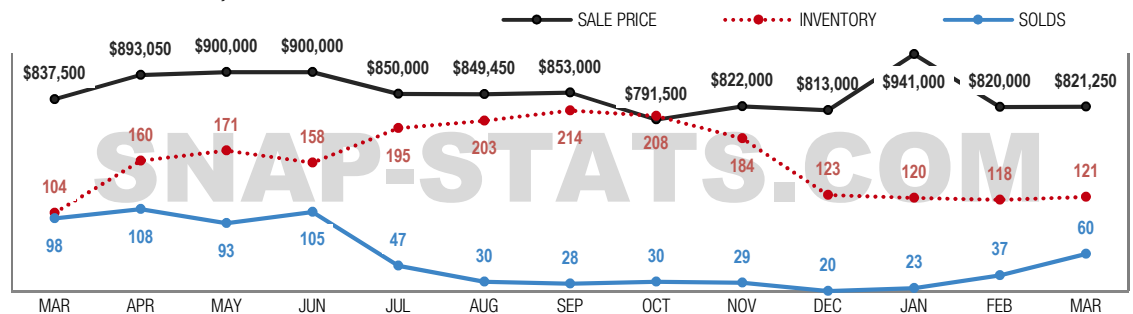
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NORTH DELTA DETACHED**: Sellers market at 50% Sales Ratio average (1 in 2 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Scottsdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Annieville, Nordel, Sunshine Hills Woods and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	1	NA*
100,001 – 200,000	3	2	67%
200,001 – 300,000	4	3	75%
300,001 – 400,000	2	5	250%*
400,001 – 500,000	5	0	NA
500,001 – 600,000	0	3	NA*
600,001 – 700,000	5	3	60%
700,001 – 800,000	4	2	50%
800,001 – 900,000	0	1	NA*
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	25	20	80%

0 to 1 Bedroom	9	5	56%
2 Bedrooms	3	5	167%*
3 Bedrooms	9	7	78%
4 Bedrooms & Greater	4	3	75%
TOTAL	25	20	80%

SnapStats® Median Data	February	March	Variance
Inventory	29	25	-14%
Solds	11	20	82%
Sale Price	\$498,000	\$365,000	-27%
Sale Price SQFT	\$364	\$280	-23%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	16	15	-6%

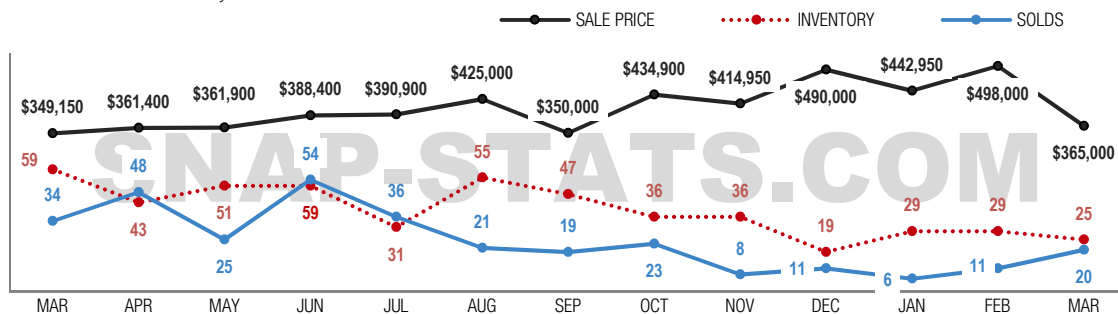
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NORTH DELTA ATTACHED**: Sellers market at 80% Sales Ratio average (8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** *Insufficient data* but with 5 sales \$300,000 to \$400,000
- Buyers Best Bet** Homes in Scottsdale (Sellers market) and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 3 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	2	1	50%
700,001 – 800,000	17	24	141%*
800,001 – 900,000	21	19	90%
900,001 – 1,000,000	22	13	59%
1,000,001 – 1,250,000	25	5	20%
1,250,001 – 1,500,000	12	6	50%
1,500,001 – 1,750,000	5	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	109	68	62%

2 Bedrooms & Less	6	1	17%
3 to 4 Bedrooms	49	36	73%
5 to 6 Bedrooms	41	24	59%
7 Bedrooms & More	13	7	54%
TOTAL	109	68	62%

SnapStats® Median Data	February	March	Variance
Inventory	95	109	15%
Solds	44	68	55%
Sale Price	\$827,450	\$850,000	3%
Sale Price SQFT	\$299	\$337	13%
Sale to List Price Ratio	100%	100%	NA
Days on Market	9	9	NA

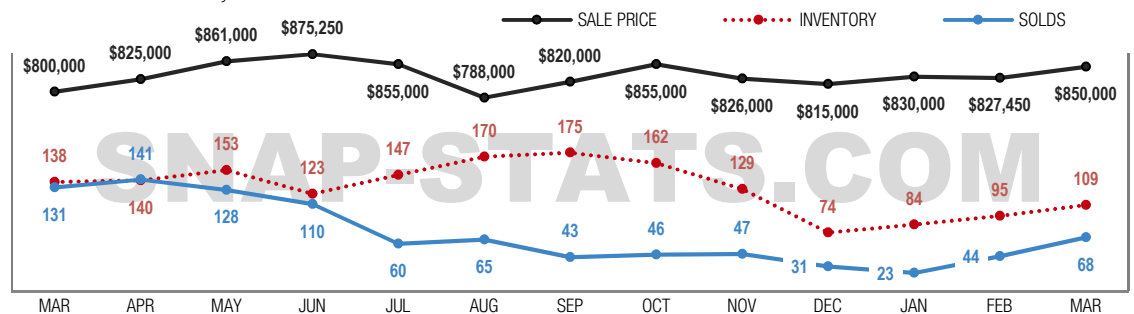
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **CLOVERDALE DETACHED**: Sellers market at 62% Sales Ratio average (6.2 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 3 to 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	7	700%*
200,001 – 300,000	11	17	155%*
300,001 – 400,000	13	13	100%*
400,001 – 500,000	25	31	124%*
500,001 – 600,000	22	19	86%
600,001 – 700,000	1	3	300%*
700,001 – 800,000	1	1	100%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	74	91	123%*

0 to 1 Bedroom	14	14	100%
2 Bedrooms	23	40	174%*
3 Bedrooms	32	26	81%
4 Bedrooms & Greater	5	11	220%*
TOTAL	74	91	123%*

SnapStats® Median Data	February	March	Variance
Inventory	69	74	7%
Solds	75	91	21%
Sale Price	\$422,000	\$430,000	2%
Sale Price SQFT	\$329	\$357	9%
Sale to List Price Ratio	103%	102%	-1%
Days on Market	7	6	-14%

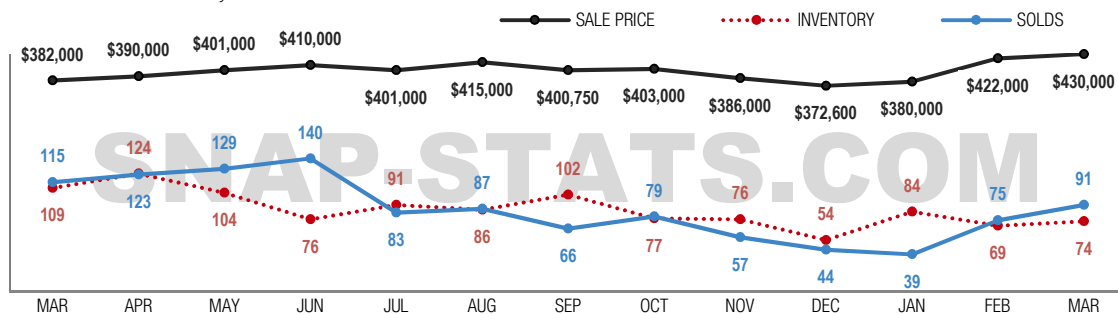
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **CLOVERDALE ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$200,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000 and 3 bedroom properties (Sellers market)
- Sellers Best Bet** Selling homes in Clayton, Cloverdale and up to 2 / minimum 4 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	1	3	300%*
500,001 – 600,000	1	8	800%*
600,001 – 700,000	17	15	88%
700,001 – 800,000	24	35	146%*
800,001 – 900,000	25	28	112%*
900,001 – 1,000,000	28	26	93%
1,000,001 – 1,250,000	43	20	47%
1,250,001 – 1,500,000	22	5	23%
1,500,001 – 1,750,000	10	2	20%
1,750,001 – 2,000,000	5	3	60%
2,000,001 – 2,250,000	8	0	NA
2,250,001 – 2,500,000	2	2	100%
2,500,001 – 2,750,000	0	1	NA*
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	4	1	25%
TOTAL	195	149	76%

2 Bedrooms & Less	15	3	20%
3 to 4 Bedrooms	101	93	92%
5 to 6 Bedrooms	69	46	67%
7 Bedrooms & More	10	7	70%
TOTAL	195	149	76%

SnapStats® Median Data	February	March	Variance
Inventory	206	195	-5%
Solds	84	149	77%
Sale Price	\$850,000	\$865,000	2%
Sale Price SQFT	\$362	\$360	-1%
Sale to List Price Ratio	100%	101%	1%
Days on Market	11	10	-9%

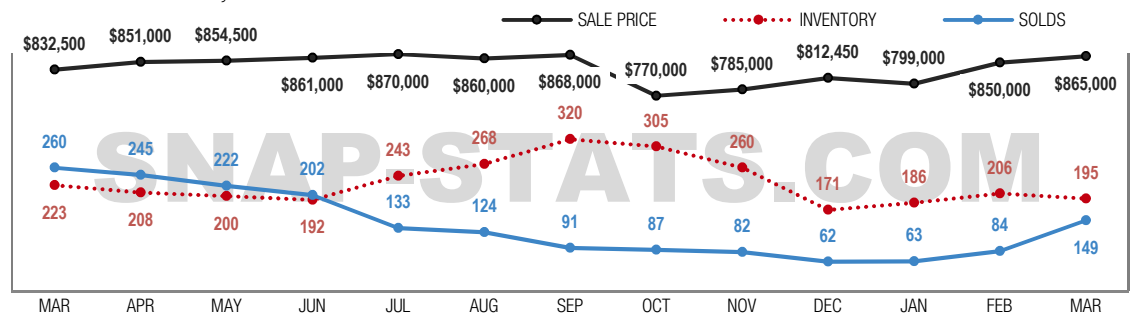
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **LANGLEY DETACHED**: Sellers market at 76% Sales Ratio average (7.6 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Campbell Valley, Fort Langley, Murrayville and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Aldergrove, Salmon River, Walnut Grove and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	3	5	167%*
200,001 – 300,000	43	57	133%*
300,001 – 400,000	40	49	123%*
400,001 – 500,000	29	50	172%*
500,001 – 600,000	25	38	152%*
600,001 – 700,000	12	17	142%*
700,001 – 800,000	4	4	100%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	158	220	139%*

0 to 1 Bedroom	25	34	136%*
2 Bedrooms	83	101	122%*
3 Bedrooms	40	71	178%*
4 Bedrooms & Greater	10	14	140%*
TOTAL	158	220	139%*

SnapStats® Median Data	February	March	Variance
Inventory	174	158	-9%
Solds	158	220	39%
Sale Price	\$420,000	\$398,450	-5%
Sale Price SQFT	\$330	\$332	1%
Sale to List Price Ratio	99%	100%	1%
Days on Market	9	6	-33%

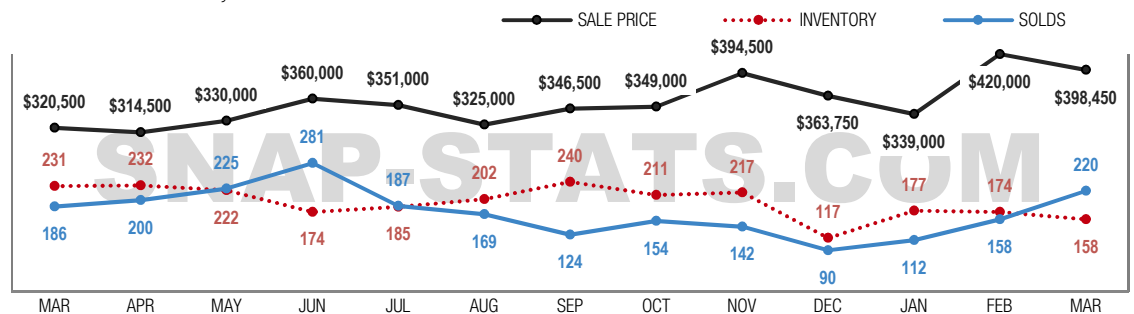
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **LANGLEY ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$100,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes in Fort Langley
- Sellers Best Bet** Selling homes in Langley City, Murrayville, Salmon River, Walnut Grove and Willoughby Heights

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	8	4	50%
500,001 – 600,000	32	30	94%
600,001 – 700,000	62	50	81%
700,001 – 800,000	42	30	71%
800,001 – 900,000	35	15	43%
900,001 – 1,000,000	27	5	19%
1,000,001 – 1,250,000	16	5	31%
1,250,001 – 1,500,000	13	1	8%
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL	244	140	57%

2 Bedrooms & Less	12	3	25%
3 to 4 Bedrooms	125	74	59%
5 to 6 Bedrooms	78	60	77%
7 Bedrooms & More	29	3	10%
TOTAL	244	140	57%

SnapStats® Median Data	February	March	Variance
Inventory	230	244	6%
Solds	70	140	100%
Sale Price	\$648,000	\$672,500	4%
Sale Price SQFT	\$263	\$267	2%
Sale to List Price Ratio	99%	100%	1%
Days on Market	12	8	-33%

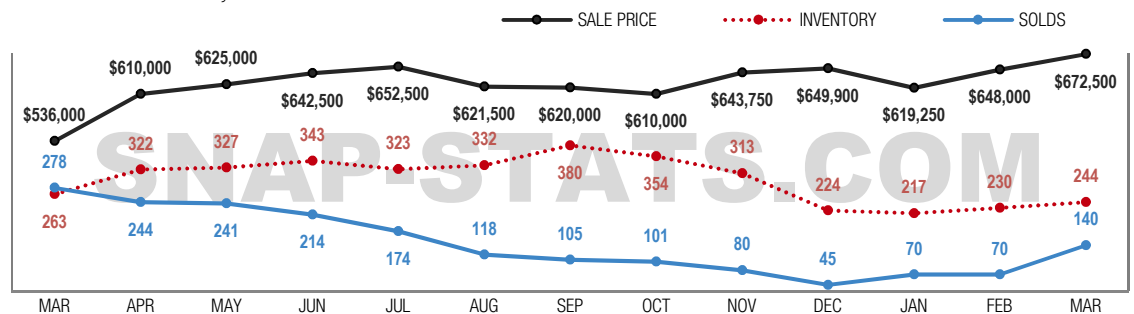
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **ABBOTSFORD DETACHED**: Sellers market at 57% Sales Ratio average (5.7 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$500,000 to \$600,000 with average 94% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Aberdeen, Central Abbotsford and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East, Poplar and 5 to 6 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	1	0	NA
100,001 – 200,000	49	44	90%
200,001 – 300,000	59	58	98%
300,001 – 400,000	35	31	89%
400,001 – 500,000	32	28	88%
500,001 – 600,000	15	11	73%
600,001 – 700,000	0	2	NA*
700,001 – 800,000	2	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	194	174	90%

0 to 1 Bedroom	24	19	79%
2 Bedrooms	111	106	95%
3 Bedrooms	44	34	77%
4 Bedrooms & Greater	15	15	100%
TOTAL	194	174	90%

SnapStats® Median Data	February	March	Variance
Inventory	159	194	22%
Solds	126	174	38%
Sale Price	\$228,750	\$265,000	16%
Sale Price SQFT	\$217	\$232	7%
Sale to List Price Ratio	99%	99%	NA
Days on Market	14	8	-43%

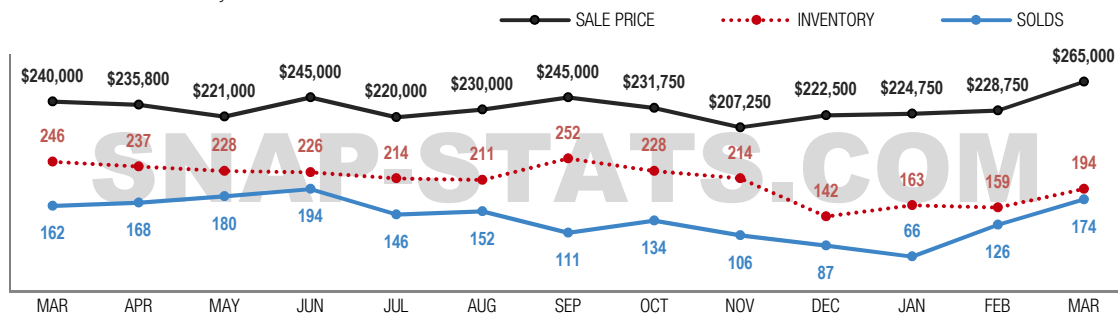
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **ABBOTSFORD ATTACHED**: Sellers market at 90% Sales Ratio average (9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average 98% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Abbotsford East / West / Central and 3 bedroom properties
- Sellers Best Bet** Selling homes in Poplar and minimum 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	3	0	NA
300,001 – 400,000	6	2	33%
400,001 – 500,000	18	8	44%
500,001 – 600,000	32	22	69%
600,001 – 700,000	23	13	57%
700,001 – 800,000	22	4	18%
800,001 – 900,000	16	1	6%
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	1	2	200%*
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	129	52	40%

2 Bedrooms & Less	12	6	50%
3 to 4 Bedrooms	56	33	58%
5 to 6 Bedrooms	56	13	23%
7 Bedrooms & More	5	0	NA
TOTAL	129	52	40%

SnapStats® Median Data	February	March	Variance
Inventory	117	129	10%
Solds	37	52	41%
Sale Price	\$529,400	\$571,250	8%
Sale Price SQFT	\$222	\$255	15%
Sale to List Price Ratio	100%	98%	-2%
Days on Market	15	14	-7%

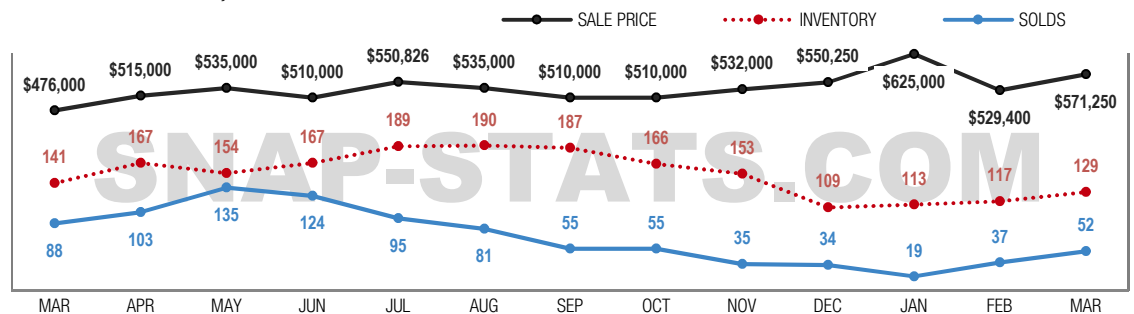
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MISSION DETACHED**: Sellers market at 40% Sales Ratio average (4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$500,000 to \$600,000 with average 69% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Hatzic and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	5	4	80%
200,001 – 300,000	7	7	100%
300,001 – 400,000	1	11	1100%*
400,001 – 500,000	1	5	500%*
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	14	27	193%*

0 to 1 Bedroom	6	2	33%
2 Bedrooms	5	8	160%*
3 Bedrooms	3	17	567%*
4 Bedrooms & Greater	0	0	NA
TOTAL	14	27	193%*

SnapStats® Median Data	February	March	Variance
Inventory	26	14	-46%
Solds	11	27	145%
Sale Price	\$364,150	\$336,000	-8%
Sale Price SQFT	\$387	\$262	-32%
Sale to List Price Ratio	101%	99%	-2%
Days on Market	12	30	150%

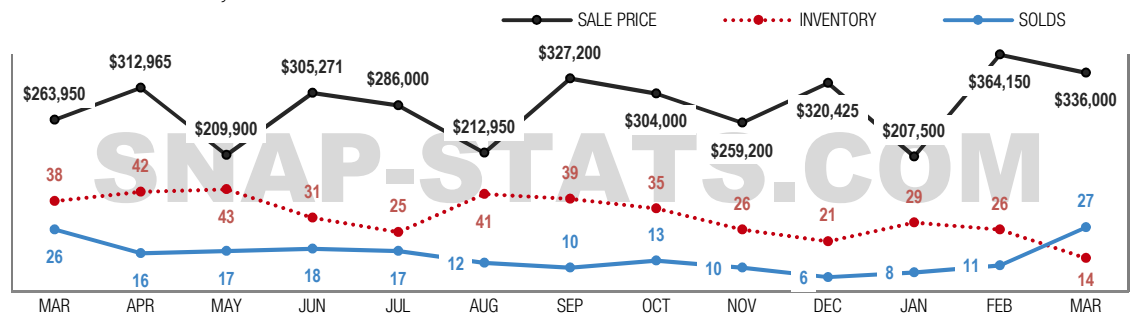
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 11% | Balanced 12 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MISSION ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$300,000 to \$400,000 with >100% Sales Ratio (Sellers market)
- Buyers Best Bet** *Insufficient Data*
- Sellers Best Bet** Selling homes in Mission and 2 to 3 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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